

Shepherds Reign, Awaken The Ancestors – New Music Project

This Statement of Performance Expectations reflects NZ On Air's proposed performance targets and forecast financial information for the year ahead. It is produced in accordance with s149E of the Crown Entities Act 2004.

The forecast financial statements and underlying assumptions in this document have been authorised by the Board of NZ On Air in accordance with its role under the Crown Entities Act 2004. It is not intended to update the forecast financial statements subsequent to presentation.

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DR RUTH HARLEY, CNZM OBE

Chair

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PHILIP BROUGHTON
Chair of Audit & Risk Committee

30 June 2022



### **HE RĀRANGI TAKE**

## **CONTENTS**

**OVERVIEW HE TIROHANGA** WHĀNUI **p.2**  **OUR STRATEGIC PERFORMANCE FRAMEWORK** HE PŪNAHA HEI **WHAKAMAHERE p.6 MAHI WHAIHUA** 

**THE YEAR AHEAD AT A GLANCE HEI PAKU TIROHANGA p.4 WHAKAMUA** 

**WHAT WE WILL DO HEI WHAI MĀ** MĀTOU **p.8** 

**OUR** CONTRIBUTION **TO SECTOR OUTCOMES HEI TAUTOKO** MĀ MĀTOU TE **p.5** RĀNGAI

**PERFORMANCE INFORMATION: THE NZ MEDIA FUND NZ MEDIA FUND:** MŌ NGĀ MAHINGA **p.10** 6.1 Measuring well-being cultural identity Mō Te Hauora 6.2 Measuring activity

Mō Ngā Mahi

**ORGANISATIONAL HEALTH AND CAPABILITY** TĀ MĀTOU TŪ **ME TE PITO** p.18 MATA

**FORECAST FINANCIAL STATEMENTS HE TIROHANGA** WHAKAMUA MŌ p.19 TE PŪTEA

STATEMENT OF **ACCOUNTING POLICIES** TAUĀKĪ **MAHERE MAHI** p.24 MONI

## 1 OVERVIEW

## OUR VISION: CONNECTING AND REFLECTING AOTEAROA

HE WHAKAKITENGA: KA TŪ MAI, KA TŪ ATU, A AOTEAROA

New Zealanders enjoy content that reflects our identity, our unique voices, our own stories and songs. Public media increases understanding of the diversity of cultures in New Zealand today, and enriches our communities.

It helps us to connect with and understand each other better, engage with democracy, broaden our thinking, and reflect on our place in the world. Our challenge is to reflect ALL New Zealanders and to reach them on platforms they use, with authentic and meaningful content they want to engage with.

NZ On Air's <u>NZ Media Fund</u> (NZMF) is founded on public media principles. These principles include enriching the New Zealand cultural experience, improving diversity of media content in many forms, ensuring content is accessible, strengthening community

life, and promoting informed debate.

Through four funding streams within the NZMF – *Scripted*, *Factual*, *Music*, and *Platforms* – NZ On Air supports content made by an ever-widening range of creators, appearing on a multitude of platforms, and reaching more New Zealanders. Included in this widening remit from early 2021 has been funding for Public Interest Journalism (PIJF).

There is no shortage of high quality, creative and exciting content ideas from talented creators in our industry. Our investment strategy includes

targeted development of creative talent to ensure content is being created by people who reflect the richness of our communities and can tell those stories authentically.

Audience fragmentation combined with a challenging commercial media environment has increased the case for funding quality public media content, on a range of platforms. We are well-placed to address changing media consumption habits, with a flexible funding strategy grounded in a platformneutral approach that is focused on delivering content to audiences where they consume their media.

NZ On Air plays a central role in the public media fabric, alongside Te Māngai Pāho, RNZ, Māori Television and TVNZ. Collectively we deliver trusted public media to many different audiences. NZ On Air has a responsibility both under the Broadcasting Act and in supporting the Crown as a Te Tiriti o Waitangi partner, to promote Māori language and culture. We also have a responsibility to deliver content for diverse audiences; including women, children, youth, persons with disabilities, and ethnic and religious minorities.

**OUR VISION** 

CONNECTING AND
REFLECTING AOTEAROA

## **OUR MISSION**

TO FOSTER AND FUND
GREAT NZ MEDIA CONTENT
THAT REFLECTS THE
DIVERSE COMMUNITIES
OF AOTEAROA

## THE YEAR AHEAD AT A GLANCE

The coming year is likely to be as unpredictable as the previous two have been, with the impacts of a global pandemic continuing, the ongoing change in media consumption habits of New Zealanders, and the shifting media landscape.

However, our path as an agency remains clear – to continue to provide great local content that local audiences can find and enjoy, while providing stability and consistency to the sectors we fund so that they may respond to the challenges and thrive.

A continuation of COVID-19 relief funding for at least the first half of the financial year (until January 2023) contributes significantly to our ability to help the screen sector weather the challenging conditions. It also creates ongoing additional work and responsibilities.

The remaining \$17m in the PIJF will become more focused in the

Fund's final year on creating the building blocks for a sustainable future for the fourth estate.

We will continue to provide an increased level of support for the music sector, acknowledging that this sector has been hit very hard by the loss of income-earning gig opportunities due to gathering restrictions. We have seen success with our increased investment and strategies over the past couple of years, with the highest ever levels of local music played on commercial radio, and we wish to see this momentum continue.

In 2022/23 we will focus on these areas that deliver to the goals of the NZ Media Fund:

- Innovation looking to reach audiences on different platforms, where they are consuming content.
- Meaningful measurement rolling out an audience engagement and data measurement framework for the local content we fund, ensuring we reach and engage local audiences.
- Boosting the amount of NZ music used in local (funded) screen productions.
- Capability building greater focus

- and investment (in partnership with sector bodies and guilds) in fostering Aotearoa's creative talent, lifting their skills and creating pathways for them to develop.
- Leadership around diversity, equity and inclusion in order to reflect the unique cultural identity of Aotearoa. This includes Rautaki Māori and a Moana strategy for funded content.
- Encouraging diversity Reviewing and reporting on, and targeting improvement in diversity among creatives involved in the funded Music and Screen sectors.
- Reviewing the New Music funding schemes to ensure they remain fit-for-purpose.

