NZ ON AIR

Six Monthly Report

31 December 2014



NZ On Air Six Monthly Report Period ended 31 December 2014





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Period ended 31 December 2014



1. SECTOR COLLABORATION UPDATE

| Agency | Update | | | | | |
|---|--|---------------------|--|--|--|--|
| NZ Music Commission / Te Māngai Pāho / Creative NZ | Contemporary Popular Music Group: first sector strategy developed and published December 2014 | | | | | |
| NZ Music Commission: selected co-ventures | Waiata Māori Music AwardsNavigating The Music Business seminar in ChristchurchSmokefree RockQuest & Pacifica Beats | | | | | |
| Broadcasting Standards Authority | Joint children's research | n project conducted | | | | |
| NZ Film Commission | Co-invested in three documentary projects (<i>Too Much Love, Back From The Death Zone, Poi E</i>) Shared support for launch of online project Loading Docs New joint documentary initiative developed and RFP issued – Doc Connect | | | | | |
| MFAT | Release of RFP and selection of Māori Television as host broadcaster for coverage of Chunuk Bair Commemorative Service 2014 and 2015 | | | | | |

2. STATEMENT OF SERVICE PERFORMANCE SUMMARY

(for more detail refer pages 7-11)

| | Area | Activity | Top Line Points |
|-----------------------|------------|--------------------------------|-----------------|
| | Television | General Contestable Fund | On track |
| ent | | Platinum Fund | On track |
| Screen Content | | Regional Television | On track |
| S S | Web-Only | NZ On Screen | On track |
| | | Digital Media Fund | On track |
| | Radio | Public Radio | On track |
| ent of | | Special Interest Radio | On track |
| Sound Content | | Commercial & Alternative Radio | On track |
| S Music Music Content | | Music Content | On track |
| | | Music Promotion | On track |

3. KEY FINANCIAL STATEMENT SUMMARY

(for more details refer pages 12-13)

| Financial Statement | Summary |
|-----------------------------------|--|
| Statement of Comprehensive Income | All financial measures in line with budget and expectations |
| Statement of Financial Position | Higher level of investments due to temporary lull in level of funding draw-downs |

4. KEY EFFICIENCY GOALS AND MEASURES

| Efficiency Goals | Efficiency Measures | 2013-2016 Target | YTD Actual |
|--|---|---------------------|------------|
| Low administration costs to maximize available investment funds | Administration costs as a % of total revenue | Less than 3% | 2.5% |
| What we fund gets released | % of funded projects broadcast within 12 months of formal delivery | 99% | 99% |
| Our processes are efficient and effective | % of complete applications received by deadline are considered by next Board meeting | 100% | 100% |
| | % of funding decisions made in accordance with approved policies and procedures | 100% | 100% |



HIGHLIGHTS

5. TOP 10 NZ ON AIR FUNDED TELEVISION PROGRAMMES FOR THE PERIOD

| Rank | Programme | Channel | Episodes | Average Rating % * | Average Audience |
|------|---------------------------|---------|----------|-----------------------|---------------------|
| 1 | Hyundai Country Calendar | TV ONE | 10 | 15.03 | 626,000 |
| 2 | Our Big Blue Backyard | TV ONE | 6 | 13.13 | 546,800 |
| 3 | Gloriavale: A World Apart | TV2 | 1 | 13.26 | 552,000 |
| 4 | Topp Country | TV ONE | 2 | 11.92 | 496,400 |
| 5 | Erebus: Operation Overdue | TV ONE | 1 | 11.82 | 492,300 |
| 6 | Radar Across The Pacific | TV ONE | 8 | 11.24 | 467,800 |
| 7 | The Kick | TV ONE | 1 | 9.90 | 412,300 |
| 8 | Global Radar | TV ONE | 2 | 9.83 | 409,200 |
| 9 | Nigel Latta | TV ONE | 6 | 9.39 | 390,800 |
| 10 | 7 Days | TV3 | 17 | 8.16 | 339,750 |

*Consolidated rating All People 5+: 1 July 2014 – 31 December 2014

6. RADIO NEW ZEALAND AUDIENCE FIGURES

(12 months to 30 September 2014)

| Total weekly live audience for RNZ National* | 502,000 |
|--|---------|
| Total weekly live audience for RNZ Concert* | 134,000 |

