**NZ On Air** Annual Report For the year ended 30 June 2009

## Proudly supporting local content for 20 years 1989-2009



## Annual Report For the year ended 30 June 2009

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# Our Year

## Highlights

## Our investments helped create some outstanding success stories this year:

- The Top 10 funded television programmes had some of our highest viewing numbers ever
- New Zealand drama successfully returned to TV One's *Sunday Theatre*, with funded programmes dominating finalists and winners in the drama categories at the 2009 Qantas Film and Television Awards
- Outrageous Fortune broke all local drama popularity records - and swept the 2008 Qantas awards
- The new Platinum Fund will create even more options for high quality local television programmes
- Television local content hours in 2008 reach the highest levels ever
- Radio New Zealand National won the Station of the Year 2009 award
- More New Zealand music will be played on Concert FM under a special NZ On Air initiative
- 2009 Qantas Film and Television Award finalists and winners included programmes funded by NZ On Air in a record 24 of the 30 general categories

- The website NZ On Screen was launched, showcasing historic New Zealand television and film online and winning a Qantas Media Award in its first year
- Our Ethnic Diversity Forum brought all relevant broadcasters together around a subject of increasing importance
- Untouchable Girls broke New Zealand box office records for documentaries
- NZ On Air-backed songs dominated the radio airplay charts
- The song *Brother* from *Smashproof's* NZ On Air-funded debut album set a new record for the longest run at #1 on the national singles sales charts
- The band *Midnight Youth* scooped a major US marketing deal following an NZ On Air-coordinated music showcase in Los Angeles
- Access radio programmes were made available to wide communities of interest, as well as regional communities, through Access Internet Radio
- NZ On Air increased funding support for regional television programmes after widespread consultation



NZ On Air Board, from left: Neil Walter, Chair Edie Moke, Deputy Chair Paul Smith Murray Shaw Nicole Hoey Michael Glading

## Who we are

NZ On Air is a government broadcast funding agency. We invest in a wide range of television, radio, music and new media content to extend choices for New Zealand audiences.

Without this investment, the scope of New Zealand content on the airwaves would be much narrower.

NZ On Air is an autonomous Crown entity in terms of the Crown Entities Act 2004. We are governed by a Board of six members who are appointed by the Minister of Broadcasting and who have statutory independence under the Broadcasting Act 1989.

## **Mission Statement**

To be an independent leader in promoting local content and diversity in broadcasting

Kia tū hei ngārahu motuhake, hei whakatairanga i ngā hōtaka nō te paetata, hei whakanui hoki i te kanorau i te ao pāpāho.

## Purpose

To determine the best allocation of Government funding for supporting and preserving a diverse range of local content in broadcasting

Hei mātāpuna pūtea Kāwanatanga e taea ai ngā tūmomo hōtaka rerekē nō te paetata te waihanga, te tiaki.

### Chair's introduction

This year NZ On Air turned twenty years old. Creating a wide-ranging, independent broadcast funding agency in 1989 was a bold move, unparalleled elsewhere in the world.

That move has played a crucial part in the subsequent development and growth of New Zealand's independent production and music industries.

Since 1989, local content on television has increased more than five times - from just over 2,000 hours in the year prior to our creation to 11,600 hours today. The 'cultural cringe' has vanished. New Zealand music on the radio was less than 2% then: now it proudly hovers around 20%. Access radio stations have increased tenfold and Māori broadcasting has been embraced by both Māori and Pākehā. Radio New Zealand has continued to provide some of the best radio public broadcasting in the world.

Also since then, of course, the internet and other technological advances have transformed the daily life of many of us.

Our report this year tracks 20 years of special highlights for us funded programmes and initiatives which we supported in order to create positive change.

Back in 1989 we defined our main goal as 'to ensure that mainstream audiences have access to a variety of quality programmes made for New Zealanders, by New Zealanders and about New Zealanders'.

The goal remains valid today. Across two decades we have consistently sought and backed quality, quantity and diversity of local content. We have achieved this in a risky creative environment, helped by a solid contestable investment framework and the support of many stakeholders. Thank you to our partner broadcasters and content creators, and to all the New Zealanders who watch, listen and enjoy seeing and hearing New Zealand on air.

While our objectives have remained constant, the last two decades have generated many diverse challenges.

Just as we began cracking the quantity problem, the digital era introduced an almost unlimited number of channels.

Just when we were getting greater diversity and innovation, increasing audience demand meant we needed to do even better.

Fortunately, however, just as we were beginning to worry that quality might be compromised by rising costs and funding constraints, the Platinum Fund was created.

The challenge for the next decade is to keep a space for diverse, well-made local content in a complex and fast-changing environment awash in foreign programming. It's a challenge we embrace.



Neil Walter

Chair

## Key achievements

# Television funding: \$90.94 million

In the twenty years since our establishment the television environment has changed almost beyond recognition. Yet there are constants:

- the love of audiences for great content
- the power of television storytelling
- the special affection for (and hearty criticism of) things local in a global world
- the inherent difficulty for a small country of ensuring its screens have sufficient local content to reflect New Zealand to New Zealanders

Looking back at our first annual report for 1989-1990, our main focus was to improve the quantity and diversity of New Zealand programmes on three free to air channels - TV One, TV2 and the fledgling TV3. Fast forward twenty years, and the transformed television landscape is crowded and alive with digital and online services providing alternatives to a multiplicity of standard - and newly high definition - free to air and pay channels.

But our aims remain the same, no matter how complicated the environment. Across two decades we have consistently sought - and backed - quality, quantity and diversity of local television.

In our first annual report the list of funded programmes included two series - *Praise Be* and *Tagata Pasifika* - which we still support today. In a world that constantly seeks the new, it is a great testament to the programme makers and contributors to these series that their audiences are still engaged and informed.

*Waka Huia* and *Te Karere* were also in our first annual report and are still on screen, now funded by Te Māngai Pāho. Māori broadcast funding was separated from NZ On Air in 1993 and we continue to value a strong working relationship with Te Māngai Pāho.

In 1989 two significant names feature from New Zealand's screen community - Gaylene Preston and Billy T James. Award-winning filmmaker Gaylene Preston was one of the first recipients of NZ On Air funding for her acclaimed miniseries *Bread And Roses*. This year we are pleased to support her latest documentary *Home By Christmas*. The *Billy T James Show* was one of the first comedy series supported by NZ On Air, and his name still appears in programme ideas today. Likewise we supported four Topp Twins programmes in the 1990s and were delighted to help fund smash hit *Untouchable Girls* some 15 years later.

While commercial ratings are not our prime driver it is always good to assess viewer numbers. This year there has been a significant increase in the ratings performance of funded programmes in the Top 10. See Figure 1. It is particularly gratifying that the list includes such a diverse range of programmes, from the perennial documentary favourite *Country Calendar* to new factual series such as *What's Really In Our Food?*, from hit drama series *Outrageous Fortune* to a record three single dramas from *Sunday Theatre*. A comedy nicely rounds out the mix.



#### Home By Christmas

Renowned producer/director Gaylene Preston was one of the first recipients of NZ On Air funding back in 1989 for her acclaimed miniseries *Bread And Roses*. Her latest project *Home By Christmas* tells the moving story of her father Ed's wartime exploits as well as the impact of his absence on her mother Tui, who was left at home as a young bride and mother to be. *Home By Christmas* stars Tony Barry, Martin Henderson and Chelsie Preston Crayford.

#### Eric The Goldfish

When NZ On Air collected the Public Broadcasting Fee, we used a cheeky little fish called Eric to help.



#### Figure 1: Top 10 NZ On Air funded programmes all people 5+

July 2008 to June 2009 (source: AGB Nielsen)

Rank	Programme Title	Channel	Episodes	Average Rating	Audience (000s)
1	National Bank Country Calendar	TV One	30	14.2	563.4
2	Off The Radar	TV One	13	12.3	484.3
3	Home Grown	TV One	7	11.4	448.2
4	Outrageous Fortune	TV3	21	11.0	433.7
5	Sunday Theatre: Piece Of My Heart	TV One	1	10.8	428.6
6	How The Other Half Lives	TV One	8	10.2	404.3
7	Cadbury Crunchie Comedy Gala	TV2	1	9.9	393.1
8	What's Really In Our Food?	TV3	9	9.6	378.7
9	Sunday Theatre: Show Of Hands	TV One	1	9.3	369.1
10	Sunday Theatre: Until Proven Innocent	TV One	1	9.0	357.2

#### Priority programme types

The television genres to which we must pay special attention are set out in the Broadcasting Act and summarised in Figure 2. This attention makes it possible for important local programmes to get to air: most are too expensive or too risky for broadcasters to screen without help.

#### Figure 2: Hours of funded television by genre

	2009	2008	2007	2006	2005	2004	2003	2002	2001
Drama/Comedy	102	92	103	89	103	115	108	109	112
Documentary/Information	99	123	104	131	107	158	109	116	139
Children/Young People	445	401	490	497	395	382	436	372	325
Special Interest/Other	181	188	212	253	419	445	298	282	312
Total Hours	827	804	909	970	1,024	1.100	951	879	888

#### Drama and comedy

Drama and comedy are crucial for NZ On Air because the broadcast market cannot launch and nurture these programmes without significant support. They are expensive to produce, despite New Zealand's low-cost production environment, and are high risk to a broadcaster compared to cheaply-acquired foreign content already proven in its country of origin. And, as in every country, achieving success for new programmes with audiences is hard work.

Recently, careful development has seen some highly significant milestones for local drama including the return to prime time of successful hour-long series. The success of the groundbreaking *Outrageous Fortune*, now in an unprecedented fifth season on TV3 with a sixth planned for 2010, has proven that popular and creative local series can hit the mark with audiences. The success of TV2's *Go Girls* saw a fresh, younger-targeted series secure an 8.30pm prime time slot, until recently thought too difficult for local drama. Stylish thriller *The Cult*, also on TV2, launched to rave reviews and solid audience ratings.

The first local dramas, for some considerable time, screened on TV One's *Sunday Theatre* this year and were widely acclaimed. *Until Proven Innocent, Piece Of My Heart* and *Life's A Riot* were joined by two features from the Signature Film initiative, *Apron Strings* and *Show Of Hands*. These projects dominated the drama categories of the 2009 Qantas Film and Television Awards finalists and won in several categories.

Further one-off dramas in production, none of which could be made without our assistance, include a dramatisation of Witi Ihimaera's award-winning novel *Nights In The Garden Of Spain* and a remarkable wartime hoax based on a true story *Spies And Lies*. Children's drama has also been well supported by NZ On Air over our two decades. This year saw the production of *Kaitangata Twitch*, co-funded by Te Māngai Pāho, a prime time story for the whole family to be screened on Māori Television in 2010. Based on a story by Margaret Mahy and adapted for television by some of New Zealand's best television writers - Gavin Strawhan, Briar Grace-Smith and Michael Bennett - *Kaitangata Twitch* promises to be compelling family entertainment.

#### Go Girls

Devised by two of New Zealand's top television writers, Gavin Strawhan and Rachel Lang, the first series of *Go Girls* was the most successful launch of an 8.30pm drama series for many years. The series was a hit with its 18-39 target audience, averaging a 11.2 rating (33.5 share). The series performed even more strongly in female demographics.

A second series, where Cody, Kevin, Britta and Amy embark on another epic quest, will screen in 2010.



Documentary programmes have always needed to be carefully nurtured. Through targeted investment NZ On Air has helped create a growing television appetite for local stories. Tastes have changed over the decades, and the genre has splintered into different styles, but the audience's love of a good story remains. So too does NZ On Air's mission to provide as varied a diet as possible, focusing on the type of documentary that could not be made without our investment.

Award-winning documentary maker Annie Goldson's moving new project *Brother Number One*, on the Khmer Rouge trials and the New Zealand connection, will be a broadcast highlight in 2010. It will be joined by some marvellously varied titles through our partnership with TV One under the *Artsville* strand, including documentaries on composer John Psathas, novelist Ngaio Marsh, musician Bill Sevisi, architect Sir Miles Warren and photographer Brian Brake.

Several short run series for TV One were also supported this year, including two particularly insightful series *The Investigator* and *Beyond The Darklands*. Programmes like these join the venerable *Country Calendar*, which has been a flagship of our documentary family for many years, and the new *South* which immediately won over audiences.

Factual series are also popular. We focus on those seeking to provide useful information about an aspect of life in New Zealand. Included this year were *What's Really In Our Food? Missing Pieces, Aunty Moves In, Money Man* and *High Country Rescue.* A new series on TV One in 2009, *The Politically Incorrect Parenting Show*, created a real buzz with its pragmatic yet entertaining advice.

As NZ On Air turns 20, television in New Zealand is also preparing to mark its own birthday. 50 Years Of Television In New Zealand for Prime will trace New Zealand stories since the birth of television in New Zealand in 1960. Other series such as Caravan Of Life, Extraordinary Kiwis and Rocked The Nation add to the rich range of stories supported in the last year across several channels.



#### Until Proven Innocent

Launching the 2009 TV One *Sunday Theatre* season this year, *Until Proven Innocent* set the bar high. A 2009 Qantas Film and Television Awards finalist in 10 categories and winning five, including Best Drama, *Until Proven Innocent* tells the story of David Dougherty, wrongfully found guilty and imprisoned in 1992.

Until Proven Innocent successfully screened twice in the Sunday Theatre slot this year, scoring even higher ratings for its encore screening. It was one of several Sunday evening dramas funded by NZ On Air to screen, marking a welcome return for local content to this prestigious slot.

#### Jaquie Brown Diaries

After a great first season, culminating in winning Best Comedy at the 2009 Qantas Film and Television Awards, a second series of *Jaquie Brown Diaries* is currently in production, promised by the programme makers to be even 'bigger, faster, stronger and funnier'.

In addition to the weirdness of Jaquie's media world, we were pleased to support a new series from the creators of *bro' Town. In The Beginning There Was Nothing*, for TV3, is sketch comedy employing the diverse talents of, among others, the Naked Samoans, Taika Cohen and Jermaine Clement.

We'll add to the chuckles with a couple of new funded series for TV2, including stand-up comedy series *A Night At The Classic* and even more Samoan comedians – *The Laughing Samoans*.



#### Children's programmes

There is no doubt that without public funding, local content for children would disappear from our screens. Young New Zealanders are early technology adopters, adept at seeking out content from multiple sources - most of which reflects cultures and people from places other than New Zealand. While this provides an important perspective, it is vital that content reflecting New Zealand experience forms part of the mix.

We aim to provide for three key audiences: preschool, primary and early teens. Funded programmes screening mornings, after school or in the weekends, provide a clear Kiwi presence in a schedule otherwise dominated by cheaply-acquired foreign cartoons. New Zealand children's programme producers are highly skilled in communicating with their audiences in a way that entertains and informs busy children yet reflects New Zealand values and experiences.

*What Now*? is a schedule stalwart that we have supported with pride since our early years, a series remarkable in its longevity. This year also saw the successful launch of a new weekday afternoon series for TV2 *The Erin Simpson Show*, a fast paced, sophisticated series aimed at 10-14 year olds. Popular favourites such *Sticky TV*, *Studio 2* and *Let's Get Inventin'* were also supported, all with an effective online presence.

Mobile and internet platforms provide new opportunities and challenges to reach this audience, both to support and build awareness of broadcast programmes and to create dedicated new spaces for children to play and learn in an environment that encourages New Zealand values.

#### Special interest programmes

Programmes directed to specially-targeted audiences increase the onscreen diversity of our free to air channels. They not only allow different communities to see themselves on screen but also provide a wider audience with stories from parts of New Zealand society not encountered every day.

We support many special interest programmes including *Attitude* for people with disabilities, *Asia Down Under, Tagata Pasifika, Style Pasifika, Praise Be, My God* and of course the highly-valued captioning service that provides subtitles for TVNZ and TV3 programmes for the hearing impaired.