Beyond the NZMF framework we will focus on areas that deliver to NZ On Air's wider organisational aspirations to be informed leaders, with well-informed strategies, working with the sectors we fund to build capability and resilience:

 Constructive engagement with the sectors we support, such as contributing to the review of Government's investment in Screen and of the Screen Production Grant, and engaging with the ongoing Strong Public Media

#### **OUR GOALS**



#### **QUALITY CONTENT**

NZ audiences enjoy well-made local content that matters



#### **DIVERSE CONTENT**

NZ audiences value local content made for a range of communities



### DISCOVERABLE CONTENT

NZ audiences can find and appreciate local content

project, and Māori Media Shift.

- Strategic vision Reviewing and refining our strategic framework to better articulate what drives us.
- Journalism sustainability greater focus on helping the sector become more sustainable for the long-term, including creating the foundations for a sustainable and diverse workforce (especially in Māori and Pacific journalism).

## 3 OUR CONTRIBUTION TO SECTOR OUTCOMES

We align with the Government's priority outcomes for the cultural sector, including those for public media.<sup>1</sup>

Our work contributes to the Government's identified priorities for the cultural sector: to create a stable sustainable cultural sector post-COVID-19, a vibrant and innovative sector, and better access and participation for New Zealanders in diverse and rich cultural experiences. Our work also directly contributes to Public Media Outcomes.

The Government is committed to ensuring that future generations of New Zealanders can access content that reflects their languages, experiences and communities in ways that meet their needs and interests. The Government has adopted the following public media outcomes to provide guidance to the public media entities:

#### New Zealand audiences choose to access mainstream and targeted content and services that support:

- their needs and interests as people living in Aotearoa, and which in particular reflect the language and experiences of Māori and Pacific peoples, and other under-served audiences;
- their ability as New Zealanders to be informed and engaged members of our participative democracy and open civic society;
- their access to a range and diversity of content that they value and trust.

#### 2. Public media in New Zealand is:

- operationally and editorially independent;
- · securely and sustainably funded;
- able to respond effectively to an evolving operating environment and relevant to changing consumer preferences, in particular younger audiences;
- complementary to and collaborative with private media.

## 3. Public media play an integral role in contributing to New Zealand being:

- a connected, informed, cohesive and independent nation;
- a healthy, participative democracy;
- confident in and aware of our unique identity, cultures and languages.

Our impact is magnified by our work alongside and in collaboration with the other arms of the public media system. Our investments in the media and music sectors underpin thousands of jobs and careers, and maintain a vibrant domestic sector that services growing international demand.

<sup>1</sup> As stated in the Government's Our Plan – The Government's Priorities for New Zealand and also cited in the Minister's Letter of Expectations.

# 4 OUR STRATEGIC AND PERFORMANCE FRAMEWORK

Our strategic framework shows what drives NZ On Air and how we work.

Our work programme is largely delivered through the single funding strategy, the NZ Media Fund. The NZMF provides a simple, flexible approach to navigating a dynamic environment. Founded on core public media principles, the NZMF has four funding streams - Scripted, Factual, Music and Platforms. The Scripted. Factual (including PIJF) and Music streams are open and contestable. *Platforms* is a closed funding stream supporting selected entities to provide a wide range of public media content. A sub-strand to the NZMF is the Public Interest Journalism Fund (PIJF)<sup>2</sup> which falls under the Factual funding stream.

Supporting the deliverables under the NZMF is our work in industry development (IDF), research and sector leadership.

Content investments are selected to add cultural value, no matter where the content sits on the spectrum, from serious and informative to provocative and entertaining. What constitutes 'cultural value' varies according to the audience.

We manage our content investments with regard to a risk management framework that is regularly reviewed to ensure it reflects the changing media landscape.

#### **NZMF INVESTMENT GOALS:**

- Quality New Zealand audiences enjoy well-made\* local media content that matters \*means relative to the level of funding and the context of other content on the platform.
- Diversity New Zealand audiences see and hear content that is inclusive and representative of ALL Actearoa.
- Discoverability New Zealand audiences can find and appreciate funded local media content.

Our investment goals are underpinned by <u>nine investment principles</u> of Cultural value; Balance; Risk; Competition; Value for money; No duplication; Leverage; Capability; and Fairness.

Delivery of funds through the NZMF, along with our Industry Development Fund, are activities purchased by the Minister of Broadcasting and Media under the appropriation Public Broadcasting Services.<sup>3</sup>

<sup>2</sup> The PIJF has funding through until June 30 2023.

<sup>3</sup> The non-departmental output expense, Public Broadcasting Services sits within Vote Arts, Culture and Heritage, administered by the Ministry for Culture and Heritage

FIGURE 1: Our strategic framework

#### **OUR VISION**

**CONNECTING AND REFLECTING AOTEAROA** 

#### **OUR MISSION**

TO FOSTER AND FUND **GREAT NZ MEDIA CONTENT** THAT REFLECTS THE **DIVERSE COMMUNITIES** OF AOTEAROA.

#### **OUR GOALS**

Our investment strategy is expressed as the NZ Media Fund. Its goals are:



#### GOAL 1

#### **QUALITY CONTENT**

NZ audiences enjoy well-made local content that matters



#### GOAL 2

#### **DIVERSE CONTENT**

NZ audiences value local content made for a range of communities



## DISCOVERABLE

NZ audiences can find and appreciate local content

We support these goals by collaborating with others in the public media space to maximise outcomes, demonstrating **sector leadership**, and informing our work and the sector's work with robust research and data, and maintaining robust investment processes.