*Results for the full year to 31 December 2014 not yet available

7. TOP 5 MOST PLAYED NZ SONGS ON NZ RADIO

(6 months to 31 December 2014)

| Rank | Song | Artist | Kiwi Hit Disc | |
|------|---------------------|-------------------------------|---------------|-----|
| 1 | Mother & Father | Broods | - | |
| 2 | Yellow Flicker Beat | Lorde | - | B B |
| 3 | Step On Up | Benny Tipene | Kiwi 174 | |
| 4 | Kings & Queens | Brooke Fraser | - | |
| 5 | Holding You | Ginny Blackmore & Stan Walker | Kiwi 170 | |

8. KEY DIGITAL MEDIA FUND PROJECTS

(released in the 6 months to 31 December 2014)

| Project | Description | # Users To Date | View Time Period |
|---------------------------|---|-------------------|------------------|
| Sign Ninja | A web-based game for learning sign language | 11,022 | 6 months |
| Road Trip | An interactive comedy docu-drama webseries | 82,588 | 1 month |
| If These Walls Could Talk | A documentary webseries about street art | 14,678 | 1 month |
| High Road Season 2 | A comedy webseries following ex-rocker Terry Huffer | 10,681 | 1 month |
| Flat 3 Season 3 | A comedy webseries about three Auckland flatmates | Not available yet | |

Period ended 31 December 2014

REVIEWS

9. **REVIEWS**

Gloriavale: A World Apart Pacific Screen for TV2 Paul Casserly – The New Zealand Herald – 29 July 2014

"Watching TV2's excellent Gloriavale: A World Apart doco the other night I found myself hoping that someone like Louis Theroux might have popped up and gently asked some probing questions of the clear minded, but possibly deluded, folk featured on the show......Gaining access to such a closed off community would probably see the likes of Theroux off at the gate, but to her credit director Amanda Evans found a way, and it makes for fascinating viewing"



Our Big Blue Backyard NHNZ for TV One (Platinum Fund) Diana Wichtel – The Listener – 6 November 2014

"I didn't expect to have my socks so comprehensively knocked off by local marine wildlife series Our Big Blue Backyard..... It's a jungle out there – or, in this case, a series of gorgeously shot New Zealand marine ecosystems.... Somehow it's all absolutely riveting"





Consent: The Louise Nicholas Story Condor Encore for TV One Jane Clifton – The Dominion Post – 18 August 2014

".... A powerfully told true story like this illustrates with visceral clarity how much easier it is and always will be for everyone concerned not to do the right thing...... Seeing the story in a compact sequential form like this makes it the more of a wonder Kitchin and Nicholas even embarked on this process... We can only celebrate again that they did, courtesy of this TV masterclass in how to approach a story of the most brutal realities with sensitivity"



The Brokenwood Mysteries South Pacific Pictures for Prime Paul Casserly – The New Zealand Herald – 21 October 2014

"It looked pedestrian, at first glance; a programme for old people. And I was right. But as I gorged on the show this past weekend, I realised that's all part of the charm. And this is a seriously charming series....Comfort viewing is what The Brokenwood Mysteries aspire to and it's an aspiration that the series has nailed so firmly it feels like it could run for years"





10. STATEMENT OF SERVICE PERFORMANCE

ACTIVITY 1: SCREEN CONTENT

Investing in digital content to increase range and diversity options for target audiences. Content is expected to screen on at least two platforms where practicable.

- Planned activity tracked as forecast
- There is considerable pressure on funding
- On-air performance of funded programming remains strong

PERFORMANCE MEASURES

| Key Performance Measures | Full Year Forecast | YTD Actual |
|---|-----------------------|---------------|
| The majority of New Zealanders believe NZ On Air supports television programmes and activities important to New Zealanders | 75% | V |
| At least half of general contestable fund expenditure is for prime time content (6pm - 10pm first screening) | 50% | 63% |
| The average number of New Zealanders watching funded television programmes that are broadcast during primetime on Type 1 channels | 300,000 | 281,361 |
| Every week at least half of all New Zealanders are reached by the broadcast of funded television programmes) | 55% | 41%* |
| Increase investment in online content and platforms as New Zealand audiences grow | 3% | 2.2% |

vmeasured at year end only *absence of long running, high rating series like The X Factor NZ during the period means the average is lower