#### The Politically Incorrect Parenting Show

Clinical psychologist Nigel Latta, also known to viewers as the host of the successful *Beyond The Darklands* series, brought his extensive experience of working with children and families to a new series offering parents practical tips on child raising. By de-mystifying the role of parenting and providing good-humoured support, *The Politically Incorrect Parenting Show* attracted large and appreciative audiences, averaging a 5+ rating of 16.6 (37 share), and in TV One's target demographic 25-54 averaging 16.1 (33.6).



#### **Minority Voice**

New Zealand's demographic makeup is changing rapidly. To recognise this we hosted an Ethnic Diversity Forum in June 2009 to enable different broadcasters to explore ways to better reflect these trends on our airwaves in future. An initial step in this direction was our support for a new series *Minority Voice*, which tells personal stories from several new immigrant communities within New Zealand.

#### Contestable funding

Diversity of storytelling and perspective is helped by supporting many different programme makers and channels – diversity is a key beneficiary of contestable funding. Figure 3 below shows an historical comparison.

#### Figure 3. TV contestable funding percentages by producer and broadcaster

By Broadcaster	2009	2008	2007	2006	2005	2004	2003
		%	%	%			%
TVNZ (Note 1)	58	65	60	65	74	75	80
TV3	30	28	33	30	26	25	20
C4	2	1	-	-	-	-	-
Prime	2	1	2	З	-	-	-
Māori TV (Note 2)	7	4	4	1	-	-	-
Regional channels	1	1	1	1	-	-	-
	100%	100%	100%	100%	100%	100%	100%
By Producer							
TVNZ	13.8	10.8	12.7	15	9	11	15
TV3	0.1	0.2	0.2	0.2	-	1	-
Prime	-	-	-	-	-	-	-
Māori TV	0.3	-	0.1	-	-	-	-
Independents	85.8	89	87	84.8	91	88	85
	100%	100%	100%	100%	100%	100%	100%

Note 1: Not including TVNZ direct funding. Note 2: One family drama series supported.

#### TVNZ Direct funding (\$15.11m)

This year was a transition year for the public funding previously provided to TVNZ to help give effect to its Charter. In other years this funding was paid directly to TVNZ; this year it was paid through NZ On Air. NZ On Air had no role in programme selection for this transitional year while new arrangements were developed. The list of programmes, totalling 476 hours, which TVNZ chose to support with this funding, is included in Appendix 1.

From 1 July 2009 this funding is being allocated on a contestable basis to special programmes supported by any of the six main free to air channels. We have called it the Platinum Television Fund.

## The Platinum Television Fund

The Platinum Television Fund was created to give effect to the Government's wish to provide for quality free to air television programming appealing to a variety of discerning audiences. The Government has set aside \$15.1 million for the Fund for the year beginning 1 July 2009, to be allocated on a contestable basis.

The Fund will support innovative content which may be currently difficult to find on our screens or which normally requires a high level of subsidy to get made. The programmes will be aspirational, intended to inform, educate and entertain in a way that appeals to a good cross-section of New Zealanders. Prime time scheduling is preferred.

Each year, NZ On Air will evaluate local content currently available across free to air channels, whether or not supported by public funding, and consider which types of programme may need particular support from the Fund.

#### Types of programmes sought

For the first year of the Fund, beginning July 2009, NZ On Air is giving priority to:

- high-end one-off drama programmes or drama mini-series
- long-form, appealing documentaries on New Zealand subjects of cultural, historical or artistic importance
- research-driven short documentary series on issues or topics important to New Zealanders
- current affairs programmes (long-form interview or investigative formats preferred)
- special event programming designed to celebrate or commemorate days or events important to New Zealanders

Not all programme types may be supported. Platinum Fund decisions will be reported next year.

#### Regional television (\$0.90m)

Part of reflecting New Zealand identity and culture includes providing a range of programming for particular interests. We recognise this can occur locally as well as at a national level and have provided operational funding to some regional channels since 2005. In that year the Government made specific funding available: \$890,000 yearly for four years. However with increasing numbers of eligible regional television channels with widely varying structures and objectives, it became clear that our existing funding structures needed to be reworked.

In the year under review we undertook a comprehensive overhaul of our regional broadcasting funding arrangements. We sought the views of the sector in April 2008, then published a detailed discussion paper in October that year (available on our website). The results of the review were: new programme-based television funding criteria from 1 July 2009; a 68% increase of funds to this sector (funded from internal reallocation); and an internal staffing change to enable us to devote a specialist resource to improve our understanding of issues facing this sector.

Our current priority is for regional news and information television programming, a type least likely to be found on the national networks and therefore potentially of most value to a community. The funding allocated this year was the last allocated under the old system of percentage-based channel support. Next year we will report on the new programming supported by an increased budget of \$1.5 million.

### Key achievements

# Māori broadcasting \$9.95 million

Māori broadcasting provides unique perspectives and stories on the airwaves. There are several funding entities involved in this space, partly due to statutory requirements but mostly because local programmes need to include Māori perspectives to genuinely reflect New Zealand.



#### Kaitangata Twitch

This family drama series written by internationally acclaimed New Zealand author Margaret Mahy tells the story of Kaitangata Island. It has witnessed terrible events and, consequently, awful dreams shake the surrounding countryside. Last awake 50 years ago, Kaitangata is twitching again. George Henare and Te Waimarie Kessell star in this beautifully filmed 13 x 1/2 hour drama series which will screen in primetime on Māori Television in 2010.

NZ On Air focuses its Māori broadcasting priorities on English language programmes, made for a general audience. Our work in promoting the Māori language focuses on encouraging the use of the language in mainstream programmes.

Our sister agency Te Māngai Pāho is responsible for funding programmes for predominantly Māori and Māori-speaking audiences. Te Māngai Pāho was established in 1993 with funding diverted from NZ On Air so that special attention could be paid to the Māori language.

NZ On Air's Rautaki Māori sets out our strategy and can be viewed on our website. We define a Māori programme as one that makes a conscious effort to reveal something of the past, present or future Māori world. To ensure an authentic Māori perspective in a Rautaki programme, at least two of the three key roles of producer, director and writer/researcher must be Māori.

We were pleased to continue support for *I Am TV* this year, the lively rangatahi series on TV2. The fruits of our investment last year in *Pakipumeka Aotearoa*, the prime time documentary strand on Māori Television, also became apparent with well-received programmes on subjects as diverse as Sir Paul Reeves, Rei Hamon and the Ruatoria police raids. Further funding for this strand was set aside in August 2009.

New investments this year included the prime time *Nights In The Garden Of Spain* for TV One's *Sunday Theatre*. Some important films have also been supported, in partnership with the NZ Film Commission: *The Strength Of Water* (which successfully debuted at the 2009 International Film Festival), *Matariki* and *The Tracker* (both in production).

In radio, we continued support for *Te Puutake* broadcast on iwi and access stations nationwide as well as the Kiwi FM network, *Paakiwaha*, also broadcast on iwi and access stations nationwide.

In our New Zealand music work, we ensure that Māori artists are well represented in funding decisions for Phase Four Albums, New Recording Artists and Music Videos, and Kiwi Hit Discs. We also deliver Māori language and kaupapa music to every radio station in the country via the lwi Hit Disc. We released four new discs this year featuring artists as diverse as Moana & The Tribe, The House Of Shem, Tama Waipara and Maisey Rika. The lwi Hit Disc collection is now up to a massive 29 volumes.

A list of funded Maori programmes is included in the appendices.

### Key achievements

# Radio funding: \$35.33 million

The radio environment has changed dramatically since 1989. When NZ On Air began, Radio New Zealand ran both public and commercial stations, private radio was largely regional, and there was only a handful of under-resourced Māori and access radio stations.

Two decades later Radio New Zealand (RNZ) is the main noncommercial broadcaster in the country. Commercial radio is dominated by two major companies with a host of stations (making it one of the most crowded radio markets in the world); there are 22 Māori radio stations; 11 access stations; 5 student stations; and still more community, regional and specialist low power FM stations. There are also dedicated Pacific Island radio services and a 100% New Zealand music radio network.

#### Radio New Zealand (\$31.72m)

We are the conduit for funding RNZ National and RNZ Concert, ensuring New Zealand's main non-commercial public broadcaster has the necessary, arms-length independence while remaining accountable for the public funding it receives.

We congratulate RNZ on delivering another year of world class non-commercial public service broadcasting and for its success at the 2009 New Zealand Radio Awards where RNZ National was named Station of the Year. The broadcaster also received the award for Best Radio Website and several news awards, including Best Coverage of a News Story, Best Newsreader and Journalist of the Year. In total, RNZ staff won 13 awards for excellence.

Figure 4 shows very good listenership levels in a highly fragmented radio market. As with television, radio audiences are including time-shifted listening in increasing numbers.

#### Figure 4: Radio New Zealand results from audience surveying

(Source: RNZ)



More New Zealand Music - on RNZ Concert

New Zealand music content on Radio New Zealand Concert is 16% but locally-composed works make up only 4.3% of airtime. It's not because Concert doesn't want to play recordings of more New Zealand compositions. The problem is that in some cases the original broadcast rights to a treasure trove of recordings have expired and they cannot be played again, and in other cases it's because the quality of the original recording is not up to scratch.

This year, we moved to solve the problem. In partnership with Sounz (the Centre for New Zealand Music) and RNZ Concert, we have embarked on a programme to help Concert increase that 4.3%. The first phase is to clear the rights to extant quality recordings of local works; later we will work with other partners to re-record significant works that deserve to be heard again.

	2008-2009	2007-2008	2006-2007
Total weekly live audience for RNZ National	473,000 about 14% of 15+ population	501,000 about 17.5% of 15+ audience	487,000 about 16.7% of 15+ audience
Total weekly live audience for RNZ Concert	138,000 about 4% of 15+ population	201,000 about 7% of 15+ audience	207,000 about 7.1% of 15+ audience
Annual online requests for time-shifted RNZ National and RNZ Concert content	Approx 6,000,000 Calendar year 2008	Approx <b>4,300,000</b>	Approx 2,500,000



#### Upload - a radio show for the under 30s

The Base Two company has clocked up production of seven seasons of the successful youth radio programme *Upload*. *Upload* provides a vibrant audio mix of information, opinion, news, interviews, music, reviews and more every week with hosts Simon Smith and Janina Nicoll.

"*Upload* is a magazine-style radio show for on-to-it young New Zealanders aged 15-30 who want to be in the know," says executive producer Matthew Savage from Base Two.

"We really enjoy putting the show together, and we're really conscious of reflecting a positive outlook for young people, while letting them know what's going on in other parts of the country."

*Upload* plays across the nation on the George FM network and over 20 local radio stations from Dargaville to Wanaka. This year the Kiwi FM network of stations in Auckland, Wellington and Christchurch also added *Upload* to their weekly programme schedule.

#### Community Access and Pacific Island radio (\$2.56m)

Access radio stations enable groups to produce and broadcast programmes to their own communities. We included access radio in our community broadcasting review and were able to increase operational funding to access radio stations from 1 July 2009 as a result.

For funding purposes, we have now grouped access stations into four tiers to reflect their potential audience numbers, differing scales of operation and potential to deliver a range of programming. The funding tiers are:

Tier 1 (Large Metro): Auckland

Tier 2 (Large Urban): Wellington, Hamilton, Christchurch

Tier 3 (Provincial City): Palmerston North, Hawke's Bay, Nelson, Dunedin, Invercargill

**Tier 4** (Small Regional): Kapiti, Wairarapa

Funding was also allocated to NZ Radio for the Print Disabled, and two Pacific Island community stations, Samoa Capital Radio and Radio 531pi.

We also continued support for the Access Internet Radio (AIR) project, which has experienced phenomenal growth. AIR enables live streaming and podcasting of programmes to give specific community groups easier access to programmes of interest. Demand for programmes is now exceeding 10,000 hits per month. Visit www.accessradio.org or each station's own website to check out Access Internet Radio.

#### Commercial radio programmes (\$1.06m)

In 1993 we began funding spoken programmes for commercial radio, following the success of our funding of New Zealand music programmes. In a highly fragmented marketplace we know there are significant numbers of listeners whose first choice is not public radio.

The first spoken-word programmes we funded for commercial radio were *The New Zealand Chronicles* – an historical series of memorable kiwi moments which played on Radio Pacific, *The Quest* - which was part of Kidstime on Newstalk ZB, and the youth radio show *Rampage* - which debuted on over 20 commercial radio stations around the country. Other radio programmes which have been supported over the years include the wildly popular *Starship Cortina*, *The Caffeine Comedy Hour, News In Briefs, Steveman, Buckeroo, Daisy The Crazy Cow, Claybourne, Keep Up With The Jones, The Voice* and more.

To provide more local content for these audiences, we continue to provide modest funding to producers to make radio programmes for a variety of radio outlets. Our priority is radio shows for multiple channels that target children and youth, comedy and drama, and programmes reflecting ethnic diversity and a range of spiritual beliefs. Local programmes like these do not exist without public funding support.

For children and youth, the successful run of commercial radio shows such as *Upload*, *That's The Story* and *Te Puutake* continued, joined this year by Suzy Cato's brainchild *The Great Big Kids' Show* playing on Auckland's Big FM and a number of regional stations around the country.

We also supported over forty hours of commercial radio comedy and drama programming including *Pop! Goes The Weasel* and *JC Year In Review* which play on Radio Live. A new 25-episode comedy project, *PR Rescue*, was also funded for the Solid Gold network.

Spiritual programmes supported include *Scrubcutter, Real Life* and the *Christmas Day Special*, all played on Newstalk ZB.

New Zealand music programmes for radio are covered in the NZ Music section later in this report.



Plains FM's *The Pod* continues to take the experience of broadcasting out to the people of Canterbury.

# Digital funding: **\$2.2** million

## The arrival of the internet is probably the most transformational technological development in recent decades.

Many of our audiences now have no knowledge of life before it, and audience behaviour, wants and needs are increasingly shaped by content on non-broadcast platforms.

We gained new funding flexibility with the change to the Broadcasting Act in 2007 that allowed us to consider investing in content for other platforms. To date we have been cautious, concerned to protect public funding against overly-risky investment and to ensure that we remained clearly focused on the type of local content that is our core business.

But we are proud of two important initiatives in the digital space, one a platform and the other for content.



NZ On Screen (www.nzonscreen.com) (\$1.2m)

NZ On Screen was developed to address the issue of most local content only being seen once or twice, remaining relatively inaccessible to the general public thereafter. Launched in October 2008, the website streams several thousand hours of local content, and provides a lively, informed context to New Zealand screen culture and the screen business. Free to view are hundreds of titles, people profiles, music videos and ScreenTalk interviews, with more being added weekly. Around 60% of the titles are full length.

Since launch, NZ On Screen has had over 215,000 visits and close to one million page views. Visits to the site are increasing steadily. On average up to 1,000 unique visitors come to the site every day.

The site has received widespread praise from users and is heavily referenced by other websites and blogs around the world. It won the Best Entertainment Website in the Qantas Media Awards, in which it was also a finalist for Best Website Design. In addition, it was a nominee in the e-Culture and Heritage category of the World Summit Awards.

#### Figure 5:

#### Top 10 titles viewed on NZ On Screen - to August 2009

Britten - Backyard Visionary (1993) Peter Snell - Athlete (1964) Billy T Live (1990) Gloss (1987) The Living Room- series one (2003) Trio At The Top (2001) Good Taste Made Bad Taste (1988) Spot On - episode 1 (1973) Patu! (1983) Spot On - other episodes (1973)

NZ On Screen is working hard on efficient sector-wide collaboration. This year it joined a group comprising representatives from Te Papa, NZ Live, Archives NZ, the National Library and the Electronic Text Centre to discuss improving linkages and information sharing between the organisations.