#### **OUR PROMISE**

We make the following commitments about how we will work. We will be:

**INCLUSIVE** so that content reflects our diverse communities

#### **CLEARLY FOCUSED**

on content outcomes

#### **INFORMED CONTRIBUTORS**

as public media experts

LOOKING FOR CONTINUAL **IMPROVEMENT** and open to new ideas

#### RESPONSIBLE STEWARDS

who are careful with public funds

FRIENDLY FACES who are collaborative and approachable

**POSITIVE** because we love what we do

#### **ECONOMIC CONTRIBUTORS**

who actively consider economic growth goals

FAIR TO ALL with transparent and simple processes

## HEI WHAI MĀ MĀTOU? WHAT WILL WE DO?

We invest in local audio/visual content for both general and targeted audiences to enjoy. This includes a broad range of public interest journalism. Our investments deliver content outcomes for all audiences of Aotearoa, provide stability and sustainability for the independent screen production sector, and the various platforms that deliver content to audiences, and enable emerging talents to flourish in sustainable creative careers.

In music, our support adds opportunities for recording artists, video content makers, and content promotion. We will continue to create new opportunities, particularly in adding diversity to New Zealand music on radio and streaming platforms. A time-limited funding boost over the past two years has seen a greater number of artists supported, from more diverse communities, and resulted in a lift in radio airplay of local music. We have reprioritised funds in order to continue this mahi and build on the momentum.

We will continue to support a wide range of diverse content with a focus on reaching under-served audiences. Our research helps to identify areas where more investment can be targeted, and the platforms and content most likely to reach specific audiences. Young audiences are a

challenge – innovating to cater to them will underpin significant changes in our approach over the coming year. Improvements to the data we gather about audience engagement with content will provide better information for future funding decisions.

Continuing to report on the diversity of the sectors we fund ensures that we are able to identify and monitor representation and inclusion of creatives working behind and in front of camera, and in the music industry.

We collaborate with others in the public media space to make the best use of taxpayer funds. In the coming year this includes the jointly managed Premium Production Fund with the NZ Film Commission and joint Requests for Proposals with Te Māngai Pāho, and working alongside Te Māngai Pāho on the PIJF. We continue to engage

with the Strong Public Media project

– seeing it as an opportunity to better
meet the needs of diverse New Zealand
audiences and provide the basis
for a healthy media ecosystem.

We support many forms of public media: drama, documentary, specialist current affairs and public interest journalism, children's content, content for other targeted audiences<sup>4</sup>, and music. The breadth of work means we need to take care to retain a strategic approach to our investments and manage decisions, with regard to our risk framework.

While the majority of what we do is in service to the sector, as an agency we also aim to reflect our communities. We are committed to having a Māori language plan in place by mid 2023, and an equitably rewarded workforce.

<sup>4</sup> Specific Māori language content is funded by specialist agency Te Māngai Pāho so we complement this by adding a Māori dimension in all relevant mainstream content.

#### FIGURE 2: Funding strategy



#### NZ MEDIA FUND











**FACTUAL** 

**SCRIPTED** 

**PLATFORMS** 



#### **OUR AIM**





**GREAT NEW ZEALAND PUBLIC MEDIA IS VALUED AND ENJOYED** BY NEW ZEALAND AUDIENCES



#### **GOALS**





#### **QUALITY CONTENT HE HUA KOUNGA**

– NZ audiences enjoy well-made local content that matters

Well-made\* funded content will reflect New Zealand in engaging and informative ways

Funded content will be seen to be different to similar local content made without public funding



#### **DIVERSE CONTENT HE HUA KANORAU**

- NZ audiences value local content made for a range of communities

New Zealanders will appreciate local content made for audiences with diverse interests

Content creators will have a range of opportunities to make different types of local content



#### **DISCOVERABLE CONTENT HE HUA KITEA**

- NZ audiences can find and appreciate local content

Funded content will be available and enjoyed by audiences on the platforms they use

Funded content will be online and free to watch or listen to at the beginning of its life and at regular points thereafter



<sup>\*</sup>means relative to the level of funding and the context of other content on the platform.

# PERFORMANCE INFORMATION: NZ MEDIA FUND

The targets and budgets following show how we intend to invest our funding and measure our progress. We continue to work on developing ways to measure the cultural impact of our work on New Zealanders. We also report on how effectively we contribute to sector leadership.

As the NZMF is designed to be a simple and flexible model that will enable us to adapt to a fast-changing market, the budgets are indicative only and may change depending on applications and other market factors.

NZ On Air has one reportable class of outputs, the NZMF, which is a reportable class for the purposes of the Crown Entities Act 2004.

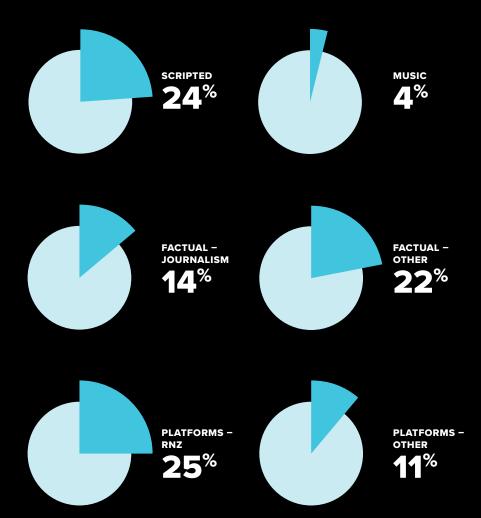
The expected revenue and proposed expenses for the NZMF class of outputs are shown in Table 4 at the end of this section.

As a funding agency charged with purchasing cultural content, there is no specific requirement to maintain set levels of financial equity. We prudently manage our finances to ensure NZ On Air can meet its obligations as they arise while also ensuring we remain viable over the long-term.

Additional Crown funding to address COVID impacts on our sectors will be targeted towards Factual (Journalism), Music and Capability. New funding to support public interest journalism commenced in early 2021 and new performance measures are included in this year's SPE.

