

# **MARKETING OBJECTIVE**

- Drive significant awareness of the product
- Drive app download
- Drive active usage across web and app





# **TARGET AUDIENCES**

- Media wary parents with young kids (primarily aged 5 – 7)
- Kids aged 5 7

## **COMMUNICATION STRATEGY**

### Grow young imaginations

### Media-wary parents

- 1. BRAND-LED
  - "HEIHEI": a new content platform for Kiwi kids aged 5–7 that will spark curious kiwis and grow young imaginations
- 2. Supported by PLATFORM proof points:
  - TVNZ / NZOA collaboration
  - Breadth and diversity of content handpicked and crafted to inspire Kiwi kids to make and create with a local lens
    - Local content creators
    - Quality international content
  - A quality viewing and gaming experience that is safe and ad-free
  - A free platform

#### Kiwi kids aged 5-7

- 1. CONTENT-FIRST Showcase flagship formats and hero characters
- Supported by PLATFORM proof points: An interactive website and app that will include video, audio and game content Quality content to discover and explore Be inspired and entertained
- 3. Filter the eggies throughout to build affinity amongst kids

## **CREATIVE APPROACH**

The world through kids' eyes



## **COMMUNICATION PLAN**

Saturday 26th May 2018: Publicity event

## 28th May 2018: Launch campaign

Delivering awareness of the product, app downloads and active usage (web + app)

## July School Holidays: Activation

Driving engagement and interaction with HEIHEI through a themed event at targeted shopping malls, further driving awareness, engagement and app download



## LAUNCH CAMPAIGN

		Media-wary parents	Kiwi kids aged 5-9		
LAUNCH - AWARENESS: Deliver significant awareness of HEIHEI, nudging platform trial	Owned: Paid:	On-Air (45",30",15", promos) OnDemand (as above) eDM Social TVNZ.co.nz (display, highlights) SEM You Tube Social (r&f, owned and Narrative) Kidspot NZME digital	Owned: Paid: Earned: key	On-Air (30", promos) Display Digital Video You Tube for Kids Mass publicity Cross communication across TVNZ peak and kids shows	

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## ACTIVATION

July School Holidays (7<sup>th</sup> – 22<sup>nd</sup> July 2018)

Week 1: Manukau Westfield Mall

Week 2: Riccarton Westfield Mall

Saturday 28<sup>th</sup> & Sunday 29<sup>th</sup> July 2018: Queensgate Mall



## ACTIVATION CONCEPT







## **SUSTAIN & ACTIVATION CAMPAIGN**

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	Media-wary parents		Kiwi kids aged 5-7		
ACTIVATION - ENGAGEMENT: Activate brand experience in real- world maximising visibility & participation	Owned: Paid:	On-Air (45",30",15", promos) OnDemand (as above) Westfield Owned Media SEM You Tube Social (r&f) Kidspot Malls Cinema Time Out NZME digital Radio	Owned: Paid: Earned:	On-Air (30", promos) You Tube for Kids Malls Cinema Mass publicity Cross communication across key TVNZ peak and kids shows	



# **HOW IT LOOKS**



## **DIGITAL ASSETS (WIP)**





download the free app

# **HEIHEI Social Media Marketing**

#### **HASHTAG #NZHEIHEI**

Be sure to use this on all original content pertaining to HEIHEI

- FACEBOOK <a href="https://www.facebook.com/nzheihei">https://www.facebook.com/nzheihei</a>
- INSTAGRAM @nzheihei
- TWITTER @nzheihei
- **SNAPCHAT** @NZHEIHEI





**Rule of thumb:** Shows will <u>not</u> have individual social pages and will instead be promoted via posts on HEIHEI social pages so there is a content-rich, primary social presence that parents know to follow.

**Exceptions**: If producers can demonstrate why their shows require their own social media profiles then we will consider this.



		Timing of Posts					
Pre-Launch (1st May)	Content	Launch	Content	Ongoing	Content	Morning	Evening
5 posts / week (7 <u>max)</u>	Key Messaging Shows available Teasing branding	7 posts / week	Key Messaging, shows available, tutorials (to download, using app), show hype for influencers + physical	7 posts / week	Key Messaging, shows available, tutorials (to download, using app), show hype for influencers + physical events), bespoke content from each show	gam (post school drop off / morning coffee at work)	7pm (kids in bed - hopefully! in preparation for the next day
5 posts / week (7 max) (original content to Facebook)		7 posts / week		7 posts / week		Related to show's programming; giveaways, etc	Have changed algorithms back - content now shown more organically. What you love is seen more, so suggested that content is shared in the evenings (no later than 7.30pm so HEIHEI isn't seen to encourage late night use)
IG Story 1x a day		IG Story 1 - 5x a day		IG Story 1 - 5x a day		As it happens / related to shows	First thing in the morning (7am)
Tweet 2 - 3 times per day		Tweet 2 - 3 times per day		Tweet 2 - 3 times per day		Not a huge driving factor	
Content teasers		Content live		Content live		Not a huge driving factor	
Story 1 x day		Story 1 - 5x a day		Story 1 - 5x a day		Ongoing, as it happens and related to shows	