#### Digital Content Partnership Fund (\$1m)

This is a contestable fund for the creation of new content. In this, its second year, we widened the criteria which resulted in forty-nine diverse applications.

The successful applications were:

*Rattle Ya Dags* - 365 motivational clips for hard times, from over 70 well known New Zealanders, accessed via the most popular social networking sites (YouTube, Vimeo, Facebook, Bebo etc) and, potentially, mobile phones and television.

*Reservoir Hill* - interactive drama for a target audience of 12-16 year olds. The series revolves around Beth's transition from her old life in a small community to a larger school in a city. This project will deliver short drama, video diaries, and blogs with the audience interacting with Beth's story via texting and online.

*My Calendar Project* - a multi-platform comedy following the fortunes of an unemployed man who lives alone, save for a pet hedgehog. His life's work is the creation and maintenance of his website, through which we experience a somewhat altered reality.

*the-hub.tv* - the interactive website associated with TV2's weekday show *Studio 2*. Funding enabled the site to remain up-to-date for the full year of *Studio 2's* 2009 run.

A more diverse range of applications this year helped us refine our priorities for the digital space. We need to balance innovation with risk and target our funding to make a difference, neither replicating what is already being done nor diverging too far from our core business.

The next invitation for programme proposals is likely to be issued in late 2009.

# NZ Music funding: **\$5.99** million

Twenty years ago, there wasn't much New Zealand music on the radio.

Public radio and student radio did a good job in supporting local music but commercial radio was a New Zealand music desert.

An independent survey in the early 1990s put New Zealand music content on commercial radio at less than 2%. Those were dark days.

Today, New Zealand music is consistently up around the 20% mark. In the year ended 30 June 2009 it was 20.08% and in the first two quarters of the 2009 calendar year it increased to 21%.

The New Zealand music revolution on the airwaves is the result of many factors, one of which is NZ On Air's intervention. We designed funding schemes and promotional strategies to ensure that New Zealand music is well represented on the commercial radio airwaves.

In 1991 NZ On Air started funding music videos and dedicated New Zealand music shows on commercial radio stations, like the pioneering *Counting The Beat* on Auckland's 91FM.

In 1993 we launched the Kiwi Hit Disc, New Zealand music compilation discs that are distributed to every radio station in the country from schoolyard stations such as Red Hot at Rangiora High School to the giant national networks like the ZMs and More FM. The Kiwi Hit Disc collection is now 117 volumes deep and is probably the most comprehensive archive of contemporary New Zealand music ever assembled.

In 1997 we contracted our first radio pluggers, New Zealand music promo people whose job it is to get the songs off the hit discs and on to radio playlists.

In 2000 we launched the Phase Four New Zealand music plan. This included priorities for more music television to increase the profile of New Zealand music as well as funding for albums by artists with proven radio airplay credentials and funding for radio singles by new artists with airplay potential in order to grow a new generation of radio hit makers. All this work is carefully targeted to feed the local content campaign.

And in 2005 we joined with the NZ Music Commission in a campaign to take New Zealand music to the world via our Phase Five programme, designed to help New Zealand artists take advantage of market opportunities overseas. Ultimately this will



#### From Bedroom To Billboard

It's a term we coined in 2000 to explain the core of NZ On Air's Phase Four New Zealand music plan. In countless bedrooms around the country, kids make music and dream of being in a band and of making it into the pages of Billboard magazine in America. Metaphorically. Phase Four, and now Phase Five, is about making that dream come true via airplay success. This year, we watched a band do just that.

Midnight Youth came out of Rangitoto College via the annual high school Rockquest in 2006. In December that year, the band got an NZ On Air New Recording Artist grant for a song called *A New Day*. In June 2007 we funded a second song called *The Letter*.

Midnight Youth made a small dent on the airplay charts with *A New Day* and a song called *Home* but it was enough to secure them NZ On Air Phase Four Album funding in August 2008.

The first two singles from *The Brave Don't Run* album were smash radio hits - *The Letter* and *All On Our Own* were both #1 airplay songs, repaying our faith in the band and helping us top 20% New Zealand music on the radio this year.

But that's not all. In March 2009, NZ On Air mounted a New Zealand music showcase at the legendary Viper Room in Los Angeles as part of our Phase Five programme. Midnight Youth played and out of that \$11,135 showcase came a \$900,000 a year two-year US marketing deal with Myspace Records.

And to cap it off, while the band was in America, they filmed an interview for Billboard for a two-page feature in the magazine and online broadcast. From bedroom to Billboard indeed.

build a more robust production sector back in New Zealand that will, in turn, further feed the local content campaign.

Many of these funding schemes and promotional strategies continue today. This year we funded 170 music videos, 33 Phase Four albums and 21 radio singles by new artists. We made another 11 Kiwi Hit Discs and had New Zealand music features playing on all the major radio networks, as well as on the b.net student radio stations and Kiwi FM which offer an outlet for New Zealand music outside the commercial mainstream.

The results are clear. Almost all of the most-played New Zealand songs on New Zealand radio this year were our Phase Four-funded songs.

#### Figure 6: Top 10 most-played NZ songs on NZ radio

[01 July 2008 - 30 June 2009] Source: RadioScope

Rank	Song	Artist	Kiwi Hit Disc
1	Always On My Mind †	Tiki Taane	Kiwi Hit Disc 103
2	The Letter +	Midnight Youth	Kiwi Hit Disc 110
3	Everything †	P-Money featuring Vince Harder	Kiwi Hit Disc 108
4	Never Too Late †	Nathan King	Kiwi Hit Disc 107
5	Closer To Home †	Autozamm	Kiwi Hit Disc 107
6	Big Energy Little Spaces †	Opshop	Kiwi Hit Disc 104
7	Brother †	Smashproof featuring Gin Wigmore	Kiwi Hit Disc 112
8	All On Our Own †	Midnight Youth	Kiwi Hit Disc 114
9	Always Be Here +	Dane Rumble	Kiwi Hit Disc 112
10	Hey Boys & Girls	Evermore	Kiwi Hit Disc 112

Phase Four Album funded

Phase Four New Recording Artist funded

Music videos continue to provide important exposure for New Zealand music that helps us get more songs played on the radio and helps to break new artists on radio. Local music content on C4, Juice and MTV was comfortably in excess of 20% through the year but on top of that, there is YouTube.

Twenty years ago there was no YouTube but today it is an unparalleled force in global music. We ensure NZ On Air music videos are all over it. This year's funded music videos played over two million times on YouTube alone, the top ten grossing over 1.4m views between them.

#### Figure 7: Most-played 2008-2009 NZ On Air videos on YouTube

[01 July 2008 - 30 June 2009] Source: YouTube

Rank	Song	Artist	Views
1	Everything	P-Money featuring Vince Harder	305,367
2	Mr Mista	Nesian Mystik	219,806
3	Blow Your Mind	J Williams	170,884
4	Them Eyes	Mareko featuring J Williams	150,190
5	Too Shy	Devolo	130,310
6	Ghetto Flower	J Williams	105,158
7	My House	Kids Of 88	90,809
8	Brother	Smashproof featuring Gin Wigmore	86,871
9	Always Be Here	Dane Rumble	76,418
10	Indulge Me	David Dallas	68,096
Total			1,403,909

#### Total

The next frontier for New Zealand music is international success. We contribute to this through our Phase Five programme. Phase Five is all about visibility, about getting New Zealand music noticed overseas. We aim to get New Zealand music into the hands of the international music media - radio, music television, trade publications, online. With the Music Commission, we do New Zealand music showcases for trade "tastemakers" at international trade shows and festivals like South By South West (SXSW) in Austin, Texas, The Great Escape in Brighton, England, and the CMJ (college radio) Music Marathon in New York.

A full list of funded New Zealand music projects is included in the appendices.



#### Tiki Taane

Always On My Mind from Tiki Taane's NZ On Air-funded debut solo album was the biggest New Zealand song on New Zealand radio this year, earning him the NZ On Air Airplay Record Of The Year Tui at the 2009 NZ Music Awards.



#### Smashproof

The Smashproof song, Brother, featuring Gin Wigmore, from the group's NZ On Air-funded debut album, was not only one of the biggest airplay songs of the year but set a new record for the longest consecutive run for a Kiwi song at #1 on the Top 40 singles chart.

### Key achievements

## Archiving funding: \$1.34 million

We fund the New Zealand Film Archive (NZFA) to provide television programme archiving services and Sound Archives Ngā Taonga Kōrero (SA/NTK) to provide radio programme archiving services.

A history of our archiving funding allocations is now available on our website.

#### Television Archiving (0.74m)

Along with the normal television archiving grant, we provided the NZFA with extra funds to continue digitising the NZ On Airfunded National Television Collection. This ensures that valuable titles archived over the years of the collection can be preserved and made easily accessible.

NZ On Air initiated a multi-agency review of the NZFA this year as there are issues facing the screen archiving sector which no single funder can deal with alone. The main government funders of the NZFA (the NZ Film Commission, Te Māngai Pāho, the Ministry for Culture and Heritage and NZ On Air) have decided to work together to consider options.

The primary purpose of the review is to evaluate whether:

- Day to day archiving service delivery (collection, preservation and access) is of high quality, appropriately balanced and based on best-practice principles
- There is any unnecessary duplication of funding or services, or significant gaps

The review will also consider wider issues such as whether:

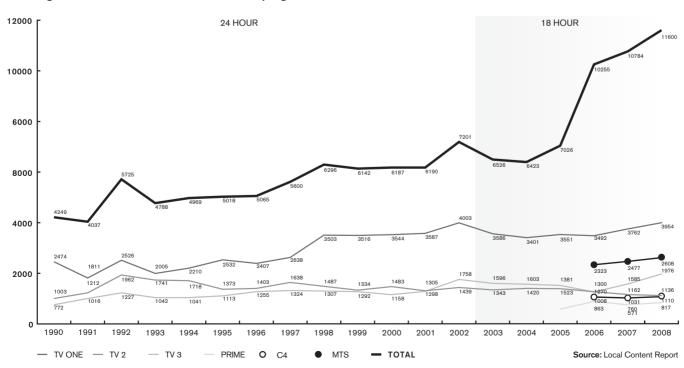
- The NZFA's stated mission and strategic plan is in accordance with funders' expectations
- Screen funding agencies are getting value for money
- Purchasing arrangements are appropriate
- The level of resourcing for NZFA is appropriate
- The Archive is able to deal effectively with the problems and opportunities created by changes in technology
- There are any problems in the environment that make it difficult for the Archive to achieve desired results
- The current funding structures are the most efficient and effective to achieve the best outcomes for the public good

The review is being led by Dr Roger Horrocks, assisted by Canberra-based Meg Labrum, Chief Curator of the National Film and Sound Archive of Australia as a technical specialist. She is the Secretary General of the International Federation of Film Archives, and in that role she has carried out a review of the British National Film and Television Archive at the BFI.

#### Radio Archiving (\$0.60m)

Alongside its annual operating grant, we also allocated additional funding to SA/NTK to assist with the introduction of a new Catalogue Management System (CMS). The new CMS is a vital part of the Archive's planning and will enable greatly enhanced search and access to the precious radio history housed at the Archive.

We intend to examine funding policy around radio archiving in 2010 as it, too, is coming under increased technological and financial pressure.



#### Figure 8: Hours of telecast New Zealand programmes 1990-2008

### Research

In 1989 we realised there was no consistently collated public data that measured local content levels. This is vital information so we can assess where gaps have emerged over time. We devised an annual report which continues today as the only one of its type in the world.

Ever since then we have written the annual Local Content Report to measure how much locally made programming screens on free to air television. It continues to provide invaluable, independent content measurement over time. Figure 8 shows the total hours of local content broadcast by each channel since 1990. The arrival of new channels has demonstrably helped increase the opportunities for New Zealand stories to air.

Our annual Public Perception Research, looking at the general public's views on local content and the role we play in its delivery again showed New Zealanders' belief in the importance of seeing and hearing their stories and songs on the airwaves. Five hundred New Zealanders were surveyed for the quantitative survey this year; eight focus groups discussed the topics in detail for the qualitative survey.

70% of New Zealanders believe it is important to have New Zealand programmes on television. 63% of New Zealanders believe it is important to have New Zealand made music on the radio. Respondents' comments included:

That's how we form our culture and identity, basically by sharing it

Television... celebrates who we are as a nation

I like to know what's going on in my back yard

If there was no television local content?

We would lose part of our culture and run the risk of becoming homogenised into American and British identities

A lack of identity and uniqueness. We would lose the ability to compel, humour and entertain and if you can't do that to yourself you have lost a huge tool of self-affirmation and public pleasure

We would sink out of the world's limelight – New Zealand who?

#### Figure 10: Three-year industry comparison

Source: Norris & Pauling, p.7

Figure 9: Ne	w Zealand audience feedback on local c	ontent
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93%	have both watched and enjoyed at least one NZ On Air funded television programme
84%	think it is important that NZ On Air funds locally- produced documentaries
72%	think it is important NZ On Air funds locally-produced children's television programmes
55%	think a Māori perspective on mainstream television programmes is important
50%+	when they discovered the levels of local content in other countries, over half believed the local content levels in New Zealand should increase
59%	think radio stations should be encouraged to play more New Zealand music

We also provide information to the public about developments in New Zealand and internationally. This influences development of our funding policies and also helps others thinking about our sector.

In late 2008 we published the latest in our regular comprehensive sector overviews, commissioned from commentators Paul Norris and Brian Pauling. The report, The Digital Future and Public Broadcasting, highlighted that change in the audiovisual sector, both internationally and in New Zealand, continues at a rapid pace. Twenty years ago few people would have been able to interpret Figure 10 at all.

Choice of foreign content today is wider than it has ever been. The numbers of television and radio channels remain high, and accessing audiovisual web content is increasingly simple.

In the midst of this explosion of content, what cannot be provided to audiences in any meaningful way, without dedicated advocacy and funding, is local content featuring New Zealand perspectives and New Zealand creativity.

International 2004-2005	International 2007-2008
Limited video use on internet	Video downloads commonplace
Limited video on demand available	Proliferation of sites
DVRs in 5% of US homes	DVRs in 37% of US homes
Social networking sites did not exist	Commonplace – MySpace, Facebook, Bebo
User generated content rare	Commonplace – YouTube gets 13 video hrs per minute
HDTV in 10m households worldwide	HDTV in 47m households worldwide (4%)
IPTV 'a technology in waiting' IPTV has 20m subscribers worldwide	
Mobile - early 3G	Service expansion for mobile devices
New Zealand 2004-2005	New Zealand 2007-2008
No transition plan to digital TV	Transition underway
No digital free to air TV	Freeview on satellite and terrestrial
No HDTV	HDTV on Sky and Freeview
No video ondemand services	VOD on TVNZ, TV3, NZ On Screen, other media sites
DVRs – MySky launched December 2005	MySky HDi launched 2008
Broadband penetration 3.6%	Broadband penetration 20.4%
Online ad spend not measured	Online ad spend 5.8% of total ad revenue

#### Notes

 The Digital Future and Public Broadcasting. Norris, Paul and Pauling, Brian. NZ On Air/CPIT 2008. p7. 2. Glossary: DVR = digital video recorder. HDTV = high definition television. IPTV = internet protocol television. VOD = video on demand.

## Consultation

We consult regularly with a range of external stakeholders, from informal meetings, formal briefings and invitations to Board meetings, to organised events.

We consulted access radio and regional television operators through our funding review completed in 2009.

In June 2009 we held an ethnic diversity broadcasters' forum in Auckland. The theme was New Zealand in 2020 – how will the demography of New Zealand have changed and how can this change be served and represented in the broadcasting media. More than 110 commercial and non-commercial, public and private, radio and television broadcasters and programme makers, all catering for different and diverse groups of New Zealanders, shared ideas and information.

