

30 June 2014



# **NZ On Air Six Monthly Report** Period ended 30 June 2014



### **TABLE OF CONTENTS**

1.	SECTOR COLLABORATION UPDATE		4
2.	STATEMENT OF SERVICE PERFORMANCE SUMMARY		4
3.	KEY FINANCIAL STATEMENT SUMMARY		4
4.	KEY EFFICIENCY GOALS AND MEASURES		4
5.	TOP 10 NZ ON AIR FUNDED TELEVISION PROGRAMMES FOR THE PERIOD*		5
6.	RADIO NEW ZEALAND AUDIENCE FIGURES		5
7.	TOP 5 MOST PLAYED NZ SONGS ON NZ RADIO		5
8.	KEY DIGITAL MEDIA FUND PROJECTS		5
9.	REVIEWS		6
10.	STATEMENT OF SERVICE PERFORMANCE		7
	ACTIVITY 1: SCREEN CONTENT	7 9	
11.	KEY FINANCIAL STATEMENTS	1	.3
12.	PERFORMANCE IMPROVEMENT ACTIONS	1	.5

Period ended 30 June 2014



### 1. SECTOR COLLABORATION UPDATE

Sector	Update					
NZ Music Commission / Te Māngai Pāho:	<ul> <li>Contemporary Popular Music Group: inter-agency collaboration and sector strategy</li> <li>NZ Music Industry Forum Convened</li> </ul>					
NZ Music Commission:	■ Taite Music Prize	■ NZ Music Month	■ Pacific Music Awards			
Broadcasting Standards Authority:	<ul><li>Joint children's research proj</li></ul>	ect confirmed				
NZ Film Commission:	<ul> <li>Joint Documentary Fund (<i>Too Much Love</i> and <i>Back From The Death Zone</i>)</li> <li>Joint funding of feature documentary <i>Poi E</i></li> <li>Shared support for Loading Docs launch (including invitation to Vimeo's Jason Sondhi)</li> <li>Development of new joint documentary initiative – Doc Connect</li> </ul>					
MFAT:	<ul> <li>Release of RFP and selection Chunuk Bair Commemorative</li> </ul>	of Māori Television as host broa e Service 2014 and 2015	dcaster for coverage of			

### 2. STATEMENT OF SERVICE PERFORMANCE SUMMARY

(for more details refer pages 8 - 13)

Area		Activity	Top Line Points
		General Contestable Fund	Targets achieved
s t	Television	Platinum Fund	Targets achieved
Screen		Regional Television	Targets impacted by reduced broadcaster numbers
သ ဒိ	Web-Only	NZ On Screen	Targets achieved
	web-Only	Digital Media Fund	Targets exceeded
		Public Radio	Targets expected to be achieved. Excellent audience results maintained
ᇴᆴ	Radio	Special Interest Radio	Targets achieved
Sound		Commercial & Alternative Radio	Targets achieved
N S	Music	Music Content	Targets achieved
	iviusic	Music Promotion	Targets achieved

### 3. KEY FINANCIAL STATEMENT SUMMARY

For more detail refer pages 13 and 14. Being financial year end, all results are subject to audit.

Financial Statement	Summary
Statement of Comprehensive Income	Revenue budget exceeded while funding targets achieved with some efficiency gains
Statement of Financial Position	No issues. Slight increase in funds reflects the small surplus at year end

### 4. KEY EFFICIENCY GOALS AND MEASURES

Efficiency Goals	Efficiency Measures	<b>SOI 2012-</b> <b>2015</b> Target	YTD Actual
Low administration costs to maximize available investment funds	Administration costs as a % of total revenue	Less than 3%	2.57%
What we fund gets released	% of funded projects broadcast within 15 months of formal delivery	99%	99%
Our processes are efficient and	% of complete applications received by deadline are considered by next Board meeting	100%	100%
effective	% of funding decisions made in accordance with approved policies and procedures	100%	100%
We make the right decisions	Funding decision or process with a significant adverse judicial review or Ombudsman finding	0%	0%

Period ended 30 June 2014

## **HIGHLIGHTS**



### 5. TOP 10 NZ ON AIR FUNDED TELEVISION PROGRAMMES FOR THE PERIOD\*

Rank	Programme	Channel	Episodes	Average Rating %	Average Audience
1	Hyundai Country Calendar	TV One	20	13.4%	556,718
2	Topp Country	TV One	8	12.3%	512,071
3	The Art of the Architect	TV One	8	9.8%	406,184
4	High Country Rescue(R)	TV One	4	9.5%	397,393
5	Agent Anna	TV One	4	9.0%	376,324
6	NZ Story	TV One	5	8.3%	344,502
7	7 Days	TV3	13	7.9%	326,744
8	Comedy Gala	TV3	1	7.3%	303,851
9	Jono and Ben at Ten	TV3	12	6.8%	284,324
10	Billy T Movie(R)	TV3	1	6.4%	265,484