FIGURE 3: NZMF budget summary<sup>5</sup>

#### **NZ MEDIA FUND**





#### **SCRIPTED**

audio/visual drama, comedy, animation and other entertaining content requiring a planned creative approach



#### **FACTUAL**

audio/visual documentary and factual projects made for diverse audiences



#### MUSIC

new music for radio airplay and streaming, and breakthrough opportunities for selected artists, and promotion of New Zealand music to increase its discovery



#### **PLATFORMS**

operating funding for specially targeted services to create and deliver audio/visual public media content of particular cultural or social value

<sup>5</sup> Platforms includes \$42.606m funding for RNZ. This amount is in accordance with Government policy for RNZ funding for 2022/23, as advised by Ministers. RNZ's detailed targets and end of year performance reporting are presented in the accountability documents of both RNZ and the Ministry for Culture and Heritage. We include one significant RNZ audience measure in Table 1.

### 6.1 MEASURING WELL-BEING - CULTURAL IDENTITY

#### MŌ TE HAUORA - TE TUAKIRI TANGATA

In Table 1 we set out how we measure the impact of our work on wellbeing. We will enhance the qualitative measures in future years once we can assess the wider Indicators Aotearoa work being completed.

**TABLE 1: Impact measures** 

	2022/23 Target	2021/22 Target	2021/22 Estimate	2020/21 Actual
CULTURAL VITALITY AND VIBRANCY				
Strategic impact: Quality and Diversity				
Indicator: Public media is valued and contributes positively to belonging and different NZ cultural experiences				
New Zealanders believe NZ On Air supports local public media important to New Zealanders	75%	75%	75%	78%
New Zealanders aware of our support for content like that content	70%	70%	70%	65%
New Zealanders agree that RNZ provides a valuable service to New Zealand	70%	70%	59%	56%
Completed productions of sufficient quality to be accepted for broadcast or uploading	99%	99%	99%	100%
NZ audiences appreciate the diversity of public media funded by NZ On Air	75%	75%	75%	74%
Content in more than 40 languages (including 9 Pacific) is supported	Achieve	Achieve	Achieve	Achieved (54 languages including 10 Pacific)
Pacific people agree PMN Niu and PMN 531 provide culturally relevant content	Biennial measure	75%	90%	Biennial measure
NZ Music content on commercial radio: target agreed by the Minister and the Radio Broadcasters Association	20%	20%	23.5%	22.69%
NZ Music content on alternative radio	At least 50%	At least 50%	68.81%	69.81%
Sector stakeholders are satisfied with the quality of the research, leadership and policy contribution from NZ On Air:				
<ul> <li>The majority of stakeholders believe NZ On Air's leadership, research and policy input is valuable</li> </ul>	75%	75%	75%	New Measure
New Zealanders believe that NZ On Air supports journalism that is important to New Zealanders	75%	New Measure		
Funding from the PIJF (Factual) stream for targeted audiences, as defined by the Broadcasting $\mathop{\rm Act}\nolimits$	50%	New Measure		

	2022/23 Target	2021/22 Target	2021/22 Estimate	2020/21 Actual
CULTURAL EFFICACY AND COMPETENCE				
Strategic impact: Discoverability				
Indicator: Professionally made public media finds its audience and contributes to a quality cultural experience				
First run <sup>6</sup> funded prime time (6 pm to 10.30 pm) content for TV achieving average audiences of 100,000 or higher (excludes On Demand audiences)	More than 45%	More than 50%	50%	57%
Funded content achieving more than 50,000 views in its first 6 months online <sup>7</sup>	More than 45%	More than 50%	45%	49%
Released singles from New Music Projects achieving at least 250,000 <sup>8</sup> online plays within 12 months <sup>9</sup>	60%	60%	60%	60.7%
Released singles from New Music Singles achieving at least 50,000 online plays within 12 months of release	60%	60%	60%	65.5%
Average number of NZ radio plays achieved by singles from New Music Projects within 12 months of release:				
Mainstream	750	750	750	689
• Niche	250	250	250	192
Average number of NZ radio plays achieved by singles from New Music Singles within 12 months of release:				
Mainstream	400	250	400	650
• Niche	200	100	250	190
New Zealand music consumed on streaming services in New Zealand	10%	New Measure		
PIJF content reaches a minimum of 300,000 weekly Unique Browsers online	Achieve	New Measure		
Time spent consuming PIJF content via online platforms is one minute or greater	Achieve	New Measure		

One of the key recommendations from the independent review of the NZ Media Fund in 2020 was a renewed focus and investment in collecting and unifying audience data, in order to allow us to better measure the discoverability of funded content. Systematically assessing engagement cross-platform will allow more confidence in shifting funding to better align with changing audience behaviours.

The establishment of the Public Interest Journalism Fund (PIJF) provided an opportunity to develop and pilot an innovative new data framework, which has helped us effectively measure the scale and impact of PIJF.

This work has been instrumental in the refinement of the data framework, which we intend to roll out across our wider Scripted and Factual funding in future. This means that our SPE Discoverability measures are likely to change in FY2023-24 to reflect more powerful insights around audience engagement with our funded content.

<sup>6</sup> Content not previously shown on TV.

<sup>7</sup> This measures funded content which completes its first 6 months online in the year under review. Data for online views is currently provided by each platform. Work is progressing in NZ and internationally to establish a consistent approach to measuring online views.

<sup>8</sup> New Music Projects fund established artists with higher expectations of the number of plays than New Music Singles.

<sup>9</sup> This measures singles which complete their first 12 months post release in the year under review.

#### **6.2 MEASURING ACTIVITY**

#### HE AROTAKENGA MŌ NGĀ MAHI

In Table 2 we set out how we will measure performance against our investment goals and strategic objectives.