Feedback from participants was very positive. A report from this forum is on our website, along with some revealing demographic data. Simply considering the changes to New Zealand's population by ethnicity and age-group provokes thought about the makeup of future New Zealand audiences. We invited Professor Richard Bedford from Waikato University to share his knowledge on population trends. He noted that trends are likely to neatly invert in just 80 years, from a young country to an aging one.

In 1966 60.7% of the population was under 35 years and 39.3% was older. In 2046 not quite 40% are forecast to be under 35 years and 60% will be older.

By ethnicity the changes are also marked. Professor Bedford used the 2006 Census base data to forecast changes in 2021, see Figures 11.1 and 11.2.

## Operations

#### Governance

Chair Neil Walter and members Edie Moke (Deputy Chair), Paul Smith, Nicole Hoey and Michael Glading continued their terms.

Rhonda Kite resigned from the Board in June 2008 due to work commitments. Her last meeting was in August and Murray Shaw was appointed to replace her from August 2008.

Neil Walter, Nicole Hoey and independent Committee Chair Chris Prowse comprised the Audit and Risk Committee.

Edie Moke led the Board's Māori Strategy Committee and Paul Smith the Special Interest Committee.

Members were also individually appointed by the Board to various funding Working Groups.

The Minister of Broadcasting may not direct us on cultural or programme matters but may issue directives through Parliament on more general matters. No directives were issued this year.

#### Figure 11.1: Forecast NZ population change by ethnicity and age:

Aged under 35 in 2021	Source: Professor R. Bedford, University of Waikat
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	Number aged under 35 years in 2021 (000s)	% of total population	Change 2021 vs. 2006
Māori	499	23.2	+19.4
Pacific	296	13.8	+41.0
Asian	352	16.4	+43.7
Euro/Other	1428	66.4	-1.5

Figure 11.2: Forecast NZ population change by ethnicity and age: Aged over 35 in 2021 Source: Professor R. Bedford. University of Waikato

	Number aged over 35 years in 2021 (000s)	% of total population	Change 2021 vs. 2006	
Māori	206	10.1	+28.2	
Pacific	91	5.3	+52.7	
Asian	161	13.0	+111.8	
Euro/Other	1763	75.3	+11.9	

Our special interest committee will continue evaluating how to mesh this kind of data with programming trends to ensure our funding remains carefully and appropriately audience focused.

#### Management

We are a small organisation: thirteen full time equivalent staff in Wellington and three music contractors in Auckland. We focus on minimising administration expenditure so that high levels of funding are available to achieve our broadcast funding objectives.

Several new activities were undertaken by staff alongside ordinary duties and within existing resources. We

- assumed responsibility for administration of TVNZ Direct Funding
- developed and published criteria for the new Platinum Television Fund
- completed and implemented a comprehensive review of regional broadcasting
- completed and implemented an organisational capability review which included combining disparate activities into a Community Broadcasting work stream
- implemented a substantial new finance and contracts management information system
- commenced a review of international NZ Music funding
- commenced a review of the NZ Film Archive
- redesigned and simplified our website, the first such review for five years, including providing a searchable funding database for the first time

#### Good employer policies

The Crown Entities Act requires us to report on these policies. No issues of concern have occurred during the year. We also require funding recipients to follow EEO principles in accordance with the Broadcasting Act.

#### Figure 12: Good employer policies

HRC Good Employer Element	NZ On Air Policy	Issues during year	Action taken
Leadership, accountability and culture	Staff involved in decision making relevant to their area. Staff encouraged to devise and manage own solutions	None	Regular feedback to staff, monthly management meetings and weekly staff meetings
Recruitment, selection and induction	All permanent senior staff vacancies advertised. Positions	Reasonable gender balance	One senior position created and widely advertised
	are mainly specialised: focus is on best range of skills for each job	No Māori or disabled people on staff	
Employee development, promotion and exit	Annual appraisal and exit interviews	Few opportunities for promotion given size of agency	New performance assessment system implemented
Flexibility and work design	Flexible work practices encouraged – focus on outputs not process	Internal administrative support may be under pressure	Capability review outcome implemented. Tasks review next year
		Constrained by obsolete technology	New finance and contracts management system implemented
Remuneration, recognition and conditions	Equitable gender-neutral remuneration	None	None
Harassment and bullying prevention	Zero tolerance policy	None	None
Safe and healthy environment	Proactive health and safety approach	None	Policies reviewed annually

#### Organisational health and capability

Our organisational health measures and results follow.

#### Figure 13: Organisational health and capability outcomes

Organisational Health and Capability outcomes	Measure	Result
Recruitment, training and remuneration policies focus on attracting and retaining skilled, flexible, efficient and knowledgeable team players	Full time turnover no more than three people per annum	Achieved
players	Individual staff needs assessed annually	Achieved
	External salary comparisons conducted regularly	Achieved. Last undertaken June /July 2008. No requirement for June 2009
Our office environment and equipment are safe and well maintained	Modest maintenance programme carried out	Achieved
	Zero tolerance of harassment, bullying and discrimination	Achieved
	Each new employee has an ergonomically suitable workspace	Achieved
Equal employment opportunity principles are incorporated in staff selection and management to achieve as diverse a workforce as possible within our small size	EEO principles included in all relevant documents and practices	Achieved

## Main performance measures

Our performance against the key measures in our 2008-2011 SOI follow.

Туре	Measure	Standard	Result
Financial	Funding expended on planned activities	Funding is applied to activities as forecast in each year's Statement of Intent	Achieved. Reprioritisation approved by the Board during the year as required.
Financial	Appropriate uncommitted equity at year end	Uncommitted public equity at each year end is less than 3% of total annual funding	Achieved. 1.4%
Financial	Low percentage of funding spent on administration	Administration expenditure is less than 4% of total funding	Achieved. 2.3%
Non Financial	Total number of broadcast hours for each activity funded as planned	The total number of hours of each activity funded is as forecast in each year's Statement of Intent (applicable to Television Funding and Radio Funding activities)	Achieved
Non Financial	Percentage of funded projects not broadcast within 15 months of formal delivery	0% (applicable to Television Funding, Radio Funding and NZ Music activities)	Achieved
Non Financial	Independent research provides useful public feedback (audience)	More than two thirds of respondents agree that NZ On Air supports programmes and activities important to New Zealanders (applicable to Television Funding and Radio Funding)	Refer individual measures below
	The percentage of respondents (using an independent research report) that agree that NZ On Air supports television programmes important to New Zealanders	More than 2/3rds	Achieved in part 93% both watch and enjoy at least one TV programme funded by NZ On Air 53% agree NZ On Air supports television programmes important to New Zealanders. Many respondents did not differentiate between NZ On Air funded television programmes and all New Zealand made television programmes in answering this question. We will review the methodology for the 2009-2010 research
	The percentage of regular access radio listeners (from an independent research report) that agree access radio delivers programmes and activities that are important to them	More than 2/3rds	Achieved. 85%
Non Financial	Independent research provides useful public feedback (industry)	More than two thirds of respondents agree that NZ On Air balances competing demands well and makes the right choices (applicable to the Television Funding activity)	Achieved In an independent research report of NZ On Air's stakeholders, when asked "how well do you think NZ On Air fulfils its role": 88.5% (23 respondents) gave a positive response 7.7% (2 respondents) a neutral response and 3.8% (1 respondent) a negative response

## Part 2: Accountability statements

## Statement of responsibility

In terms of the Crown Entities Act 2004, the Board is responsible for the preparation of NZ On Air's financial statements and statements of service performance, and for the judgements made in them.

The Board of NZ On Air has the responsibility for establishing, and has established, a system of internal controls designed to provide reasonable assurance as to the integrity and reliability of financial reporting.

In the Board's opinion, these financial statements and statements of service performance fairly reflect the financial position and operations of NZ On Air for the year ended 30 June 2009.

Signed on behalf of the Board:

Neil Walter Chair

Edie Mohre.

**Edie Moke** Deputy Chair

29 October 2009

29 October 2009

### AUDIT NEW ZEALAND

Mana Arotake Aotearoa

#### To the readers of NZ On Air's

#### financial statements and statement of service performance for the year ended 30 June 2009

The Auditor-General is the auditor of NZ On Air. The Auditor-General has appointed me, Robert Manktelow, using the staff and resources of Audit New Zealand, to carry out the audit. The audit covers the financial statements and statement of service performance included in the annual report of NZ On

#### Air for the year ended 30 June 2009. Unqualified Opinion

In our opinion:

The financial statements of NZ On Air on pages 23 to 41:

- comply with generally accepted accounting practice in New Zealand; and
- fairly reflect:
- NZ On Air's financial position as at 30 June 2009; and
- the results of its operations and cash flows for the year ended on that date.

The statement of service performance of NZ On Air on pages 42 to 50:

- complies with generally accepted accounting practice in New Zealand; and
- fairly reflects for each class of outputs:
  - its standards of delivery performance achieved, as compared with the forecast standards outlined in the statement of forecast service performance adopted at the start of the financial year; and
  - its actual revenue earned and output expenses incurred, as compared with the forecast revenues and output expenses outlined in the statement of forecast service performance adopted at the start of the financial year.

The audit was completed on 29 October 2009, and is the date at which our opinion is expressed.

The basis of our opinion is explained below. In addition, we outline the responsibilities of the Board and the Auditor, and explain our independence.

#### **Basis of Opinion**

We carried out the audit in accordance with the Auditor-General's Auditing Standards, which incorporate the New Zealand Auditing Standards.

We planned and performed the audit to obtain all the information and explanations we considered necessary in order to obtain reasonable assurance that the financial statements and statement of service performance did not have material misstatements, whether caused by fraud or error.

Material misstatements are differences or omissions of amounts and disclosures that would affect a reader's overall understanding of the financial statements and statement of service performance. If we had found material misstatements that were not corrected, we would have referred to them in our opinion.

The audit involved performing procedures to test the information presented in the financial statements and statement of service performance. We assessed the results of those procedures in forming our opinion.

Audit procedures generally include:

- determining whether significant financial and management controls are working and can be relied on to produce complete and accurate data;
- verifying samples of transactions and account balances;
- performing analyses to identify anomalies in the reported data;
- reviewing significant estimates and judgements made by the Board;
- confirming year-end balances;
- determining whether accounting policies are appropriate and consistently applied; and
- determining whether all financial statement and statement of service performance disclosures are adequate.

We did not examine every transaction, nor do we guarantee complete accuracy of the financial statements and statement of service performance.

We evaluated the overall adequacy of the presentation of information in the financial statements and statement of service performance. We obtained all the information and explanations we required to support our opinion above.

#### Responsibilities of the Board and the Auditor

The Board is responsible for preparing the financial statements and statement of service performance in accordance with generally accepted accounting practice in New Zealand. The financial statements must fairly reflect the financial position of the NZ On Air as at 30 June 2009 and the results of its operations and cash flows for the year ended on that date. The statement of service performance must fairly reflect, for each class of outputs, NZ On Air's standards of delivery performance achieved and revenue earned and expenses incurred, as compared with the forecast standards, revenue and expenses adopted at the start of the financial year. The Board's responsibilities arise from the Crown Entities Act 2004 and the Broadcasting Act 1989.

We are responsible for expressing an independent opinion on the financial statements and statement of service performance and reporting that opinion to you. This responsibility arises from section 15 of the Public Audit Act 2001 and the Crown Entities Act 2004.

#### Independence

When carrying out the audit we followed the independence requirements of the Auditor-General, which incorporate the independence requirements of the Institute of Chartered Accountants of New Zealand.

Other than the audit, we have no relationship with or interests in NZ On Air.

21 Robert Manktelow

Audit New Zealand On behalf of the Auditor-General, Wellington, New Zealand

#### Matters Relating to the Electronic Presentation of the Audited Financial Statements and Statement of Service Performance

This audit report relates to the financial statements and statement of service performance of NZ On Air for the year ended 30 June 2009 included on the NZ On Air's website. The NZ On Air's Board is responsible for the maintenance and integrity of the NZ On Air's website. We have not been engaged to report on the integrity of the NZ On Air's website. We accept no responsibility for any changes that may have occurred to the financial statements and statement of service performance since they were initially presented on the website.

The audit report refers only to the financial statements and statement of performance named above. It does not provide an opinion on any other information which may have been hyperlinked to or from the financial statements and statement of service performance. If readers of this report are concerned with the inherent risks arising from electronic data communication they should refer to the published hard copy of the audited financial statements and statement of service performance as well as the related audit report dated 29 October 2009 to confirm the information included in the audited financial statements and statements and statements and statements and statement of service performance presented on this website.

Legislation in New Zealand governing the preparation and dissemination of financial information may differ from legislation in other jurisdictions.

## Statement of financial performance

for the year ended 30 June 2009

		Actual 2009		Actual 2008
	Note	\$000	\$000	\$000
Income				
Crown revenue	2	127,568	127,557	109,813
Other revenue	3	4,195	4,500	6,342
Total Income		131,763	132,057	116,155
Operating Expenditure				
Administration incl. stakeholder services	4	3,119	3,277	2,883
Recovery of previously expensed debts	5	(7)	-	(30)
Total Operating Expenditure		3,112	3,277	2,853
Funding Expenditure				
Television	6	89,877	85,770	68,714
Radio	7	35,287	35,766	32,267
New Zealand music	8	5,351	5,420	5,311
Digital/Archiving	9	3,540	3,500	3,537
Total Funding Expenditure		134,055	130,456	109,829
Total Expenditure		137,167	133,733	112,682
Net (Deficit)/Surplus for the Year	28	(5,404)	(1,676)	3,473

## Statement of financial position

as at 30 June 2009

	Actual	Budget 2009	Actual 2008
	2009		
Note	\$000	\$000	\$000
Current Assets			
Cash and cash equivalents 10	5,520	20,742	12,225
Investments 11	45,100	40,000	47,700
Accounts receivable - interest	606	1,000	1,102
Accounts receivable - other 12	525	500	103
Total Current Assets	51,751	62,242	61,130
Non-Current Assets			
Property, plant and equipment 13	173	314	176
Intangible assets 14	115	-	-
Total Non-Current Assets	288	314	176
Total Assets	52,039	62,556	61,306
Current Liabilities			
Creditors and other payables 15	419	500	248
Employee entitlements 16	84	100	79
Funding liabilities 17	39,337	51,038	43,376
Total Current Liabilities	39,840	51,638	43,703
Equity at 30 June – committed	10,265	10,488	14,112
Equity at 30 June – uncommitted	1,934	430	3,491
Equity	12,199	10,918	17,603
Total Liabilities and Equity	52,039	62,556	61,306

## Statement of changes in equity

for the year ended 30 June 2009

	Actual	Budget	Actual
	2009	2009	2008
	\$000	\$000	\$000
Balance at 1 July			
Equity at 1 July - committed	14,112	10,488	10,488
Equity at 1 July - uncommitted	3,491	2,106	3,642
Total Public Equity at 1 July	17,603	12,594	14,130
Net (Deficit)/Surplus for the Year	(5,404)	(1,676)	3,473
Total Equity at 30 June	12,199	10,918	17,603
Being			
Equity at 30 June – committed	10,265	10,488	14,112
Equity at 30 June – uncommitted	1,934	430	3,491

Total equity is made up of two elements, committed and uncommitted:

- Committed equity means the Board has approved commitments of this amount in the current or prior financial years but we are not able to record the commitments as expenditure in financial statements because the commitments are subject to substantive conditions yet to be met by the funding recipients (Note 17 details the conditions we use to determine when a commitment can be recorded as expenditure)
- Uncommitted equity is the amount remaining to fund future projects

At 30 June 2009, our total equity is \$12.199m. Of this, \$10.265m has been committed by the Board to approved projects and \$1.934m is uncommitted. In our 2009/10 Statement of Intent we are forecasting a net deficit for the year funded from uncommitted equity at 30 June 2009. Committed equity (\$10.265m) is recorded as a contingent liability.