<sup>\*</sup>Consolidated rating All People 5+: 1 January 2014 to 30 June 2014 (source Nielsen)

### 6. RADIO NEW ZEALAND AUDIENCE FIGURES

Total weekly live audience for RNZ National*	493,000
Total weekly live audience for RNZ Concert*	122,000

<sup>\*</sup> Results are for Quarter 4 2013

### 7. TOP 5 MOST PLAYED NZ SONGS ON NZ RADIO

(in the six months to 30 June 2014)

Rank	Song	Artist	Kiwi Hit Disc
1	Make You Mine	Benny Tipene	166
2	Holding You	Ginny Blackmore & Stan Walker	170
3	Bridges	Broods	-
4	Ribs	Lorde	-
5	Теат	Lorde	-



### 8. KEY DIGITAL MEDIA FUND PROJECTS

(released in the six months to 30 June 2014)

Project	Description	Number of users	View time period
Loading Docs	10 x 3min documentaries	233,000 views	2 weeks
Sign Ninja	NZ Sign Language learning browser game	9,000 plays	2 weeks
The Wireless	Stream of new content on thewireless.co.nz	43,000 users	every 2 months
Nia's Extra Ordinary Life	Webseries	15,000	4 months

Period ended 30 June 2014

## **REVIEWS**

#### 9. REVIEWS





# Making New Zealand Top Shelf Productions for Prime (Platinum Fund)

Diana Wichtel - The Listener - 4 June 2014

"Making New Zealand is a sort of ode to local infrastructure: roads, rail, power stations and ports, complete with extraordinary archival footage...Making New Zealand is a terrific watch so far. Anyone involved in infrastructure planning should be forced to see it."

# Field Punishment No. 1 Lippy Pictures for TV One (Platinum Fund) Peter Calder – The New Zealand Herald – 22 April 2014

"The film, made with the help of TVNZ and NZ On Air's Platinum Fund, handsomely evoked a major episode in our history."



# The Art Of The Architect TVNZ for TV One (Arts/Culture)

Irene Gardiner - Radio New Zealand - 25 March 2014

"Peter Elliott was a very good amiable host...it's nice that you get the big process over a long period of time because it's quite tough designing and building a house, things go wrong and it's quite challenging...It is an interesting watch."



### Step Dave

#### South Pacific Pictures for TV2 (Drama)

Jane Clifton – The Dominion Post – 13 February 2014

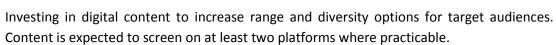
"Cliches become cliches because they resonate. Carry them off with enough charm and panache and you can get away with them time and time again. Step Dave gives every sign of managing the trick...Step Dave is definitely worth a second date."



Period ended 30 June 2014

### 10. STATEMENT OF SERVICE PERFORMANCE

### **ACTIVITY 1: SCREEN CONTENT**



- Planned activity tracked as forecast
- There is considerable pressure on funding
- On-air performance of funded programming remains strong

#### **PERFORMANCE MEASURES**

Key Performance Measures	SOI For	Actual	
The majority of New Zealanders believe NZ On Air supports television programmes and activities important to New Zealanders	74%	74%	
Almost all television projects are broadcast within 15 months of the finished programme being delivered to the broadcaster	99%		99%
At least half of general contestable fund expenditure is for prime time content (6pm -10pm first screening)	50%		54%
Target average prime-time (6-10pm) audience aged 5+ for content funded for the major FTA national channels (first screening).	Drama         315,000           Doc/Factual         365,000           Comedy         240,000           Arts/Culture         315,000		225,579 367,430 284,636 378,511