**TABLE 2: Funding measures** 

	2022/23 Target	2021/22 Target	2021/22 Estimate	2020/21 Actual
What we will do				
Our Investment Principles are followed for all funding decisions (cultural value, content balance, risk, competition, value for money, no duplication, leverage, partner capability, fairness)	100%	100%	100%	100%
A majority of the NZ Media Fund is invested in contestable content <sup>10</sup>	At least 55%	At Least 55%	59%	66%
Production funding from the Scripted and Factual streams for targeted audiences including s36(1)(c) <sup>11</sup> of the Broadcasting Act 1989 <sup>12</sup>	At least 25%	At least 25%	At least 25%	50%
Total funded hours for Scripted and Factual content that is diverse <sup>13</sup>	At least 60%	At least 60%	70%	66%
Number of individual songs funded through Single and Project applications will be at least: <sup>14</sup>				
Mainstream	210	210	210	205
• Niche	140	140	140	142
• Focus rounds <sup>15</sup>	60	60	60	59

<sup>10</sup> RNZ funding is 25% of total funding.

<sup>11</sup> Includes children, youth, persons with disabilities and minorities in the community.

<sup>12</sup> Wording amended to clarify this relates to Scripted and Factual production funding.

<sup>13</sup> Diverse content is content that showcases the stories and interests of particular NZ cultural and community groups.

<sup>14</sup> Music applications are a video, or a recorded song plus a video, or a music project. We cannot separately forecast which type of application will be received.

<sup>15</sup> Includes focus rounds for Pasifika, Children's music, Te Reo.

	2022/23 Target	2021/22 Target	2021/22 Estimate	2020/21 Actual
Number of average weekly hours of captioning and audio description produced for broadcast and online will be at least:				
Captioning	160	160	160	181
Audio description	27	27	27	35
Number of Scripted and Factual hours funded (includes all formats, e.g. television, online, radio, but excludes Public Interest Journalism projects)	At least 600	At least 1,020	633	904
Number of hours funded for features promoting NZ Music	At least 2,500 hours	At least 2,500 hours	2,500	2,474
Number of pieces of industry research published	At least 2	At least 2	3	4
Number of RFPs issued for targeted industry capability development <sup>16</sup>	Up to 2	Up to 2	2	3

While we aim to balance funding by audience type, content type, and genre, we can only achieve this if we receive sufficient applications that meet our funding criteria and investment principles.

We aim to spend a sensible minimum on overheads so we have the maximum available to invest in content; and provide high quality service delivery. However, the independent review of the NZMF<sup>17</sup> recommended we increase agency overheads in order to more effectively track audience data. We have invested in staff growth in order to adjust to increased demand and work associated with new funding.

<sup>16</sup> The nature and impact of these RFPs will be reported in the annual report.

<sup>17</sup> https://www.nzonair.govt.nz/documents/641/NZ\_Media\_Fund\_review\_final.pdf

Table 3 sets out core operating efficiency measures; Table 4 sets out expected revenue and proposed expenses.<sup>18</sup>

**TABLE 3:** Operating measures

	2022/23 Target	2021/22 Target	2021/22 Estimate	2020/21 Actual
How we will do it (operating goals)				
No investment decision or process has a significant adverse judicial review or Ombudsman finding	0	0	0	0
Complete applications received by deadline determined at the next funding round	99%	99%	99%	99.5%
Funding decisions notified to applicants within 5 working days of Board meeting	99%	99%	99%	100%
Funding contracts correctly issued within 15 working days once conditions precedent are met	99%	99%	99%	99%
Payments correctly made within 10 working days of receiving a valid invoice once contract conditions are met	99%	99%	99%	99%

<sup>18</sup> NZ On Air does not propose to supply any class of outputs in the financial year that is not a reportable class of outputs. s149E(1)(c).

TABLE 4: Summary of forecast revenue and output expenditure

Revenue		2022/23 Budget \$000	2021/22 Budget \$000	2021/22 Estimate \$000	2020/21 Actual \$000
Crown revenue		169,816	175,725	175,443	176,084
Other revenue		1,500	1,100	2,541	2,965
Total revenue		171,316	176,825	177,984	179,049
Output expenses	%				
New Zealand Media Fund investments	95.8	169,147	171,397	171,413	172,398
Capability Fund	-	-	1,000	830	888
Industry development	0.3	600	600	794	311
Total funding	96.1	169,747	172,997	173,037	173,597
Administration services	3.9	6,836	6,308	5,617	4,321
Total output expenses	100	176,583	179,305	178,654	177,918
Surplus/(deficit)		(5,267)	(2,480)	(670)	1,131

## 7 TĀ MĀTOU TŪ ME TE PITO MATA ORGANISATIONAL HEALTH AND CAPABILITY

Although growing to meet workload demands, we remain a small entity of around 30 staff. We rely on our people being skilled, multifunctional and adaptable. We have formal good employer and personnel policies and a commitment to equal employment opportunities. We do not tolerate harassment or discrimination of any type. Our measures are summarised in Table 5.

**TABLE 5:** Health and capability performance measures

Goal	Measure/Target	2022/23 Target	2021/22 Target	2020/21 Actual
Focus recruitment, training and remuneration policies on attracting and	Full time staff turnover is no more than the public sector average <sup>19</sup>	Achieve	Achieve	2
retaining skilled, flexible, efficient and	Individual staff training needs are assessed annually	100%	100%	100%
knowledgeable team players	External salary comparisons are conducted regularly to ensure staff are paid fairly	All positions assessed	Next planned for 2022/23	Achieved. Leadership Team positions assessed
Staff are committed to the agency and its work	Staff engagement surveys are conducted at least bi-annually; results target to be in the top quartile of the public sector	Achieve	Next planned for 2022/23	Survey completed July 2021
Health and safety best practice is well- implemented and appropriately reported	Health and safety plan in operation; reported safety hazards are attended to promptly; significant hazards are attended to immediately	Achieve	Achieve	Achieved
	Zero tolerance of harassment, bullying and discrimination. Immediate investigation if any instances are reported	Achieve	Achieve	Achieved
Incorporate equal employment opportunity principles in staff selection and management, to achieve as diverse a workforce as possible within the limits of our small size	EEO Principles are included in all relevant documents and practices	100%	100%	100%
All staff are offered lessons in te reo Māori and/or tikanga Māori at least annually <sup>20</sup>	Minimum of annual lessons in tikanga Māori and te reo Māori offered	All staff	All staff	Achieved

NZ On Air is committed to supporting the governments climate change goals and have already implemented some initiatives, such as replacing some in-person meetings with online meetings. During 2022/23 we will begin monitoring our emissions and look to identify further reduction opportunities.