## Statement of cash flows

for the year ended 30 June 2009

	Actual	Budget	Actual
	2009	2009	2008
Note	\$000	\$000	\$000
Cash Flows from Operating Activities			
Receipts from Crown revenue	127,568	127,557	109,813
Receipts from other revenue	888	-	1,163
Payments to funded activities	(138,392)	(128,730)	(113,844)
Payments to suppliers and employees	(2,901)	(3,277)	(2,866)
Net GST	(104)	-	(179)
Net Cash from Operating Activities 18	(12,941)	(4,450)	(5,913)
Cash Flows from Investing Activities			
Interest received	3,826	4,500	5,236
Net (payments to)/receipts from investments	2,600	-	800
Purchases of property, plant and equipment	(190)	(50)	(140)
Cash Flows from Investing Activities	6,236	4,450	5,896
Net Increase/(Decrease) in Cash and Cash Equivalents	(6,705)	0	(17)
Cash and Cash Equivalents at 1 July	12,225	20,742	12,242
Cash and Cash Equivalents at 30 June	5,520	20,742	12,225

The GST (net) component of operating activities reflects the net GST paid and received with the Inland Revenue Department. The net payments to/receipts from investments reflects the net amount paid and received for term deposits. These items are presented on a net basis because gross amounts do not provide meaningful information for financial statement purposes.

## Notes to the financial statements

## 1. Statement of accounting policies for the year ended 30 June 2009

#### **Reporting entity**

The Broadcasting Commission (NZ On Air) was established by the Broadcasting Act 1989, and is an Autonomous Crown Entity in terms of the Crown Entities Act 2004.

Our functions and responsibilities are set out in the Broadcasting Act 1989. Our primary objective is to provide services to the public rather than make a financial return. Accordingly, we are a public benefit entity for the purposes of New Zealand equivalents to International Financial Reporting Standards (NZ IFRS).

These financial statements are for the year ended 30 June 2009 and were approved by the Board on 7 October 2009.

#### **Basis of preparation**

#### Statement of compliance

These financial statements have been prepared in accordance with the Crown Entities Act 2004, which includes the requirement to comply with generally accepted accounting practice (NZ GAAP).

These financial statements comply with NZ IFRS, as appropriate for public benefit entities.

#### Measurement base

These financial statements have been prepared on an historical cost basis.

#### Functional and presentation currency

These financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$000). Our functional currency is New Zealand dollars.

#### Changes in accounting policies

Our accounting policies have been applied consistently to all periods presented in these financial statements.

## Standards, amendments and interpretations issued that are not yet effective and have not been early adopted

NZ IAS 1 (Presentation of Financial Statements (revised 2007) replaces NZ IAS 1 Presentation of Financial Statements (issued 2004) and is effective for reporting periods beginning on or after 1 January 2009. We intend to adopt this standard for the year ending 30 June 2010. The 2009/10 statement of forecast comprehensive income in our Statement of Intent 2009-2012 shows the format we intend to use. The impact of the revised NZ IAS 1 is very minor for us.

#### Significant accounting policies

#### Revenue

Revenue is measured at the fair value of consideration received or receivable.

#### Revenue from the Crown

We are primarily funded through revenue received from the Crown, restricted in its use for the purpose of meeting our objectives as specified in the Broadcasting Act and our Statement of Intent.

Revenue from the Crown is recognised as revenue when earned and is reported in the financial period to which it relates.

#### Interest

Interest income is recognised when it has been earned. Included in interest revenue therefore is interest revenue (using actual interest rates) that has been earned at 30 June but not yet received.

#### Programme and music revenue

Our share of net revenue from sales of programmes and music we have funded is recognised when it is earned to the extent that information is available to us at that time.

#### Leases

#### **Operating leases**

Leases that do not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Lease payments under an operating lease are recognised as an expense on a straight line basis over the term of the lease in the statement of financial performance.

#### Cash and cash equivalents

Cash includes cash on hand and funds on deposit with banks with original maturities of three months or less.

#### Debtors and other receivables

Debtors and other receivables are measured at fair value less any provision for impairment.

Impairment of a receivable is established when there is objective evidence that we will not be able to collect amounts due according to the original terms of the receivable. Significant financial difficulties of the debtor, probability that the debtor will enter into bankruptcy, and default in payment are all considered indicators that the debtor is impaired. Any impairment losses are recognised in the statement of financial performance.

#### Investments

#### Bank deposits

Investments in bank deposits are measured at fair value plus transaction costs.

For bank deposits, impairment is established when there is objective evidence that we will not be able to collect amounts due according to the original terms of the deposit. Significant financial difficulties of the bank, probability that the bank will enter into bankruptcy, and default in payment are all considered indicators that the deposit is impaired.

#### Property, plant and equipment

Property, plant and equipment assets classes consist of computer equipment, office equipment, furniture and fittings, and leasehold improvements. Property, plant and equipment are shown at cost, less accumulated depreciation and any impairment losses.

#### Additions

The cost of an item of property, plant and equipment is recognised as an asset only when it is probable that future economic benefits or service potential associated with the item will flow to us and the cost of the item can be measured reliably.

Where an asset is acquired at no cost, or for a nominal cost, it is recognised at fair value when control of the asset is obtained.

#### Disposals

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount of the asset. Gains and losses on disposals are included in the statement of financial performance.

#### Subsequent costs

Costs incurred subsequent to initial acquisition are capitalised only when it is probable that future economic benefits or service potential associated with the item will flow to us and the cost of the item can be measured reliably.

The costs of day-to-day servicing of property, plant and equipment are recognised in the statement of financial performance as they are incurred.

#### Depreciation

Depreciation is provided on a straight line basis on all property plant and equipment at rates that will write off the cost of the assets over their useful lives. The useful lives and associated depreciation rates have been estimated as follows:

Computer equipment	3 years	33.3%
Office equipment	5 years	20.0%
Furniture and fittings	6 years	16.7%
Leasehold improvements	6 years	16.7%

Leasehold improvements are depreciated over the unexpired period of the lease or the estimated remaining useful lives of the improvements, whichever is the shorter.

#### Intangible assets

#### Software acquisition and development

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software.

Costs that are directly associated with the development of software are recognised as an intangible asset. Direct costs include the software development, employee costs and an appropriate portion of relevant overheads.

Staff training costs are recognised as an expense when incurred.

Costs associated with maintaining computer software are recognised as an expense when incurred.

Costs associated with the development and maintenance of our website are recognised as an expense when incurred.

#### Amortisation

The carrying value of an intangible asset with a finite life is amortised on a straight-line basis over its useful life. Amortisation begins when the asset is available for use and ceases at the date that the asset is derecognised. The amortisation charge for each period is recognised in statement of financial performance.

The useful lives and associated amortisation rates of intangible assets have been estimated as follows:

Acquired and developed computer software 5 years 20%

#### Impairment of non-financial assets

Property, plant and equipment and intangible assets that have a finite life are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. The total impairment loss is recognised in the statement of financial performance, any subsequent reversal of an impairment loss is recognised in the statement of financial performance.

Value in use is depreciated replacement cost for an asset where the future economic benefits or service potential of an asset are not primarily dependent on the asset's ability to generate net cash inflows and where we would, if deprived of the asset, replace its remaining future economic benefits or service potential.

#### Creditors and other payables

Creditors and other payables are measured at fair value.

#### Employee benefits

Employee entitlements that we expect to be settled within 12 months of balance date are measured at nominal values based on accrued entitlements at current rates of pay. These include salaries and wages accrued up to balance date, annual leave earned to, but not yet taken at balance date, and sick leave.

We recognise a liability for sick leave to the extent that absences in the coming year are expected to be greater than the sick leave entitlements earned in the coming year. The amount is calculated based on the unused sick leave entitlement that can be carried forward at balance date, to the extent that we anticipate it will be used by staff to cover those future absences.

We recognise a liability and an expense for bonuses where we are contractually obliged to pay them, or where there is a past practice that has created a constructive obligation.

#### Superannuation schemes

Obligations for contributions to Kiwisaver and State Sector Retirement Savings Scheme are accounted for as defined contribution superannuation schemes and are recognised as an expense in the statement of financial performance as incurred.

#### Provisions

We recognise a liability for funding expenditure when the following conditions have been met:

- (a) The expenditure has been approved by the Board
- (b) The funding recipient has been advised
- (c) There are no substantive contractual conditions for the funding recipient to fulfil
- (d) It is probable (more likely than not) that the funded proposal will be completed and that our commitment will crystallise.

At 30 June therefore, funding liabilities in the balance sheet include both contracted liabilities and liabilities that are uncontracted, but have no substantive contractual conditions unfulfilled. The amount recorded for the uncontracted liabilities is the amount approved by the Board.

#### Goods and services tax (GST)

All items in the financial statements are presented exclusive of GST, except for receivables and payables in the statement of financial position, which are presented on a GST inclusive basis.

The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of receivables or payables, as appropriate.

Commitments and contingencies are disclosed exclusive of GST.

#### Income tax

We are exempt from the payment of income tax (s51 Broadcasting Act 1989) therefore no charge for income tax has been provided for.

#### **Budget figures**

The budget figures are derived from the Statement of Intent as approved by the Board at the beginning of the financial year. The budget figures have been prepared in accordance with NZ IFRS, using accounting policies that are consistent with those we have adopted for the preparation of the financial statements.

#### Critical accounting estimates and assumptions

In preparing these financial statements we have made estimates and assumptions concerning the future. These estimates and assumptions may differ from the subsequent actual results. Estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Critical judgements in applying our accounting policies

We have exercised the following critical judgements in applying our accounting policies for the period ended 30 June 2009:

#### Funding expenditure

Within our provisions accounting policy the following two conditions of the four that must be met for us to recognise funding expenditure as an expense and liability require us to make critical judgements:

(a) There are no substantive contractual conditions for the funding recipient to fulfil.

The main substantive contractual condition that means a funding commitment made by the Board cannot be recorded as expenditure and as a liability is where Board approval is subject to confirmation of third party funding, and that funding is not in place at balance date.

At 30 June the value of commitments where the funding recipients have substantive contractual conditions to complete is \$10.265m. This amount is recorded as a contingent liability.

(b) It is probable (more likely than not) that the funded proposal will be completed and that our commitment will crystallise. Although from time to time an approved commitment with no substantive contractual conditions to fulfil does not go ahead, such projects are a very small proportion of the total approved. Based on experience we adjudge that it is probable all approved commitments at 30 June without substantive contractual conditions to fulfil will be completed.

#### 2. Revenue from Crown

We have been provided with funding from the Crown for the specific purposes set out in the Broadcasting Act 1989 and the scope of the relevant Crown appropriations. Apart from these restrictions, there are no unfulfilled conditions or contingencies attached to government funding (2008: nil).

3. Other revenue	Actual	Actual
	2009	2008
	\$000	\$000
Net revenue from sales of television programmes and music	864	1,124
Interest	3,330	5,217
Other	1	1
Total other revenue	4,195	6,342

4. Administration expenditure	Actual 2009	Actual 2008
	\$000	\$000
Personnel	1,417	1,272
Legal, public relations and expert advice	591	635
Other costs	581	467
Travel and communication	124	150
Board members fees	135	133
Rent	139	100
Depreciation		
- Furniture and fittings	4	5
- Leasehold improvements	7	9
- Computer equipment	30	26
- Office equipment	9	5
Amortisation		
- Computer Software	27	-
Audit fees		
- Financial statement audit	53	51
- NZ IFRS transition		21
Net loss on sale of property, plant and equipment		1
PBF collection costs	2	8
Total administration expenditure	3,119	2,883

5. Recovery of previously expensed debts	Actual	Actual
	2009	2008
	\$000	\$000
Public broadcasting fee*	(7)	(30)
Total recovery of previously expensed debts	(7)	(30)

 $^{\star} \text{The Public Broadcasting Fee (PBF) was discontinued at 30 June 2000. We continue to collect outstanding amounts owed as at that date.$ 

6. Television funding expenditure See Appendix 1 for details of funded programmes	Actual 2009	Actual 2009	Actual 2008	Actual 2008
	Hours	Funding \$000	Hours	Funding \$000
Commitments				
Drama	59.5	29,420	53	23,844
Comedy	42.5	5,618	26	6,458
Children's drama	6.5	3,513	13	4,610
Documentary	99	9,211	122.5	12,023
Children and young people	439.3	12,863	397	11,030
Arts, culture and performance	39.2	3,638	30.5	3,852
Innovation	-	227	10	1,000
Special interest, and captioning	141	10,274	147.5	10,123
Regional	N/A	902	N/A	890
Development	N/A	165	N/A	470
TVNZ Direct funding*	408.5**	15,111	-	-
Total television commitments	1,235.5	90,942	799.5***	74,300
Less commitments not utilised so written back		(4,912)		(1,962)
<i>Plus/(less)</i> net impact of prior year commitments recognised as expenditure when substantive contractual conditions had been met and current year commitments unable to be recognised as expenditure until substantive contractual conditions have been met (excludes write backs)		3,847		(3,624)
Total television funding expenditure		89,877	-	68,714
* Transferred from the Ministry for Culture and Heritage from 1 July 2008				

Transferred from the Ministry for Culture and Heritage from 1 July 2008

\*\* To avoid double counting, the 408.5 TVNZ Direct funding hours excludes programming also funded through NZ On Air contestable funds (a further 67.2 hours)

\*\*\* Plus 4.5 hours funded through the Digital Content Partnership Fund = 804 hours in total

7. Radio funding expenditure	Actual	Actual
See Appendix 2 for details of funded programmes	2009	2008
	\$000	\$000
Commitments		
Radio New Zealand - RNZ National	26,815	24,506
Radio New Zealand - RNZ Concert	4,903	4,568
Total Radio New Zealand	31,718	29,074
Community access and Pacific Island radio	2,556	2,489
Programmes funded for commercial radio	1,058	709
Total radio commitments	35,332	32,272
Less commitments not utilised so written back	(45)	(5)
<i>Plus/(less)</i> net impact of prior year commitments recognised as expenditure when substantive contractual conditions had been met and current year commitments unable to be recognised as expenditure until substantive contractual conditions have been met (excludes write backs)		
Total radio funding expenditure	35,287	32,267

8. Music funding expenditure	Actual	Actual
See Appendices 3 and 4 for details of funded programmes	2009	2008
	\$000	\$000
Commitments		
Music funding	4,629	3,888
Music promotion: New Zealand	650	757
Music promotion: international	708	850
Total music commitments	5,987	5,495
Less commitments not utilised so written back	(636)	(184)
<i>Plus/(less)</i> net impact of prior year commitments recognised as expenditure when substantive contractual conditions had been met and current year commitments unable to be recognised as expenditure until substantive contractual conditions have been met (excludes write backs)		
Total music funding expenditure	5,351	5,311

9. Digital and Archiving funding expenditure	Actual	Actual
	2009	2008
	\$000	\$000
Commitments		
Archiving – New Zealand Film Archive (Television)	740	738
Archiving – Sound Archives/Ngā Taonga Kōrero (Radio)	600	601
Total Archiving	1,340	1,339
Digital – NZ On Screen	1,200	1,200
Digital – Digital Partnership Fund	1,000	1,000
Total Digital	2,200	2,200
Total Digital and Archiving commitments	3,540	3,539
Less commitments not utilised so written back		(2)
<i>Plus/(less)</i> net impact of prior year commitments recognised as expenditure when substantive contractual conditions had been met and current year commitments unable to be recognised as expenditure until substantive contractual conditions have been met (excludes write backs)		
Total Digital and Archiving funding expenditure	3,540	3,537
10. Cash and cash equivalents	Actual	Actual
	2009	2008
	\$000	\$000
Cash	79	66
Call and Term Deposits (30 June 2009: \$5.441m at 3.15%)	5,441	12,159

5,520

12,225

Total cash and cash equivalents

The carrying value of short-term deposits with maturity dates of three months or less approximates their fair value.