GENERAL CONTESTABLE FUND

| General Contestable Fund | Full Year Forecast Hours | YTD Actual Hours | Full Year Forecast \$000 | YTD Actual \$000 | Full Year Forecast % Prime-time | YTD Actual % Prime-time |
|---|--------------------------------|------------------------|--------------------------------|---------------------|---------------------------------------|----------------------------|
| Drama/Comedy | 85.5 | 94 | 26,239 | 27,169 | 100% | 95% |
| Documentary/Factual | 66 | 59 | 7,500 | 7,128 | 100% | 100% |
| Children's Drama | - | 3 | 0 | 1,055 | - | 100% |
| Children & Young People | 361.2 | 351.6 | 14,142 | 12,171 | 0% | 0% |
| Māori Programmes | 35.5 | 19 | 4,000 | 2,039 | 66% | 97% |
| Arts/Culture/Identity | 31 | 52 | 1,850 | 2,190 | 70% | 94% |
| Minorities | 139.5 | 138.5 | 7,959 | 7,821 | 0% | 5% |
| Disability (includes Captioning + Audio Description) | 18.5 | 18 | 4,300 | 4,364 | n/a | - |
| Development | - | - | 310 | 151 | n/a | - |
| Digital Projects | - | 1 | - | 100 | n/a | - |
| Total General Fund | 737.2 | 736.1 | 66,300 | 64,188 | | |



PLATINUM FUND

| Platinum Fund | Full Year Forecast Hours | YTD Actual Hours* | Full Year Forecast \$000 | YTD Actual \$000 | Full Year Forecast % Prime-time | YTD Actual % Prime-time |
|-----------------------|--------------------------------|----------------------|--------------------------------|---------------------|---------------------------------------|----------------------------|
| Drama | 8 | 6 | 8,800 | 6,419 | 100% | 100% |
| Documentary | 98 | 101.5 | 5,231 | 6,114 | 67% | 71% |
| Current Affairs | 50 | 101.5 | 5,251 | 0,114 | 0778 | /1/0 |
| Arts/Culture/Identity | 6 | 0 | 1,080 | 0 | 100% | - |
| Total Platinum Fund | 112 | 107.5 | 15,111 | 12,533 | | |

REGIONAL TELEVISION

| Regional Television | Full Year | Forecast | YTD Actual | | |
|----------------------------|-----------|----------|------------|-------|--|
| | HOURS | \$000 | HOURS | \$000 | |
| Local news and information | 800 | 1,500 | 831 | 1,190 | |
| Total | 800 | 1,500 | 831 | 1,190 | |

*Digital switchover satisfactorily completed

| DIGITAL MEDIA | | | | | | |
|--------------------------------|-----------|----------|------------|-------|--|--|
| Digital | Full Year | Forecast | YTD Actual | | | |
| | QUANTITY | \$000 | QUANTITY | \$000 | | |
| Contestable Digital Media Fund | 12 | | 17 | 806 | | |
| Digital Platforms | 2 | 3,400 | 2 | 1,400 | | |
| General | 2 | | 3 | 496 | | |
| Total Digital Media | 16 | 3,400 | 22 | 2,702 | | |

* Platinum Fund investments

| Documentary/Current Affairs: | |
|-------------------------------------|------------|
| Descent From Disaster: Gallipoli | 1 x 1 hr |
| History Of The NZ Home | 7 x 1 hr |
| Making NZ: Mining and Drilling | 1 x 1hr |
| The Monster Of Mangatiti | 1 x 1.5 hr |
| Coast | 6 x 1 hr |
| Q + A 2015 | 40 x 1 hr |
| The Nation 2015 | 40 x 1 hr |
| 3 RD Degree Investigates | 10x 0.5hr |

Drama Hillary 6 x 1 hr Arts/Culture Nil YTD

Period ended 31 December 2014



ACTIVITY 2: SOUND CONTENT

Investing in digital content to increase range and diversity options for target audiences. Content is expected to be heard on at least two platforms where practicable.

PERFORMANCE MEASURES

| Full Year Forecast | YTD Actual |
|--------------------|--|
| 72% | |
| 20% | All Radio = 18.75% Code Radio = 17.85% Music TV = 17.44% |
| 38.75% | 41.97% |
| | 72% |

DETAILED MEASURES

| Radio New Zealand Quantitative Measures | Full Year Forecast | | YTD Actual** | |
|---|--------------------|----------------|-----------------|----------------|
| Ensure RNZ provides programme types specified in the Broadcasting Act 1989 | RNZ National | RNZ Concert | RNZ National | RNZ Concert |
| Māori Language and Culture | 350 hours | NA | 199 | NA |
| Special Interest | 400 hours | NA | 242 | NA |
| NZ Drama, Fiction and Comedy | 250 hours | NA | 147 | NA |
| % of NZ Music on Rotate | 33% | NA | 34% | NA |
| % of NZ Composition | NA | 3.5% | NA | 4.5% |
| % of Music Performance | NA | 16% | NA | 16% |
| % of Population able to Receive Transmission* | 97% | 92% | 97% | 92% |
| NZ On Air Funding Provided | \$31.816m | | \$31.8 | 316m |

* This is the proportion of the population able to receive RNZ National and RNZ concert via terrestrial transmission. 100% of the country is able to access RNZ National and RNZ Concert via a Freeview or Sky TV satellite dish or decoder.