<sup>19</sup> In 2021/22 we had a target of staff turnover of no more than three people and an actual result of two people. For 2022/23 we have changed this measure to enable NZ On Air's performance to be benchmarked.

20 We are putting in place a more comprehensive plan to enable NZ On Air to meet the requirements of the Maihi Karauna.



#### STATEMENT OF FORECAST COMPREHENSIVE REVENUE AND EXPENSE

For the year ending 30 June 2023

	2022/23 Budget	2021/22 Budget	2021/22 Estimate
	\$000	\$000	\$000
Revenue			
Crown revenue	165,716	175,725	175,443
Crown revenue – SPRF* (managed by MCH)	4,100	-	941
Other revenue	1,500	1,100	1,600
Total revenue	171,316	176,825	177,984
Operating expenditure			
Administration services	6,836	6,308	5,617
Total operating expenditure	6,836	6,308	5,617
Funding expenditure			
NZ Media Fund <sup>21</sup>			
Scripted	41,096	39,136	38,341
Factual – other	36,796	39,136	39,067
Factual – Public Interest Journalism	23,344	24,136	27,887
Factual – Total	60,140	63,272	66,954
Music	6,000	6,452	5,898
Platforms	61,911 <sup>22</sup>	62,537	60,220
Total NZ Media Fund	169,147	171,397	171,413
Development and support			
Capability Fund	-	1,000	830
Industry Development	600	600	794
Total funding expenditure	169,747	172,997	173,037
Total expenditure	176,583	179,305	178,654
Net surplus/(deficit) for the year	(5,267)	(2,480)	(670)
Other comprehensive revenue and expense			
Total comprehensive revenue and expense	(5,267)	(2,480)	(670)

<sup>21</sup> The allocation of NZMF funds across the four funding streams is indicative only and depends on receiving sufficient applications that meet our funding criteria and investment principles.

The Board may reallocate between funds during the year as necessary to achieve NZ On Air outcomes.

<sup>22</sup> Includes \$42.606m for RNZ.

#### STATEMENT OF FORECAST FINANCIAL POSITION

As at 30 June 2023

	2022/23	2021/22 Budget	2021/22 Estimate
	Budget \$000	Budget \$000	\$000
Current assets			
Cash and cash equivalents	1,800	1,800	5,700
Investments	30,000	30,000	35,000
Debtors and other receivables – interest	100	100	170
Debtors and other receivables – other	1,300	1,300	1,300
Total current assets	33,200	33,200	42,170
Non-current assets			
Property, plant and equipment	688	650	98
Intangible assets	180	290	-
Total non-current assets	868	940	98
Total assets	34,068	34,140	42,268
Current liabilities			
Trade and other payables	300	300	300
Employee entitlements	150	150	150
Return to Crown	-	-	-
Funding liabilities	30,563	32,635	33,496
Total current liabilities	31,013	33,085	33,946
Net assets	3,055	1,055	8,322
Equity			
Equity at 30 June	3,055	1,055	8,322
Total Equity	3,055	1,055	8,322

#### STATEMENT OF FORECAST CHANGES IN EQUITY

For the year ending 30 June 2023

	2022/23 Budget \$000	2021/22 Budget \$000	2021/22 Estimate \$000
Balance at 1 July	8,322	3,535	8,992
Total comprehensive revenue and expense for the year	(5,267)	(2,480)	(670)
Balance at 30 June	3,055	1,055	8,322

#### STATEMENT OF FORECAST CASH FLOWS

For the year ending 30 June 2023

	2022/23 Budget \$000	2021/22 Budget \$000	2021/22 Estimate \$000
Cash flows from operating activities			
Receipts from the Crown	169,816	175,725	159,953
Receipts from other revenue	900	500	530
Interest received	670	630	1,043
Payments to funded activities	(172,680)	(177,623)	(197,452)
Payments to suppliers and employees	(6,662)	(6,308)	(5,458)
Net GST	-	174	2,027
Net cash from operating activities	(7,956)	(6,902)	(39,357)
Cash flows from investing activities			
Net receipts from investments	5,000	7,964	41,000
Purchase of intangible assets	(200)	(250)	-
Purchase of property, plant and equipment	(744)	(774)	(54)
Net cash flows from investing activities	4,056	6,940	40,946
Net increase in cash and cash equivalents	(3,900)	38	1,589
Cash and cash equivalents at 1 July	5,700	1,762	4,111
Cash and cash equivalents at 30 June	1,800	1,800	5,700

## STATEMENT OF ACCOUNTING POLICIES

#### **REPORTING ENTITY**

The Broadcasting Commission (NZ On Air) is a Crown entity as defined by the Crown Entities Act 2004 and is domiciled and operates in New Zealand. The relevant legislation governing NZ On Air's operations includes the Crown Entities Act 2004 and the Broadcasting Act 1989. NZ On Air's ultimate parent is the New Zealand Crown. These forecast financial statements reflect the operations of NZ On Air only and do not incorporate any other entities. These forecast financial statements are for the year ending 30 June 2023.