11. Investments	Actual	Actual
	2009	2008
	\$000	\$000
Term deposits	45,100	47,700
Total investments	45,100	47,700

The carrying value of term deposits approximates their fair value. The maturity dates and weighted average effective interest rates for term deposits are as follows:

	Actual	Actual
	2009	2008
	\$000	\$000
Term deposits with maturities of 4-6 months*	23,600	-
Term deposits with maturities of 6-12 months*	21,500	47,700
Weighted average effective interest rate	4.15%	8.83%

\*At 30 June 2009 average maturity is 185 days (30/6/08: 189 days)

Term deposit investments at 30 June 2009 are invested at fixed rates ranging from 3.23% - 4.95%. These deposits are at a fixed interest rate and measured at amortised cost, so an increase or decrease in interest rates during the period would not impact the measurements of the investments and hence there would be no impact on the surplus/deficit or equity.

12. Accounts receivable	Actual	Actual
	2009	2008
	\$000	\$000
GST receivable	134	30
Other receivables	391	73
Total accounts receivable	525	103

The carrying value of accounts receivable approximates their fair value. We expect to recover the full amount of our receivables.

## 13. Property, plant and equipment

Movements for each class of property, plant and equipment are as follows:

	Computer Equipment	Furniture & Fittings	Office Equipment	Leasehold Improvements	Total
	\$000	\$000	\$000	\$000	\$000
Cost					
Balance at 1 July 2007	300	191	89	212	792
Additions	111	-	25	4	140
Disposals	(241)	(164)	(74)	(209)	(688)
Balance at 30 June 2008	170	27	40	7	244
Balance at 1 July 2008	170	27	40	7	244
Additions	23	16	15	77	131
Disposals	(3)	(1)	(3)	-	(7)
Transfer (intangible assets)	(83)	-	-	-	(83)
Balance at 30 June 2009	107	42	52	84	285
Accumulated depreciation and impairment losses					
Balance at 1 July 2007	251	176	81	203	711
Depreciation	26	5	5	9	45
Impairment Losses	-	-	-	-	
Eliminate on Disposal	(241)	(164)	(74)	(209)	(688)
Balance at 30 June 2008	36	17	12	3	68
Balance at 1 July 2008	36	17	12	3	68
Depreciation	30	4	9	8	51
Impairment Losses	-	-	-	-	
Eliminate on Disposal	(3)	(1)	(3)	-	(7)
Transfer (intangible assets)	-	-	-	-	
Balance at 30 June 2009	63	20	18	11	112
Carrying value					
At 1 July 2007	49	15	8	9	81
At 30 June & 1 July 2008	134	10	28	4	176
At 30 June 2009	44	22	34	73	173

35	

14. Intangible assets	Acquired Computer Software 2009 \$000	Acquired Computer Software 2008 \$000
Cost		
Balance at 1 July	-	-
Additions	59	-
Disposals	-	-
Transfer property, plant and equipment	83	-
Balance at 30 June	142	-
Accumulated amortisation and impairment losses Balance at 1 July Amortisation Impairment Losses Transfer property, plant and equipment	27	-
Balance at 30 June	27	
	21	
Carrying value		
At 1 July		-
At 30 June	115	-

15. Creditors and other payables	Actual	Actual
	2009	2008
	\$000	\$000
PAYE and withholding tax payable	-	23
Accrued expenses	419	225
Total creditors and other payables	419	248
Total creditors and other payables	419	248

Creditors and other payables are non-interest bearing and are normally settled on less than 30 day terms, therefore the carrying value of creditors and other payables approximates their fair value.

16. Employee entitlements	Actual	Actual
	2009	2008
	\$000	\$000
Accrued salaries and wages	23	24
Annual leave	61	55
Total employee entitlements	84	79

## 17. Funding liabilities

We recognise a liability for funding expenditure when the following conditions have been met:

- (a) The expenditure has been approved by the Board
- (b) The funding recipient has been advised
- (c) There are no substantive contractual conditions for the funding recipient to fulfill
- (d) It is probable (more likely than not) that the funded proposal will be completed and that our commitment will crystallise.

At 30 June funding liabilities in the balance sheet include both contracted liabilities and liabilities that are uncontracted, but have no substantive contractual conditions unfulfilled. The value of our funding liabilities is as follows (all current as all expected to be paid in the next 12 months):

	Actual	Actual
	2009	2008
	\$000	\$000
Television	34,315	38,386
Radio	463	341
Music	3,103	3,430
Digital and Archiving	1,456	1,219
Total funding liabilities	39,337	43,376

Movements for each class of funding liabilities are as follows:

	Television \$000	Radio \$000	Music \$000	Digital & Archiving \$000	Total \$000
Balance at 1 July 2008	38,386	341	3,430	1,219	43,376
Additional provisions made	94,789	35,332	5,987	3,540	139,648
Amounts used	(93,948)	(35,165)	(5,678)	(3,303)	(138,094)
Unused amounts reversed	(4,912)	(45)	(636)	-	(5,593)
Balance at 30 June 2009	34,315	463	3,103	1,456	39,337

18. Reconciliation of net surplus/(deficit) to	Actual	Actual
net cash from operating activities	2009	2008
	\$000	\$000
Net surplus/(deficit) from operations	(5,404)	3,473
Less investing activities		
Interest received	(3,826)	(5,236)
Total investing activities	(3,826)	(5,236)
Add non-cash items:		

Depreciation	77	45
Total non-cash items	77	45
Add/(less) movements in working capital items:		
Decrease/(increase) in accounts receivable	179	37
(Decrease)/increase in GST payable	(104)	(192)
(Decrease)/increase in accounts payable (incl. employee entitlements)	176	(28)
(Decrease)/increase in funding liabilities	(4,039)	(4,012)
Net movement in working capital items	(3,788)	(4,195)
Net cash inflow/(outflow) from operating activities	(12,941)	(5,913)

19. Capital commitments and operating leases	Actual 2009 \$000	Actual 2008 \$000
Capital commitments		
Property, plant and equipment	-	-
Total capital commitments	-	-
Operating leases as lessee		
Not later than one year	141	172
Later than one year and not later than two years	262	141
Later than two years and not later than five years	131	393
Total non-cancellable operating leases	534	706
Other operating commitments		
Not later than one year	33,186	33,058
Later than one year and not later than two years	31,816	-
Later than two years and not later than five years	-	-
Total other operating commitments	65,002	33,058

Other operating commitments relate to the 2009/10 Radio New Zealand contract and archiving contracts signed before 30 June.

## 20. Contingent liabilities

At 30 June 2009 we have contingent liabilities totalling \$10.265m (2008: \$14.112m). They are the result of funding commitments we have made that cannot be recognised as expenditure because substantive conditions associated with the commitment were not completed at 30 June.

## 21. Related party transactions and key management personnel

### Related party transactions

We are a wholly owned entity of the Crown. The government significantly influences our role in addition to being our major source of revenue.

We enter into transactions with government departments, stateowned enterprises and other Crown entities. Those transactions that occur within a normal supplier or client relationship on terms and conditions no more or less favourable than those which it is reasonable to expect we would have adopted if dealing with that entity at arm's length in the same circumstances have not been disclosed as related party transactions.

If a member of the Board has an interest in an application made to NZ On Air, that interest is disclosed. That member does not take part in the decisions relating to that application or in the decisions relating to other proposals in the genre to which that application relates. We provided \$729,445 in funding to two projects for Cinco Cine Film Productions and one for Conco Cine/Conbrio, companies in which Board member Nicole Hoey has an interest (2008: \$86,333 in relation to two projects).

At 30 June 2009 we had a funding liability of \$485,544 to Cinco Cine Film Productions (2008: \$94,253) and \$1,395,827 to Cinco Cine/Conbrio (2008: \$0).

We provided \$444,777 in funding to a project for Kiwa Media, a company in which former Board member Rhonda Kite has an interest. At 30 June 2009 we had a funding liability of \$111,195 to Kiwa Media (2008: \$0).

In 2008/09 we provided \$1.2m (2008: \$1.2m) to a charitable trust, the NZ On Screen Trust, to maintain and develop the website nzonscreen.com. The trust is governed by up to seven trustees. During 2008/09, an NZ On Air Board member, Edie Moke, and NZ On Air's chief executive Jane Wrightson were trustees of the NZ On Screen Trust.

Key personnel compensation	Actual	Actual
	2009	2008
	\$000	\$000
Salaries and other short-term employee benefits	691	958
Termination benefits	41	-
Total key personnel compensation	732	958

Key management personnel include all Board members, the Chief Executive, Deputy Chief Executive and Chief Financial Officer. Staff considered key personnel for this note have been reviewed and reduced from those reported in 2007/08.

22. Board member remuneration	Actual	Actual
The Board fees paid during the year were:	2009	2008
The Board fees paid during the year were.	\$000	\$000
Neil Walter - Chair	38	38
Edie Moke - Deputy Chair	19	19
Paul Smith	19	19
Nicole Hoey	19	19
Michael Glading (appointed December 2007)	19	10
Murray Shaw (appointed August 2008)	17	-
Rhonda Kite (retired August 2008)	3	19
Judy Callingham (retired December 2007)		9
Total Board fees	134	133

Payment of \$5,738 was made to the independent Chair of the Audit and Risk Committee during the financial year. (2008: \$0).

We held Directors and Officers liability cover during the financial year in respect of the liability or costs of Board members and employees.

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## 23. Employee remuneration

Employee remuneration (salary, bonuses and other benefits such as superannuation) paid during the year was:	Number of Employees	Number of Employees
such as superannuation, paid during the year was.	2009	2008
\$100,000 - \$109,000		1
\$110,000 - \$119,999	1	2
\$120,000 - \$129,999	2	-
\$150,000 - \$159,999	1	-
\$190,000 - \$199,999	-	1
\$270,000 - \$279,999		1
\$280,000 - \$289,000	1	-

During the year ended 30 June 2009, one employee received 40,846 in relation to cessation. (2008:5,669)

## 24. Events after balance sheet date

There were no significant events after the balance sheet date.

25. Categories of financial assets and liabilities	Actual	Actual
The carrying amounts of financial assets and liabilities in each	2009	2008
of the NZ IAS39 categories are as follows:	\$000	\$000
Loans and receivables		
Cash and cash equivalents	5,520	12,225
Debtors and other receivables	1,131	1,205
Investments – term deposits	45,100	47,700
Total loans and receivables	51,751	61,130
Financial liabilities measured at amortised cost		
Creditors and other payables	39,840	43,703
Total financial liabilities measured at amortised cost	39,840	43,703

## 26. Financial instrument risks

Our activities expose us to a variety of financial instrument risks, including market risk, credit risk and liquidity risk. We have a series of policies to manage the risks associated with financial instruments that seek to minimise exposure from financial instruments. These policies do not allow any transactions that are speculative in nature.

#### Market risk

The interest rates on our investments and cash holdings are disclosed in notes 10 and 11.

### Fair value interest rate risk

Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. Our exposure to fair value interest rate risk is limited to our bank deposits which are held at fixed rates of interest.

## Cash flow interest rate risk

Cash flow interest rate risk is the risk that the cash flows from a financial instrument will fluctuate because of changes in market interest rates. Investments issued at variable interest rates would expose us to cash flow interest rate risk. We have no variable interest rate investments.

#### Sensitivity analysis

At 30 June 2009, had interest rates on our term deposits been 50 basis points higher or lower, with all other variables held constant, the surplus would have been \$253,000 higher/lower (2008: \$300,000).

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. We make occasional, low value payments in foreign currencies that are converted to New Zealand dollars at the spot rate on the day of payment. We have no foreign currency creditors at 30 June 2009.

#### Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices. We do not invest in equity financial instruments and hence have no exposure to price risk.

### Credit risk

Credit risk is the risk that a third party will default on its obligations to us, causing us to incur a loss. Due to the timing of our cash inflows and outflows we invest surplus cash with registered banks. Our treasury policy limits the amount of credit exposure to any one institution.

Our maximum credit exposure for each class of financial instrument is represented by the total carrying value of our cash and cash equivalents (note 10), investments (note 11) and accounts receivable (note 12). There is no collateral held against these financial instruments.

We have no significant exposure to concentrations of credit risk as we have a small number of debtors and we only invest with registered banks with specified Standard and Poor's or Moody's credit ratings.

## 27. Capital management

Our capital is our equity, which comprises accumulated funds. Equity is represented by net assets.

We are subject to the financial management and accountability provisions of the Crown Entities Act 2004, which impose restrictions in relation to borrowings, acquisition of securities, issuing guarantees and indemnities and the use of derivatives. Our bank deposits and short term investments are spread across six institutions. The first \$1,000,000 held with each institutions is insured by the Government under its deposit guarantee scheme.

## Liquidity risk

Liquidity risk is the risk we will encounter difficulty raising funds to meet our commitments as they fall due. We expect to receive 2009/10 Crown funding in equal instalments on the first working day of each month from September 2009 to June 2010. In addition at 30 June 2009 we hold call and term deposits that will mature within the 2009/10 financial year totalling \$50.541m.

We have funding liabilities of \$39.337m at 30 June. We expect these to be paid by 30 June 2010. Most of these payments will be made on the achievement of milestones or activities whose timing is not specified rather than on contractual dates.

We manage our equity as a by-product of prudently managing revenues, expenses, assets, liabilities, investments, and general financial dealings to ensure we effectively achieve our objectives and purpose, whilst remaining a going concern.

## 28. Explanation of significant variances against budget

Explanations of variances against budgeted figures in our Statement of Intent are as follows:

### Statement of financial performance

	Actual 2009 \$000	Budget 2009 \$000	Difference \$000	Explanation of significant variances
Revenue	131,763	132,057	(294)	Interest (-\$1.170m): Actual interest rates were significantly less than forecast (in April 2007). Sales Revenue (+\$0.864m): Due to its variability we do not forecast sales revenue in the SOI.
Administration expenditure	3,112	3,277	(165)	Not significant
Funding expenditure	134,055	130,456	3,599	Television Funding (+\$4.107m net of write backs of prior year expenditure): Primarily a technical accounting impact. Prior year commitments not recognised as expenditure until 2008/09 (when substantive contractual conditions had been met) were higher by \$3.847m than similar 2008/09 commitments. We forecast the difference to be nil.
Net surplus/(deficit)	(5,404)	(1,676)	3,728	See above

## Statement of financial position

	Actual 2009	Budget 2009	Difference	Explanation of significant variances
	\$000	\$000	\$000	
Total Assets	52,039	62,556	(10,517)	Cash and Investments (-\$10.122m): Contract payment dates occurred slightly ahead of that forecast. Reflected also in lower than forecast funding liabilities.
Total Liabilities	39,840	51,638	(11,798)	Funding Liabilities (-\$11.435m): Contract payment dates occurred slightly ahead of that forecast. Reflected in also in lower than forecast Cash and Investments.
Committed Equity: Opening Movement Closing	14,112 (3,847) <i>10,265</i>	10,488 - 10,488	3,624 (3,847) <i>(223)</i>	Actual opening balance of uncommitted equity higher than forecast (\$3.624m). The forecast was completed in April 2007, before the end of the 2007/08 financial year.
				Variance in the movement in committed equity (-\$3.847m) is due to prior year commitments not recognised as expenditure until 2008/09 (when substantive contractual conditions had been met) being higher by \$3.847m than similar 2008/09 commitments. We forecast the difference to be nil.
Uncommitted Equity:				Actual opening balance of committed equity
Opening	3,491	2,106	1,385	higher than forecast (\$1.385m). The forecast
Movement <i>Closing</i>	(1,557) <i>1,934</i>	(1,676) <i>430</i>	119 <i>1,504</i>	was completed in April 2007, before the end of the 2007/08 financial year.
Total Equity	12,199	10,918	1,281	

## Statement of service performance

for the year ended 30 June 2009

## Activity 1: Television funding

## Activity description

Contestable and TVNZ Direct funding for television programmes that reflect and foster diverse expressions of New Zealand's cultural identity. Bulk funding of eligible regional channels.