Supporting local content for 25 years

### **GENERAL CONTESTABLE FUND**

General Contestable Fund	SOI Forecast Hours	Full Year Actual Hours	SOI Forecast \$000	Full Year Actual \$000	SOI Forecast % Prime- time	Full Year Actual % Prime-time
Drama/Comedy	90	71.5	27,460	23,027	100%	95%
Documentary/Factual	73	90	7,500	8,979	100%	100%
Children's Drama	-	6	0	2,299	±	±
Children & Young People	433	362.5	13,716	12,891	0%	0%
Māori Programmes	36	45	4,000	4,509	66%	50%*
Arts/Culture/Identity	27	29	1,850	1,982	70%	66%
Minorities	130	143.5	6,962	8,121	0%	0%
Disability (includes Captioning + Audio Description)	18	19	4,472	4,690	n/a	n/a
Development	n/a	n/a	220	438	n/a	n/a
Total General Fund	807	766.5	66,180	66,936		

<sup>±</sup> this genre not included in the SOI but two projects supported from Drama/Comedy + Children's budgets

<sup>\*</sup> It is not certain if Māori entertainment series Happy Hour will screen in primetime. It has been counted as off-peak for this report

# **NZ On Air Six Monthly Report** Period ended 30 June 2014



### **PLATINUM FUND**

Platinum Fund	SOI Forecast Hours	Full Year Actual Hours with programme information		Full Year SOI Forecast \$000	Full Year Actual \$000	SOI Forecast % in prime- time	Full Year Actual % in prime- time
Drama	8	8	8 When We Go To War (6.0) How to Murder Your Wife (2.0)		8,858	100%	100%
Documentary	93	101	The Trouble With Murder (3.0) Beneath NZ (3.0) Descent From Disaster (6.0) War News (additional) Waves Of ANZAC Cove (2.0) Back From the Death Zone (1.0) Too Much Love (1.0) Why Are We Fat? (3.0) Q+A 2014 (40.0)	5,231	5,901	100%	100%
Affairs  Arts/Culture/	6	1	The Nation (42.0)  Dreams Lie Deeper – Dave	1 080	211	100%	100%
Identity		1	Dobbyn Pike River Special (1.0)	1,080	211	100%	100%
Total Platinum Fund	107	110		15,111	14,970		

### **REGIONAL TELEVISION**

D	SOI Forecast		Actual		
Regional television	HOURS	\$000	HOURS	\$000	
Local news and information	800	1,500	1,094	1,260	
Regional television digital switchover assistance fund*	n/a	*	-	0	
Total	800	1,500	1,094	1,260	

<sup>\*</sup>Digital switchover satisfactorily completed

### **DIGITAL MEDIA**

	SOI Forecast			Actual
	QUANTITY	\$000	QUANTITY	\$000
Digital Media Fund	n/a	1,000	15	649
Digital Media Trust	n/a	1,130	1	1,130
Other	n/a	-	5	925

Period ended 30 June 2014



### **ACTIVITY 2: SOUND CONTENT**

Investing in digital content to increase range and diversity options for target audiences. Content is expected to be heard on at least two platforms where practicable.

### **PERFORMANCE MEASURES**

Key Performance Measures	SOI Forecast	Actual
The majority of New Zealanders believe NZ On Air supports local content for radio important to New Zealanders	70%	71%
Increase the % of NZ music on commercial radio (% of NZ music on radio stations bound by the Radio Broadcasters Association NZ Music Code)	20%	17.47% ‡
Improve the % of NZ Music on Alternative Radio	31%	38.99% ‡

<sup>‡ 12</sup> months to 30 June 2014

### **DETAILED MEASURES**

Radio New Zealand: Quantitative Measures	d: Quantitative Measures SOI Forecast		Actual**	
Ensure RNZ provides programme types specified in the Broadcasting Act 1989	RNZ National	RNZ Concert	RNZ National	RNZ Concert
Māori Language and Culture	350 hours	NA	364 hours	NA
Special Interest	400 hours	NA	472 hours	NA
NZ Drama, Fiction and Comedy	250 hours	NA	302 hours	NA
% of NZ Music on Rotate	33%	NA	34%	NA
% of NZ Composition	NA	3.5%	NA	4.3%
% of Music Performance	NA	14%	NA	17%
% of Population able to Receive Transmission*	97%	92%	97%	92%
NZ On Air Funding Provided	\$31.816m		\$31.816m	

<sup>\*</sup> This is the proportion of the population able to receive RNZ National and RNZ concert via terrestrial transmission. 100% of the country is able to access RNZ National and RNZ Concert via a Freeview or Sky TV satellite dish or decoder.