NZ On Air's primary objective is to provide services to the New Zealand public. Our functions and responsibilities are set out in the Broadcasting Act 1989. The primary function is to serve audiences by investing in a wide range of New Zealand television, radio and online content. The purpose is to add a diversity of local content to the almost limitless range of foreign options available. NZ On Air does not operate to make a financial return. Accordingly, NZ On Air has designated itself as a public benefit entity (PBE) for Financial Reporting purposes.

#### **BASIS OF PREPARATION**

#### STATEMENT OF COMPLIANCE

These forecast financial statements have been prepared in accordance with New Zealand generally accepted accounting practice. They have been prepared in accordance with Tier 1 PBE Standards including PBE FRS 42 Prospective Financial Statements.

These forecast financial statements have been prepared to comply with the Crown Entities Act 2004 and may not be appropriate for purposes other than complying with the requirements of this Act.

The actual financial results for the period covered are likely to vary from the information presented and the variations may be material.

#### **MEASUREMENT BASIS**

The measurement base adopted is that of historical cost.

The accrual basis of accounting has been used unless otherwise stated. These financial statements are presented in New Zealand dollars and rounded to the nearest thousand (\$000).

#### **JUDGMENTS AND ESTIMATIONS**

The preparation of financial statements to conform with PBE Standards requires judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses (where material information on major assumptions is provided in the relevant accounting policy or will be provided in the relevant note). The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.

Judgments that have significant effect on the financial statements and estimates, with a significant risk of material adjustment in the next year are discussed at the end of these notes.

#### **RESERVES**

As a funding agency charged with purchasing cultural content, there is no specific requirement to maintain set levels of equity other than prudently managing our finances and ensuring equity levels remain positive.

### SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these forecast financial statements.

#### **REVENUE**

Revenue is measured at the fair value of consideration received.

#### Revenue from the Crown

We are primarily funded through revenue received from the Crown, restricted in its use for the purpose of meeting our objectives as specified in the Broadcasting Act 1989 and the scope of appropriation of the funder.

We consider there are no conditions attached to the funding and it is recognised as revenue at the point of entitlement.

#### Interest revenue

Interest revenue is recognised by accruing on a time proportion basis the interest due for the investment.

## Television programme and music revenue

Our share of net revenue from sales of television and music projects that we have funded is recognised when it is earned to the extent that information is available to us at that time.

#### Other revenue

Other revenue is recognised when it is earned.

#### PERSONNEL COSTS

#### **Superannuation schemes**

Obligations for contributions to Kiwisaver and State Sector Retirement Savings Scheme are accounted for as defined contribution superannuation schemes and are recognised as an expense in the surplus or deficit as incurred.

#### OTHER EXPENSES

#### **Operating leases**

Leases that do not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Lease payments under an operating lease are recognised as an expense on a straight line basis over the term of the lease.

#### **FUNDING EXPENDITURE**

Funding expenditure is discretionary funding where NZ On Air has no obligations to award funding on receipt of the funding application. It is recognised as expenditure when:

- (a) the funding has been approved by the Board;
- (b) the funding recipient has been advised;
- (c) there are no substantive contractual conditions for the funding recipient to fulfil; and
- (d) it is probable (more likely than not) that the funded proposal will be completed.

Critical judgments in applying accounting policies – funding expenditure

Although from time to time an approved project with no substantive conditions to fulfil does not go ahead, such projects are rare. Based on experience we judge it is probable that all approved commitments at 30 June without substantive contractual conditions to fulfil will be completed.

The main substantive contractual condition that means a funding commitment cannot be recorded as expenditure is where the Board approval is subject to confirmation of third-party funding, and that funding is not in place at balance date.

#### **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents includes cash on hand and deposits held on call with banks with original maturities of three months or less.

#### **INVESTMENTS**

#### **Bank Deposits**

Investments in bank deposits are initially measured at the amount invested. Interest is subsequently accrued and added to the investment balance. A loss allowance for expected losses is recognised if the estimated loss allowance is not trivial.

### DEBTORS AND OTHER RECEIVABLES

Debtors and other receivables are recorded at the amount due, less an allowance for credit losses. NZ On Air applies the simplified expected credit loss model of recognising lifetime expected credit losses for receivables.

In measuring expected credit losses, short-term receivables are assessed on a collective basis as they possess shared credit risk characteristics. They have been grouped based on the days past due.

Short-term receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include the debtor being in liquidation.

## PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment asset classes consist of computer equipment, office equipment, furniture and fittings, and leasehold improvements. Property, plant and equipment are shown at cost, less accumulated depreciation and any impairment losses.

#### Additions

The cost of an item of property, plant and equipment is recognised as an asset only when it is probable that future economic benefits or service potential associated with the item will flow to us and the cost of the item can be measured reliably.

Where an asset is acquired at no cost, or for a nominal cost, it is recognised at fair value when control of the asset is obtained.

#### Disposals

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount of the asset. Gains and losses on disposals are included in the surplus or deficit.

#### Subsequent costs

Costs incurred subsequent to initial acquisition are capitalised only when it is probable that future economic benefits or service potential associated with the item will flow to us and the cost of the item can be measured reliably.

The costs of day-to-day servicing of property, plant and equipment are recognised in the surplus or deficit as they are incurred.

#### DEPRECIATION

Depreciation is provided on a straight line basis on all property plant and equipment at rates that will write off the cost of the asset over their useful lives. The useful lives and associated depreciation rates have been estimated as follows:

Computer equipment	3 years	33.3%
Office equipment	5 years	20%
Furniture and fittings	6 years	16.7%
Leasehold improvements	6 years	over the period of the lease (16.7%)

Leasehold improvements are depreciated over the unexpired period of the lease or the estimated remaining useful lives of the improvements, whichever is the shorter.

### IMPAIRMENT OF NON-FINANCIAL ASSETS

Property, plant and equipment, and intangible assets that have a finite life are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment

loss is recognised for the amount by which the assets carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. The total impairment loss and any subsequent reversal of an impairment loss are recognised in the surplus or deficit.