## Commentary on television funding results

All seven target genre hours were achieved or exceeded. The availability of written back funds provided the opportunity for some additional investment, mainly in Children's and Arts/Performance. This additional expenditure of \$5m purchased an additional 83 hours of programming over the target hours total for the year.

## A. Quantitative

The table below details the annual television funding targets and expenditure and our actual performance against those targets.

## Television programme funding

		Forecast	Forecast	Actual	Actual
	Notes	Hours	\$000	Hours	\$000
Programme Type					
Drama and Comedy		93	33,275	102	35,038
Children's Drama		6.5	2,730	6.5	3,513
Documentaries		96	10,040	99	9,211
Special Interest Programming					
Children and Young People		386.5	11,435	439.3	12,863
Arts, Culture and Performance		22	1,794	39.2	3,638
Innovation	1	-	-	-	227
Disability Services (includes funding for captioning)		20	3,430	20	3,535
Minorities including Ethnic		121	6,716	121	6,739
Development		N/A	360	N/A	165
Regional Television		N/A	890	N/A	902
Subtotal		745	70,670	827	75,831
TVNZ Direct funding		unspecified	15,100	408.5	15,111
Total	2	-	85,770	1,235.5	90,942
Children's Repeats		230	-		

#### Notes:

 \$1m was approved for Māori Innovation projects in 2007/08. In 2008/09 a subsequent \$0.227m was approved, funded by Equity brought forward from previous years, to contribute to an extra project.  To avoid double counting, the 408.5 TVNZ Direct funding hours figure excludes programming also funded through NZ On Air contestable funds (a further 67.2 hours). See table below.

The table below details genre expenditure committed by TVNZ using Direct funding. See funding appendices for programme titles.

TVNZ Direct funding expenditure by genre	Forecast	Actual	Actual
	\$000	\$000	Hours
Genre			
Drama	1,050	1,040	13
Comedy/Entertainment	1,940	1,940	13.5
Documentary/Factual	2,760	2,846	29.5
Arts/Culture/Performance	150	120	10
Sport	6,561	6,561	331.2
Current Affairs	1,485	1,428	48
Special Interest	1,165	1,176	30.5
Total	15,111	15,111	475.7

## B. Qualitative

The table below details our television funding qualitative performance measures and our actual performance against those measures:

Television funding	Forecast	Actual
Audience measure: The percentage of respondents (using an independent research report) that agree that NZ On Air supports television programmes important to New Zealanders.	More than 2/3rds	Achieved in part: 53% agree NZ On Air supports television programmes important to New Zealanders. 93% both watch <i>and</i> enjoy at least one TV programme funded by NZ On Air.
<b>Industry measure:</b> The percentage of respondents (using an independent research report) that agree that NZ On Air balances competing demands well and makes the right choices.	More than 2/3rds	Achieved (88.5%) In an independent research report of NZ On Air's stakeholders, when asked "how well do you think NZ On Air fulfils its role", 88.5% (23 respondents) gave a positive response, 7.7% (2 respondents) a neutral response and 3.8% (1 respondent) a negative response.
Percentage of funded projects not broadcast within 15 months of formal delivery	0%	Achieved (0%)

## Activity 2: Radio funding

### Activity description

Funding radio programming for diverse audiences through:

- (a) Public radio: Radio New Zealand Ltd (RNZ).
- (b) Community radio: access radio, Pacific Island radio and radio for special interest audiences.
- (c) Commercial radio: Commercial radio programmes targeting audiences important to NZ On Air.

### Commentary on radio funding results

*Radio New Zealand* exceeded all NZ On Air-specific targets and materially achieved or exceeded all bar one of the 21 Charter function targets across both stations.

Access, Special Interest and Pacific Island radio stations were funded as planned. The under expenditure in Access radio was as a result of contingencies that did not occur. This enabled an increase in operating funding to the stations for the 2009/10 year.

Commercial radio programme targets were exceeded.

#### Performance measures

## A. Quantitative

#### Public radio

The funding agreement between NZ On Air and RNZ requires RNZ to deliver services to help NZ On Air meet its responsibilities under the Broadcasting Act 1989. The agreed targets and the actual performance against those targets are detailed below:

Types of Programmes and Services		<b>RNZ</b> National	RNZ Concert	RNZ National	<b>RNZ</b> Concert
	Notes	Annual Target Hours	Annual Target Hours	Actual Hours	Actual Hours
NZ content programmes which includes:		7,800	N/A	8,049	N/A
- Māori Language and Culture		350	N/A	354	N/A
- Special Interest		340	N/A	435	N/A
- NZ Drama, Fiction and Comedy		200	N/A	300	N/A
Other Measures:					
- % of NZ music on rotate	1	33%	N/A	36.7%	N/A
- % of NZ composition		N/A	3.5%	N/A	4.3%
- % of NZ music performance		N/A	14%	N/A	16%
- % of population able to receive transmission	2	97%	92%	97%	92%

#### Notes:

1. In addition to New Zealand music on rotate, RNZ National produces and broadcasts feature programmes on New Zealand music.

 This is the proportion of the population able to receive RNZ National and RNZ Concert via terrestrial transmission. 100% of the country is able to access RNZ National and RNZ Concert signal via Freeview or a Sky TV satellite dish and decoder.

		RNZ National						RNZ C	Concert
Ch	arter Functions (Note 1 and 2)	Target	Actual	Target %	Actual %	Target	Actual	Target %	Actual %
		Annual Broadcast	Broadcast	Total	Total	Annual Broadcast	Broadcast	Total	Total
		Hours	Hours	Hours	Hours	Hours	Hours	Hours	Hours
(a)	Programming that is predominantly and distinctively of New Zealand	8,059	8,050	92%	92%	1,226	1,393	14%	16%
(b)	Programming that informs, entertains and enlightens the people of New Zealand	8,410	8,411	96%	96%	8,760	8,760	100%	100%
(c)	Programming that is challenging, innovative and engaging	8,497	8,557	97%	98%	8,760	8,760	100%	100%
(d)	Programming that fosters critical thought, informed and wide-ranging debate thereby contributing to greater tolerance and understanding	8,322	8,411	95%	96%	N/A	N/A	N/A	N/A
(e)	Programming that stimulates, supports and reflects the diversity of cultural expression including drama, comedy, literature and the performing arts	7,621	7,663	87%	87%	8,497	8,484	97%	97%
(f)	Programming that stimulates, supports and reflects a wide range of music, including New Zealand composition and performance	964	991	11%	11%	8,497	8,484	97%	97%
(g)	Programming that reflects New Zealand's cultural identity, including Māori language and culture	8,059	8,050	92%	92%	1,226	1,393	14%	16%
(h)	Programming that provides awareness of the world and of New Zealand's place in it	6,482	6,481	74%	74%	350	335	4%	4%
(i)	Programming that provides comprehensive, independent, accurate, impartial and balanced regional, national and international news and current affairs	4,117	4,268	47%	49%	263	276	3%	3%
(j)	Balance programmes of special interest with those of wide appeal recognising the interests of all age groups	8,410	8,411	96%	96%	788	725	9%	8%
(k)	Contribute towards intellectual and spiritual development	7,446	7,530	85%	86%	8,760	8,760	100%	100%

Notes

 Particular programmes produced and broadcast by either RNZ National or RNZ Concert have been assessed in terms of the contribution that the programme makes to RNZ's statutory Charter functions. Most programmes contribute to more than one Charter function.

2. While RNZ Concert's programmes may broadly meet the intentions of Charter functions A and E, its primary role is to provide services intended by function D.

Forecast and actual expenditure	Forecast \$000	Actual \$000
Radio New Zealand	31,718	31,718
Total public radio	31,718	31,718

## Community radio

Forecast and actual expenditure	Forecast	Actual
	\$000	\$000
Access radio	2,537	2,076
Pacific Island radio	375	375
Special Interest radio	110	105
Total community radio	3,022	2,556

## Commercial radio projects

Forecast and actual expenditure	Forecast	Actual	Forecast	Actual
	Number	Number	\$000	\$000
Youth and Children	150 hours	216	450	503
Other	12 programmes or series	14	576	555
Total commercial radio	-	-	1,026	1,058

## B. Qualitative

The table below details our radio funding qualitative performance measures and our actual performance against those measures:

Radio funding	Forecast	Actual
The percentage of regular Access radio listeners (from an independent research report) that agree Access radio delivers programmes and activities that are important to them.	More than 2/3rds	Achieved (85%)
Percentage of funded projects not broadcast within 15 months of formal delivery	0%	Achieved (0%)

## Activity 3: NZ Music

#### Activity description

Promote and fund New Zealand Music to achieve significant broadcast exposure.

### Commentary on NZ Music results

New Zealand music content on commercial radio was 20.08% for the 12 months to 30 June 2009. This was the first time local content topped the 20% mark in a 12 month period since 2005.

#### Performance measures

#### A. Quantitative

The tables below detail our NZ Music full year quantitative performance measures and budgets and actual performance against those targets. The approved budget was increased during the year funded by write backs. This has allowed another 8 albums to be supported. Other budget reprioritisation during the year approved by the Board has primarily been from international promotion to domestic activities.

Music funding	Forecast Number	Actual Number	Forecast \$000	Actual \$000
Albums	25	33	1,250	1,599
Radio singles	21	23	210	230
Singles with at least 50% te reo lyric content	3	0	15	-
Radio hits rebates for recordings that achieve significant airplay	20	20	100	100
Music videos	170	170	850	850
Music television programmes	5	5	530	540
Syndicated or networked music programmes produced and broadcast on commercial radio	13	17	550	810
b.net radio stations funded	5	5	500	500
Total	-	-	4,005	4,629

Music promotion: New Zealand	Forecast Number	Actual Number	Forecast \$000	Actual \$000
Music promotion	N/A	N/A	442	368
Volumes of Kiwi Hit Disc & Iwi Hit Disc produced & distributed	15	15	100	86
Issues of Fresh NZ Music magazine produced	11	11	23	16
NZ Music Awards sponsorship (funded from album sales revenue)	1	1	-	180
Total	-	-	565	650

Music promotion: International	Forecast Number	Actual Number	Forecast \$000	Actual \$000
NZ music samplers produced & distributed to selected tastemakers in 4 target overseas territories	10	9	160	133
NZ music features published in a leading trade magazine in each target territory	4	5	160	125
Consultancies	N/A	N/A	184	120
Representation; and	4	5	123	123
International music events (Note 1)	4	4 0 -	-	192
NZ music radio shows produced for international syndication	4	1	23	15
International radio promotion projects	10	-	200	-
Total	-	-	850	708

Note 1. The budget allocation for international music events was allocated across other international music promotion categories in the SOI budget. This in part explains under expenditure in other international music promotion categories.

## B. Qualitative

The table below details our NZ music qualitative performance measures and actual performance against those measures:

Music funding and promotion	Forecast	Actual
Percentage of singles released from Phase Four Albums that achieve a Top 40 airplay placing	At least 90%	Achieved (95%)
Percentage of respondents to independent research that support encouraging more radio stations to play more New Zealand music	At least 60%	Not Achieved (59%)
Percentage of radio singles from new artists that will achieve a Top 40 airplay placing	At least 80%	Achieved (83%)
From the volumes of Kiwi Hit Discs produced, the percentage of tracks that achieve a Top 40 airplay placing (Note 1)	At least 75%	Not Achieved (62%)
Percentage of the music videos funded that will be played on music television	100%	Information not received at time of printing
Percentage of NZ music played on commercial radio	20%	Achieved (20.08%)
Percentage of funded projects not broadcast within 15 months of formal delivery	0%	Achieved (0%)

**Note 1.** While annual local content figures are the best since 2005 and we are getting better quality radio hits from the Kiwi Hit Disc, we did not achieve the target quantity of radio hits from the scheme. The results of the scheme can vary as the radio hits strike rate is speculative and contingent upon what other songs are competing for airtime at the time.

## Activity 4: Digital and Archiving funding

#### Activity description

Fund the collection, preservation and display of television and radio programmes in traditional and digital environments.

#### Performance measures

#### A. Quantitative

The tables below detail our Digital and Archiving funding full year performance measures and our actual performance against those measures.

#### Archiving

Radio and television archiving		Forecast	Actual
	Notes	Hours	Hours
TV Programmes Archived	1	1,440	1,681
TV Programmes Preserved	2	210	185
Radio Programmes Archived		1,300	1,767
Radio Programmes Preserved		1,900	1,889

Note 1: Subsequent to the SOI being published, actual annual target negotiated with NZ Film Archive was 1,680 hours

Note 2: Subsequent to the SOI being published, actual annual target negotiated with

NZ Film Archive was 185 hours

Forecast and actual expenditure		Forecast	Actual
-	Notes	\$000	\$000
TV Programmes Archived and Preserved	1	670	740
Radio Programmes Archived and Preserved		630	600
Total		1,300	1,340

Note 1: Additional funding allocated to NZ Film Archive for digitisation.

#### Digital

Digital strategy	Forecast	Actual
	\$000	\$000
Digital Content Partnership Fund (see Appendix 5)	1,000	1,000
NZ On Screen	1,200	1,200
Total	2,200	2,200

## B. Qualitative

The table below details our archiving funding full year qualitative performance measure and our actual performance against that measure.

Radio and television archiving	Forecast	Actual
Independent archiving consultants contracted to confirm material archived in the period is undertaken to best-practice professional standards.	Achieved	Achieved

## Activity 5: Funding management

## Activity description

The systems, processes and resources used to scan the environment, evaluate proposals and deliver public funds to a high professional standard.

## **Commentary on Funding Management results**

All performance measures have been achieved.

## Performance measures

## A. Quantitative

The table below details our funding management quantitative performance measures and our actual performance against those targets:

Funding management	Forecast	Actual
Percentage of the total budget at which administration expenses are capped	Less than 4%	Achieved (2.3%)
Percentage of the total budget represented by uncommitted public equity at 30 June	Less than 3%	Achieved (1.4%)
Formal Board meetings convened	6	Achieved (6)
Stakeholder reviews undertaken	1	Achieved (1)
Research activities undertaken	4	Achieved (4)
Funding recipients audited	At Least 6	Achieved (6)

The table below details our funding management annual budget and our actual expenditure:

Forecast and actual expenditure	Forecast	Actual
	\$000	\$000
Funding management	3,277	3,119

## B. Qualitative

The table below details our funding management full year qualitative performance measures and our actual performance against those measures.