** 6 months ended 31 December 2014. (subject to final audit)

Period ended 31 December 2014



QUALITATIVE MEASURES

| Radio New Zealand: Qualitative measures of New Zealanders independently surveyed, maintain the percentage of; | Full Year Forecast | YTD Actual* |
|---|--------------------|-------------|
| General public who agree RNZ broadcasts programmes of interest to a wide cross- section of New Zealanders | 88% | 85% |
| RNZ National listeners who are very satisfied or quite satisfied with the quality of RNZ National programming | 88% | 84% |
| Listeners who agree RNZ National provides in-depth news and current affairs about New Zealand | 93% | 95% |
| RNZ Concert listeners who are very satisfied or quite satisfied with the quality of RNZ Concert programming | 75% | 77% |
| The number of formal complaints about RNZ programmes each year that are upheld by the Broadcasting Standards Authority against any one of the broadcasting standards as a breach of fairness, balance, accuracy or privacy | No more than 3 | One |

Actual refers to the year ended 30 June 2013, being the results available at time of report preparation.

SPECIAL INTEREST RADIO

*

Access to the airwaves for diverse regional communities through 12 community access radio stations from Auckland to Invercargill. Funding is also provided to NPRT (Niu FM and 531pi), Radio for the Print Disabled and Samoa Capital Radio

| Community Radio | Full Year Forecast Hours | Full Year Forecast \$000 | YTD Actual Hours | YTD Actual \$000 |
|-----------------------------------|-----------------------------|-----------------------------|---------------------|---------------------|
| Access and special interest radio | 24,000 | | 24,000 | 2,440 |
| Pacific radio | 15,000 | 6,050 | 15,000 | 3,430 |
| Total Special Interest Radio | 39,000 | 6,050 | 39,000 | 5,870 |



COMMERCIAL AND ALTERNATIVE RADIO

Increasing diversity for commercial radio audiences

| Spoken Content | Full Year Forecast Hours | Full Year Forecast \$000 | YTD Actual Hours | YTD Actual \$000 |
|---------------------------------|-----------------------------|-----------------------------|---------------------|---------------------|
| Children and Youth | 264 | 375 | 110 | 219 |
| Spiritual | 60 | 115 | - | 0 |
| Ethnic / Special Interest | 104 | 75 | 194 | 292 |
| Māori issues (English language) | 96 | 75 | - | 0 |
| Total Spoken Radio Programmes | 524 | 640 | 304 | 511 |

NZ MUSIC FUNDING

| Funding – Making Tracks (5 of 10 planned funding rounds completed) directly supports local recording projects | | | | | | |
|---|------------------------|---------------------|----------------------|---------------------------|---------------------|----------------------|
| NZ Music | Quantity | | | | \$'000 | |
| Music Funding | Year to date Actual | Full Year Budget | Prior Year Actual | Year to date Actual | Full Year Budget | Prior Year Actual |
| Commercial projects funded | 69 | At least 120 | 139 | 1,009 | 2,040 | 2,028 |
| Alternative projects funded | 43 | At least 80 | 99 | 2,000 | 2,010 | _, |
| Music Promotion | | | | | | |
| Content promoting NZ music – sound | 59 | 58 | 21 | 1,415 | 1,400 | 1,455 |
| Content promoting NZ music - screen | 3 | 3 | 2 | 250 | 350 | 350 |
| Other Promotion and Digital Media | 2 | - | - | 659 | 1,024 | 843 |
| Total Music Promotion | - | 61 | 23 | 2,324 | 2,774 | 2,648 |
| Total Music | - | - | - | 3,333 | 4,814 | 4,676 |