Value in use is depreciated replacement cost for an asset where the future economic benefits or service potential of an asset are not primarily dependent on the asset's ability to generate net cash inflows and where we would, if deprived of the asset, replace its remaining future economic benefits or service potential.

#### **INTANGIBLE ASSETS**

#### Software acquisition and development

Acquired computer software licenses are amortised on the basis of the costs incurred to acquire and bring to use the specific software.

Costs that are directly associated with the development of software are amortised as an intangible asset. Direct costs include the software development, employee costs and an appropriate portion of relevant overheads.

Staff training costs are recognised as an expense when incurred.

Costs associated with maintaining computer software are expensed when incurred.

Costs associated with the development and maintenance of our website are expensed when incurred.

#### **AMORTISATION**

The carrying value of an intangible asset with a finite life is amortised on a straight-line basis over its useful life. Amortisation begins when the asset is available for use and ceases at the date that the asset is derecognised. The amortisation charge for each period is expensed in the surplus or deficit.

The useful lives and associated amortisation rates of intangible assets have been estimated as follows:

Acquired/	5 years	20%
developed		
computer software		

## CREDITORS AND OTHER PAYABLES

Short term payables are recorded at the amount payable.

One Lane Bridge, Great Southern Television for TVNZ 1

#### **EMPLOYEE BENEFITS**

Employee entitlements that NZ On Air expects to be settled within 12 months of balance date are measured at nominal values based on accrued entitlements at current rates of pay. These include salaries and wages accrued up to balance date, annual leave earned to, but not yet taken at balance date, and sick leave.

We recognise a liability for sick leave to the extent that absences in the coming year are expected to be greater than the sick leave entitlements earned in the coming year. The amount is calculated based on the unused sick leave entitlement that can be carried forward at balance date, to the extent that we anticipate it will be used by staff to cover those future absences.

#### **FUNDING LIABILITIES**

We recognise a liability for funding expenditure when all the following conditions have been met:

- (a) The expenditure has been formally approved.
- (b) The funding recipient has been advised.

- (c) There are no substantive contractual conditions for the funding recipient to fulfil.
- (d) It is probable (more likely than not) that the funded proposal will be completed and that our commitments will crystallise.

At 30 June forecast, funding liabilities in the statement of financial position include both contracted liabilities and uncontracted liabilities that have no substantive contractual conditions unfulfilled. The amount recorded for the uncontracted liability is the amount approved by the Board.

#### **GOODS AND SERVICES TAX (GST)**

All items in the financial statements are presented exclusive of GST, except for receivables and payables in the statement of financial position, which are presented on a GST-inclusive basis.

The net amount of GST-recoverable from or payable to the Inland Revenue Department, is included as part of receivables or payables as appropriate.

Commitments and contingencies are disclosed exclusive of GST.



#### **INCOME TAX**

NZ On Air is exempt from the payment of income tax in accordance with s51 Broadcasting Act 1989 therefore no charge for income tax has been provided for.

## CONTINGENT ASSETS AND CONTINGENT LIABILITIES

A contingent liability is disclosed where funding expenditure has been approved by the Board, but that expenditure is uncontracted, and has substantive conditions unfulfilled at 30 June. At the point the substantive conditions are fulfilled, the contingent liability is removed and the value is recorded as expenditure and as a liability in the financial statements.

A contingent liability is also disclosed where there is a possible obligation or present obligation that may, but probably will not, require an outflow of resources.

A contingent asset is disclosed where the inflow of an economic benefit is probable, but not virtually certain.

#### **COMMITMENTS**

Future expenses and liabilities incurred on contracts that have been entered into at balance date are disclosed as commitments to the extent that they are equally unperformed obligations. Commitments relating to employment contracts are not disclosed.

#### **COST ALLOCATION POLICY**

All expenditure not used to fund the NZ Media Fund and Development and Support is allocated to administration expenditure.

#### FINANCIAL INSTRUMENTS

NZ On Air is party to financial instruments as part of its normal operations. These financial instruments include bank accounts, short-term trade payables and trade and other receivables. There are no known significant concentrations of credit risks.

Financial assets and liabilities are initially measured at fair value plus transaction costs unless they are carried at fair value through profit and loss in which cases the transaction costs are recognised in the statement of comprehensive revenue and expense.

NZ On Air has the following categories of financial assets:

#### (a) Loans and Receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

After initial recognition they are recorded at the amount due, less an

allowance for credit losses. NZ On Air applies the simplified expected credit loss model of recognising lifetime expected credit losses. Gains and losses when the asset is impaired or derecognised are recognised in the statement of comprehensive revenue and expense. Loans and receivables are classified as "trade and other receivables" in the statement of financial position.

#### (b) Held to Maturity Investments

Held to maturity investments are assets with fixed or determinable payments and fixed maturities that we intend to hold to maturity. After initial recognition interest is subsequently accrued and added to the investment balance. A loss allowance for expected credit losses is recognised if the estimated loss allowance is not trivial.

#### STATEMENT OF CASH FLOWS

Cash and cash equivalents includes cash in hand and deposits held with banks with original maturities of three months or less.

Operating activities includes cash received from income sources excluding interest, and records the cash payments made for the supply of goods and services, and funding under the NZ Media Fund.

Investing activities are those activities relating to the acquisition and disposal of long-term assets, interest received and other investments not included in cash equivalents.

Financing activities comprise those activities relating to changes in equity.

## CHANGES IN ACCOUNTING POLICIES

Accounting policies are changed only if the change is required by a standard or interpretation or otherwise provides more reliable and more relevant information.

#### **COMPARATIVES**

When presentation or classification of items in the financial statements is amended or accounting policies are changed voluntarily, comparative figures are restated to ensure consistency with the current period unless it is impracticable to do so.

#### **RELATED PARTIES**

NZ On Air transacts with other Government agencies on an arm's length basis. Any transaction not conducted at arm's-length will be disclosed in our financial statements (annual report).

#### **CONTACT US**

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