<sup>\*\* 12</sup> months ended 30 June 2014

Period ended 30 June 2014



### **QUALITATIVE MEASURES**

Radio New Zealand: Qualitative measures Of New Zealanders independently surveyed, maintain the percentage of;	SOI Forecast	Actual*
General public who agree RNZ broadcasts programmes of interest to a wide cross-section of New Zealanders	84%	*
RNZ National listeners who are very satisfied or quite satisfied with the quality of RNZ National programming	89%	*
Listeners who agree RNZ National provides in-depth news and current affairs about New Zealand	94%	*
RNZ Concert listeners who are very satisfied or quite satisfied with the quality of RNZ Concert programming	80%	*
The number of formal complaints about RNZ programmes each year that are upheld by the Broadcasting Standards Authority against any one of the broadcasting standards as a breach of fairness, balance, accuracy or privacy	No more than 3	*

<sup>\*</sup> Actual results not available until completion of the RNZ Annual Report. We anticipate all targets will be achieved.

### **MUSIC INITIATIVE**

Resound – NZ classical music initiative to increase	SOI Fo	recast		Actual
broadcast of NZ-composed fine music	NUMBER	\$000	NUMBER	\$000
Recordings of music works relicensed by SOUNZ and approved for broadcast	225		¥	
Recordings of music works relicensed and available online	300	100	¥	128
Relicensed works scheduled for broadcast on RNZ Concert	30		¥	

<sup>¥</sup> Performance measures for the Resound project have changed for the 2014 calendar year with the evolution of the project. Results will be reported at the end of the calendar year.

Period ended 30 June 2014



### **SPECIAL INTEREST RADIO**

Access to the airwaves for diverse regional communities through 12 community access radio stations from Auckland to Invercargill. Funding is also provided to NPRT (Niu FM and 531pi), Radio for the Print Disabled and Samoa Capital Radio.

Community Radio	SOI Forecast Hours	SOI Forecast \$000	Actual Hours	Actual \$000
Access and special interest radio	24,500		24,500	2,475
Pacific radio	15,500	6,099	15,500	3,430
Total special interest radio	40,000	6,099	40,000	5,905

The actual result for Community Radio reflects the outcome where less contingency funding than budgeted for, primarily for capital items, was required.

### **COMMERCIAL AND ALTERNATIVE RADIO**

Increasing diversity for commercial radio audiences.

Spoken content	SOI Forecast Hours	SOI Forecast \$000	Actual Hours	Actual \$000
Children and Youth	212	350	265	396
Spiritual	90	120	60*	117
Ethnic / Special Interest	24	100	104**	70
Māori issues (English language)	96	75	96	75
Total spoken radio programmes	422	645	525	658

<sup>\*</sup> Mainly due to loss of 24hrs – Real Life 60mins – 30 mins per episode

<sup>\*\*</sup> The Nutter's Club

Period ended 30 June 2014



### **NZ MUSIC FUNDING**

	Tracks (10 of 10 planned funding ) directly supports local recording	SOI Forecast	SOI Forecast \$000	Actual	Actual \$000	
	Projects funded	At least 120		139		
Commercial	% of songs that achieve a Radio Scope NZ40 Airplay Chart	60%		¥		
	% of music videos that achieve a Radio Scope a TV Top40 Chart Peak	20%	- 2,040		¥	- 2,028
	Projects funded	At least 80		99	2,026	
Alternative	% of songs that achieve a Radio Scope Alt40 Airplay Chart Peak	60%			¥	
	% of music videos that achieve a Radio Scope TV Top40 Chart Peak	20%		¥		
Music promotion						
Content promoting	NZ music – sound *	30	1,450	21	1,455	
Content promoting	NZ music - screen	3	350	2	350	
Other Promotion ar	nd Digital Media **	-	834	-	843	
Total music conten	t and promotion	-	4,674	-	4,676	

- ¥ Measured as part of the annual Outcomes review in August each year.
- \* Number of individual radio stations funded for one or more individual programmes
- \*\* Includes funding for the <a href="www.theaudience.co.nz">www.theaudience.co.nz</a> new music discovery platform and the New Zealand music channel on the <a href="www.iheartradio.com">www.iheartradio.com</a> platform. Funding includes other promotion projects (eg the Kiwi Hit Disc) and sponsorships (eg the Waiata Maori Music Awards and the Taite Music Prize).