Period ended 31 December 2014

11. KEY FINANCIAL STATEMENTS

(excludes statements of movements in equity and cash flows)

| Statement of December 20 | Comprehensive Income to 31 14 (\$'000) | Annual Budget | Year to Date Budget | Year to Date Actual | Variance |
|--|---|------------------|------------------------|------------------------|----------|
| | Crown Revenue | 128,726 | 64,363 | 64,531 | 168 |
| Income | Other Income | 2,650 | 1,325 | 1,567 | 242 |
| | Total Income | 131,376 | 65,688 | 66,098 | 410 |
| Operating | Administration and consultation | 3,400 | 1,834 | 1,676 | (158) |
| Expenditure | Total Operating Expenditure | 3,400 | 1,834 | 1,676 | (158) |
| | | | | | |
| | National Television | 81,411 | 81,411 | 76,721 | (4,690) |
| | Regional Television | 1,500 | 1,500 | 1,190 | (310) |
| | Online | 3,400 | 3,400 | 2,702 | (698) |
| Funding | Public Radio | 31,816 | 31,816 | 31,816 | |
| Expenditure | Special Interest Radio | 6,690 | 6,690 | 6,381 | (309) |
| | Music and Other Content | 4,814 | 3,687 | 3,333 | (354) |
| | Funding Expenditure | 129,631 | 128,504 | 122,143 | (6,361) |
| | Less Funding Write-backs | - | - | (669) | (669) |
| | Total Funding Expenditure | 129,631 | 128,504 | 121,474 | (7,030) |
| Total Expend | iture | 133,031 | 130,338 | 123,150 | (7,188) |
| Net (deficit)/surplus for the 6 months | | (1,655) | (64,650) | (57,052) | (7,598) |

1 The variance in the net deficit for the 6 months reflects the recognition of Crown revenue as received. The year-end position is on track to meet budget.

Period ended 31 December 2014

| Statement of Financial Position as at 31 December 2014 (\$'000) | Annual Budget | Actual | Variance |
|--|------------------|----------|----------|
| Assets | | | |
| Cash and cash equivalents | 1,168 | 277 | (891) |
| Investments | 41,326 | 47,909 | 6,583 |
| Trade and other receivables | 1,050 | 433 | (617) |
| Total Current Assets | 43,544 | 48,619 | 5,075 |
| Property, plant and equipment | 560 | 389 | (171) |
| Total Non-Current Assets | 560 | 389 | (171) |
| Total Assets | 44,104 | 49,008 | 4,904 |
| Liabilities | | | |
| Trade and other payables | 730 | 313 | (417) |
| Funding Liabilities | 40,964 | 100,564 | 59,600 |
| Total Liabilities | 41,694 | 100,877 | 59,183 |
| Public Equity | · | | |
| Public equity committed | 1,426 | (51.960) | (54.270) |
| Public equity - uncommitted | 984 | (51,869) | (54,279) |
| Total Public equity | 2,410 | (51,869) | (54,279) |
| Total Liabilities and Public Equity | 44,104 | 49,008 | 4,904 |

1 The variance in the public equity balance as at 31 December reflects the recognition of Crown revenue as received. The year-end position is on track to meet budget.





12. HEALTH AND CAPABILITY PERFORMANCE MEASURES

The table below details progress on the organisational capability actions undertaken in 2014-15 in accordance with the targets set out in the SPE.

| Goal | Measure | 2014-15 | 2014-15 |
|---|--|----------|--|
| | | Target | Progress |
| Focus recruitment, training and remuneration policies on | Full time staff turnover is no more than three people per annum | Achieved | On track |
| attracting and retaining skilled, flexible, efficient and knowledgeable team players | Individual staff training needs assessed annually | Achieved | On track |
| | External salary comparisons conducted regularly to ensure staff are paid fairly | Achieved | Next review scheduled 2015/16 |
| Ensure staff are committed to the agency and its work | Staff engagement surveys conducted at least bi-annually; results target to be in the top quartile of the cultural sector | Achieved | Planned for May 2015 |
| | (next survey 2015) | | |
| Ensure our office environment and equipment are safe and well maintained | Reported safety hazards attended to promptly, significant hazards attended to immediately | Achieved | On track/Achieved |
| | Zero tolerance of harassment, bullying and discrimination. Immediate investigation if any instances are reported | Achieved | Achieved |
| | Each new employee has an ergonomically suitable workspace within one week of beginning work | Achieved | Achieved |
| Incorporate equal employment opportunity principles in staff selection and management, to | EEO principles included in all relevant documents and practices | Achieved | Achieved |
| achieve as diverse a workforce as possible within the limits of our small size | A workforce diversity summary is included in the Annual Report | Achieved | Scheduled for 2015 annual report |