Period ended 30 June 2014

### 11. KEY FINANCIAL STATEMENTS

(excludes statements of movements in equity and cash flows)

# NZ On Air Irirangi Te Motu

### **COMPREHENSIVE INCOME**

Statement of C	omprehensive Income to 30 June 2014	SOI Budget (\$000)	Actual (\$000)	Variance (\$000)	Note
	Crown Revenue	128,226	128,226	-	
Income	Other Income	2,350	2,626	276	
	Total Income	130,576	130,852	276	1
Operating	Administration and consultation	3,230	3,365	135	
Expenditure	Total Operating Expenditure	3,230	3,365	135	2
	Screen content				
	National Television	81,291	81,906	615	3
	Regional Television	1,500	1,260	(240)	4
	Web Only	2,130	2,654	524	5
	Sound content				
Funding Expenditure	Public Radio	31,916	31,944	28	-
Experience	Special Interest Radio	6,744	6,563	(181)	6
	Music and Other Content	4,674	4,677	3	-
	Funding Expenditure	128,255	129,004	749	
	Less Funding Write-backs	-	2,060	2,060	7
	Total Funding Expenditure	128,255	126,944	(1,311)	
Total Expenditu	ıre	131,485	130,309	(1,176)	
Net (deficit)/su	rplus for the year	(909)	543	1,452	

- 1. Increased revenue from TV sales offset by slight reduction in interest income
- 2. Primarily additional website development costs
- 3. TV funding on target when viewed in conjunction with write backs during the year
- 4. Reflects the withdrawal of one regional TV channel (Triangle TV)
- 5. Reflects unbudgeted funding for RNZ' "The Wireless" and additional web series funding
- 6. Reflects reduced demand for special interest radio that meets policy guidelines
- 7. Unused funding primarily for TV and Music, reflecting efficiencies or inability to proceed with project

Period ended 30 June 2014



### **FINANCIAL POSITION**

Statement of Financial Position as at 30 June 2014	Annual Budget SOI (\$000)	Actual (\$000)	Variance (\$000)	Note
Current assets				
Cash and cash equivalents	6,000	5,882	(118)	1
Investments	34,500	37,000	2,500	1
Trade and other receivables	1,150	346	(804)	2
Total current assets	41,650	43,228	1,578	-
Non-current assets				
Property, plant and equipment	350	454	104	3
Total non-current assets	350	454	104	-
Total assets	42,000	43,682	1,682	-
Current Liabilities				
Trade and other payables	620	814	194	-
Funding liabilities	37,918	37,576	(342)	4
Total current liabilities	38,538	38,390	(148)	-
Public equity				
Public equity – committed	2,508			_
Public equity – uncommitted	954	5,292	1,830	5
Total public equity	3,462	5,292	1,830	-
Total liabilities and public equity	42,000	43,682	1,682	-

- 1. Slightly higher level of funds due to timing of draw-downs of project funding
- 2. Reflects timely processing of payments
- 3. Increase due to the relocation of office premises at the start of the year
- 4. Reflects timing of demand for approved funding
- 5. Net result of slightly higher than budgeted surplus

Period ended 30 June 2014



### 12. PERFORMANCE IMPROVEMENT ACTIONS

The table below details progress on the performance improvement actions undertaken in 2013-14 as outlined in page 21 of the SOI

Initiative	Short Term Deliverable	Medium Term Impact	Progress to date
Facilitate a <b>Pacific</b> <b>content</b> forum	Improve our understanding of Pacific audience needs	Deliver increased audio/visual content options to Pacific audiences and encourage sector collaboration	Deferred to late 2014
Review channel funding policy	Assess whether funding policy and practice are well placed to meet new developments	Ensure our consideration of audience levels is appropriately balanced with support for diversity of content	Channel preference guidelines published August 2014
Continue collaborating with other agencies involved in music funding	Contemporary Popular Music Group coordination work	Minimise prospect of funding duplication, consider gaps and encourage collaboration	Music industry forum held in first quarter of 2014
Complete the review of the documentary strategy for screen content funding	Revised strategy approved by Board	Range and quality of screen documentary improved, particularly for prime-time	Strategy completed and published
Investigate opportunities that may be provided by <b>co-location</b> with the NZFC	Operations efficiency maximised	The maximum possible amount of public funding is applied to content investment not overheads	Liaison, collaboration and provision of assistance continues where it is viewed as effective and efficient
Conduct triennial stakeholder survey	Clearly understand client perspectives by direct, confidential survey	Improve operational services to key stakeholders	Completed and published
Update the <b>economic impact assessment</b> of our television investments	Business impact of television investments more clearly understood	Contribute to available business data on the contribution of the sector	Completed and published
Reconsider our impact measures to ensure we are assessing funding outcomes adequately	Complete framework review by 30 June 2014	Performance measures provide useful insight into changing audience behaviour	New framework included in the 2014-15 Statement of Performance Expectations