Funding management	Forecast	Actual
Percentage of completed applications received by deadline and considered by Board at its next meeting	100%	Achieved (100%)
Percentage of funding decisions made in accordance with approved policies and procedures	100%	Achieved (100%)

## Appendix 1: Television funding

## TV production funding

Genre	Programme name	Broadcaster	Producer	Hours	NZ On Air funding	% of Cost					
Arts/Culture	48 Hours TV	C4	Two Heads	6.00	142,952						
	7 Worlds Collide - Again	TV One	Republic Films & Automatic Films	1.00	59,710						
	Anzac 2009: Pacific Islands	MTS	Maori Television	1.50	133,100						
	Anzac Day 2009 Dawn Service	TV One	Television New Zealand	0.75	59,763						
	Anzac Day 2009 Wreathlaying	TV One	Television New Zealand	1.50	47,641						
	Artsville 2009	TV One									
	Bill Sevesi's Dream	TV One	3rd Party Productions	1.00	123,000						
	The People Versus Sir Miles	TV One	Messenger Films	1.00	122,815						
	The Black Friars	TV One	Sticky Pictures	1.00	118,992						
	Pounamu – The Stone In Our Bones	TV One	Frank Film	1.00	124,996						
	Exposing Brake's Origins	TV One	Production Shed TV	1.00	122,930						
	Crime Queen: Ngaio Marsh	TV One	Seannachie Productions	1.00	137,990						
	A Gallery Without Walls	TV One	Top Shelf Productions	1.00	122,351						
	Sound And Fury	TV One	Messenger Films	1.00	122,980						
	The Waterfall	TV One	Watershed Films	1.00	127,964						
	Funds remaining				982						
	Carols In The Caves	TV One	Television New Zealand	1.00	57,561						
	Halberg Sports Awards 2009	TV One	Television New Zealand	1.50	85,898						
	Hip Hop High	TV2	Black Inc Media	3.00	495,925						
	Montana World Of Wearable Art Awards 2009	Prime	Media Inc	1.00	140,983						
	Peter Pan	TV One	Television New Zealand	2.00	270,850						
	Play It Strange 2008	C4	Isola Productions	1.00	133,412						
	Play It Strange 2009	C4	Isola Productions	1.00	134,868						
	Polyfest 2009	TV2	Television New Zealand	2.50	200,728						
Style Pasifika 2009 The Great Land Debate	Style Pasifika 2009	2	Style Pasifika 2009	Style Pasifika 2009	Style Pasifika 2009	Style Pasifika 2009	TV3	TVWorks	1.50	114,444	
								TV One	Drum Productions	1.00	144,187
		MTS	Māori Television	2.00	90,497						
	To Sir With Love Total Arts/Culture	TV One	The Producers	2.00 39.25	199,995 \$3,637,514	83%					
					, , .						
Children	Action Central 2	ТVЗ	Pickled Possum Productions	10.83	1,290,757						
	Activate 2	TV2	Quick TV	7.50	469,325						
	I Am TV 2009	TV2	Television New Zealand	35.00	1,445,338						
	Just The Job 4	TV2	Dave Mason Productions	5.00	127,194						
	Let's Get Inventin 4	TV2	Luke Nola	5.00	378,898						
	Small Blacks TV 2009	TV2	Content Creators	10.50	175,000						
	Smokefree Rockquest 2009	C4	Visionary Film & TV	3.00	261,492						
	Stage Challenge 2009	TV3	Mercator Supply Co (NZ)	3.50	334,653						
	Sticky TV 2009	TV3	Pickled Possum Productions	140.00	1,934,769						
	Studio 2 2009	TV2	Television New Zealand	64.00	1,515,522						
	The Erin Simpson Show	TV2	Whitebait Productions	75.00	1,950,367						
	What Now? 2009 Total Children	TV2	What Now Productions	80.00 439.33	2,979,840 \$12,863,155	84%					
					÷:=,===,===	• • • •					
Children's Drama	Kaitangata Twitch	MTS	Kaitangata Twitch Productions	6.50	3,513,146						
	Total Children's Drama			6.50	\$3,513,146						
Comedy	7 Days	TV3	TVWorks	12.00	528,581						
	A Night At The Classic	TV2	Two Heads	3.00	261,450						
	Aotearoha 2009	ТVЗ	TVWorks	1.00	119,658						
	Bogan Bros	C4	Great Southern Television	3.00	410,340						
	Comedy Down Under	TV2	Satellite Media Group	1.50	131,660						
	Comedy Gala 2009	TV2	Satellite Media Group	2.00	134,868						
	Eating Media Lunch 8	TV2	Great Southern Television	3.00	181,772						
	Laughing Samoans At Large	TV2	Television New Zealand	4.00	485,663						
	Moon TV Network 6 - The Next Generation	TV2	Moon Enterprises	5.00	286,220						
	Rahdirahdirah	TV3	Firehorse Films	4.00	1,761,425						
	The Jaquie Brown Diaries 2	TV3	Young Gifted & Brown	4.00	1,316,441						
	Total Comedy			42.50	\$5,618,078	<b>76</b> %					

Genre	Programme name	Broadcaster	Producer	Hours	NZ On Air funding	% of Cost
Documentary	50 Years Of Television In New Zealand	Prime	Cream Media	7.00	1,249,973	
,	Aunty Moves In	MTS	Kiwa Media	6.50	444,777	
	Brother Number One	TV3	Pan Pacific Films	1.00	170,000	
	Caravan Of Life	TV One	Jam TV	3.50	336,812	
	Country Calendar 2009	TV One	Television New Zealand	13.00	390,000	
	Extraordinary Kiwis 3	Prime	Execam	5.00	256,690	
	High Country Rescue	TV One	South Pacific Pictures	4.00	520,000	
	Kiwi Champions	TV3	J C Productions	1.00	33,305	
	Lost In Libya (additional)	TV One	Pacific Screen	-	20,581	
	Million Dollar Catch	TV3	Great Southern Television	5.00	471,350	
	Missing Pieces 2	TV3	Eyeworks Touchdown	5.00	607,086	
	•	TV3	Cream Media	5.00		
	Money Man 4				392,016	
	Opshop - Secondhand Planet	TV3	Zoomslide Media	1.00	43,503	
	Rocked The Nation 2	C4	Satellite Media Group	6.00	648,911	
	Save Our Home	TV One	Jump Productions	5.00	373,650	
	Saving Face	TV One	Top Shelf Productions	1.00	155,171	
	The Band Plays On	Prime	Frame Up Films	1.00	133,206	
	The Kiwi Who Saved Britain	TV One	Greenstone Pictures	1.00	219,898	
	The Outlook For Someday 2	TV2	Connected Media Trust	1.00	146,386	
	The Warriors	TV3	TVWorks	2.00	93,035	
	What's Really In Our Food? 1 (additional)	TV3	Top Shelf Productions	-	35,000	
	What's Really In Our Food? 2	TV3	Top Shelf Productions	5.00	569,941	
	TVOne Docs 2009	TV One				
	Beyond The Darklands 3	TV One	Screentime	6.00	485,716	
	Funds remaining	TV One		14.00	1,414,284	
	Total Documentary			99.00	\$9,211,291	66%
Drama	Воу	MTS	Whenua Films	2.00	400,000	
	Go Girls 2	TV2	South Pacific Pictures	13.00	6,246,000	
	Home By Christmas	TV One	Doublehead Films	2.00	400,000	
	Matariki	MTS	Filmwork (Matariki)	2.00	392,000	
	Outrageous Fortune 5	TV3	South Pacific Pictures	19.00	9,032,650	
	The Cult	TV2	Great Southern Television	13.00	6,463,515	
	Tracker	TV One	T.H.E. Film	2.00		
					400,000	
	Eruption	TV3	The Gibson Group	2.00	1,585,000	
	Sunday Dramas 2007 (additional)*	TV One		-	226,013	
	Sunday Dramas 2008	TV One				
	Spies And Lies		South Pacific Pictures	1.50	1,427,205	
	Billy (development)		Comedia	-	20,000	
	Bloodlines (development)		Screentime	-	19,675	
	Fraud Squad (development)		Great Southern Television	-	7,500	
	Head South (development)		Comedia	-	15,000	
	Funds remaining			3.00	2,785,620	
	Total Drama			59.50	\$29,420,178	52%
Special Interest	A Festival Of Nine Lessons And Carols	TV One	Arts & Entertainment Productions	1.50	159,641	
	Asia Downunder 2009	TV One	Asia Vision	20.00	1,268,146	
	Attitude 2009	TV One	RSVP Productions	20.00	1,634,817	
	Captioning 2008-09		Television New Zealand	-	1,900,000	
	Minority Voice	TV One	Butobase	5.00	354,761	
	My God 4	TV One	Pacific Screen	5.00	410,000	
	Open Door 10	TV3	Morningside Productions	5.00	387,520	
	Pacific Beat St 2009	TV3	Drum Productions	18.00	1,310,702	
	Praise Be 2009	TV One	Television New Zealand	24.50	494,898	
				24.00		
	Pukana Subtitles 2009	TV3	Cinco Cine Film Productions	-	71,639	
	Rural Delivery 5	TV One	Showdown Productions	15.00	776,571	
	Tagata Pasifika 2009	TV One	Television New Zealand	26.00	1,445,317	
	Young Farmer Contest 2009	TV One	Dexterity Productions	1.00	60,000	
	Total Special Interest			141.00	\$10,274,012	98%
Innovation	Māori Programmes Innovation Fund (additional) **			-	227,106	

\*This amount was added to the \$1,395,827 remaining from funds allocated in the previous financial year and committed to *Nights In The Garden Of Spain*, a 1 x 2 hour drama produced by Cinco Cine/ Conbrio

 $^{\star\star}\mbox{This}$  amount was added to the \$1m funding set aside in the previous financial year and allocated to:

anooatou to.			
Te Ohaki	TV One	Ponsonby Productions	549,290
Brown Bruthas	TV3	Cinco Cine Film Productions	657,816
Mokai (development)	TV One	M1 Productions	20,000

## **Television development**

Programme name	Broadcaster	Producer	NZ On Air funding
Cut & Run	TV3	Screenworks	10,000
Magic	TV2	Eyeworks Touchdown	20,000
Outrageous Fortune 6	TV3	South Pacific Pictures	65,000
Second Chance	TV One	The Gibson Group	20,000
The Believers (additional)	TV2	Greenstone Pictures	15,000
The Gods Of Norsewood (additional)	TV3	South Pacific Pictures	25,000
The Stallion	C4	The Stud Farm	10,000
Total TV Development			\$165,000

## Regional television bulk funding

Broadcaster	NZ On Air funding
45 South	16,667
Canterbury Television	108,200
Channel 9 Dunedin	88,000
Cue TV	86,900
East Coast Television	71,100
Family Television North	76,400
Mainland Television	78,000
Rotorua Television	71,700
Tararua TV	79,100
Te Hiku Television	16,667
Television Hawke's Bay	77,500
Triangle Television	116,100
Triangle Television Wellington	16,666
TV Central, Waikato	73,800
Regional dubbing fund	11,471
Total Regional Television	\$988,271*

\*Funding of \$86,800 from the previous year is included

## **TVNZ Direct funding**

Funding this year was administered with a transitional arrangement. NZ On Air made quarterly bulk payments to TVNZ but had no involvement in allocating funding to individual programmes. In the next financial year this funding will comprise the contestable Platinum Fund.

Genre	Programme name	Broadcaster	Producer	Hours	NZ On Air funding
Arts Culture & Performance	Artsville 2010*	TV One	Various	10.00	120,000
	Total Arts Culture & Performance			10.00	\$120,000
Current Affairs	Agenda 2008	TV One	Front Page	18.00	462,500
	Eye To Eye 2008	TV One	Front Of The Box	13.00	580,000
	Q&A 2009	TV One	Television New Zealand	17.00	385,146
	Total Current Affairs			48.00	\$1,427,646
Documentary	Country Calendar 2009*	TV One	Television New Zealand	13.00	468,806
	The Missing	TV One	Screentime	8.00	1,155,966
	Would Like To Work	TV One	Red Flame	4.00	579,995
	That Guy's Mysterious Planet	TV2	Moon Enterprises	3.00	396,003
	Illegal NZ (additional)	TV2	Screentime	1.50	245,579
	Total Documentary			29.50	\$2,846,349
Drama	Go Girls II*	TV2	South Pacific Pictures	13.00	1,040,000
	Total Drama			13.00	\$1,040,000
Entertainment	Top Town	TV2	Eyeworks Touchdown	8.00	1,658,480
	The Laughing Samoans*	TV2	Television New Zealand	4.00	160,000
	New Years Eve Special*	TV2	Television New Zealand	1.50	121,108
	Total Entertainment			13.50	\$1,939,588
Special Interest	Armistice Day 2009	TV One	Television New Zealand	1.50	48,725
	Paralympics 2009*	TV One	Television New Zealand	14.00	425,582
	To Sir With Love*	TV One	The Producers	1.50	199,998
	Waitangi Day 2009	TV One	Television New Zealand	3.00	98,471
	Young Farmer 2009*	TV One	Television New Zealand	1.00	60,000
	Hip Hop High*	TV2	Black Inc Communications	3.00	24,000
	Paradise Café 1*	TV2	The Gibson Group	6.50	319,707
	Total Special Interest			30.50	\$1,176,483
Sports	Netball	TV One	Television New Zealand	50.00	854,210
	Minority Sport	TV One	Television New Zealand	110.00	1,145,790
	Olympics 2008	TV One	Television New Zealand	171.20	4,560,934
	Total Sports			331.20	\$6,560,934
Tetel TMIT Discot for dis				475 70	

Total TVNZ Direct funding

475.70 \$15,111,000

\* NZ On Air contestable funding also allocated to this programme

#### Appendix 2: Radio funding

## Access and Pacific Island radio

#### **Radio station**

Radio station	NZ On Air funding
Access Manawatu	150,000
Arrow FM (Wairarapa)	132,748
Coast Access Radio (Kapiti)	130,000
Community Radio Hamilton	244,590
Fresh FM (Nelson)	215,000
Plains FM (Christchurch)	218,400
Planet FM 104.6 (Auckland)	230,000
Radio Kidnappers (Hawke's Bay)	188,000
Radio Southland	159,600
Toroa Radio (Dunedin)	160,000
Wellington Access Radio	230,000
531 pi (Auckland)	200,000
Samoa Capital Radio (Wellington)	175,000
Print Disabled Radio	105,000
Managers' Workshop	18,000
Total Access and Pacific Island Radio	\$2,556,338

## Radio programme production

Genre	Programme name	Producer	Broadcaster	NZ On Air funding
Children	That's The Story 2009	Loud Mouth Productions	Classic Hits	103,480
	The Great Big Kids' Show	Treehut	Big FM	120,630
	Total Children			\$224,110
Comedy	Bad Sex - Development funding	Fumes (NZ)	Kiwi FM	3,000
	Bitchin'	Fumes (NZ)	Kiwi FM	37,630
	James Coleman Year In Review 2008	The Down Low Concept	Radio Live	4,620
	P.R. Rescue	Muller Media	Solid Gold	23,175
	Pop! Goes The Weasel	The Down Low Concept	Radio Live	79,285
	Public Address Radio	The Down Low Concept	Radio Live	124,320
	Total Comedy			\$272,030
Special Interest	Asian Radio Show	Holy Cow Media	Radio Live	50,500
	Christmas Day Special	Christian Broadcasting	Newstalk ZB	12,048
	Easter 2009	Christian Broadcasting	Newstalk ZB	13,429
	Paakiwaha	UMA Broadcasting	Waatea/Iwi	75,000
	Real Life	Christian Broadcasting	Newstalk ZB	12,000
	Scrubcutter	Christian Broadcasting	Newstalk ZB	70,000
	Today In Parliament	Inhouse Broadcasting	Radio Live	50,000
	Total Special Interest			\$282,977
Youth	Te Puutake	Stretchmark Productions	George FM	133,500
	Upload	Base Two	George FM	144,940
	Total Youth			\$278,440

Total Radio Programme Production

\$1,057,557

## Appendix 3:

## NZ Music funding

## NZ Music albums

Artist	NZ On Air funding	Artist	NZ On Air funding
Annabel Fay	50,000	Pluto	50,000
Brooke Fraser	50,000	Sarah Brown	50,000
Collapsing Cities	50,000	Shihad	50,000
Dave Dobbyn	50,000	Smashproof	31,100
Deja Voodoo	50,000	Steriogram	50,000
Devolo	50,000	Sweet & Irie	50,000
Gin Wigmore	50,000	The Brunettes	50,000
Greg Johnson	50,000	The Checks	21,625
Hollie Smith	50,000	The Datsuns	50,000
Jon Toogood	50,000	The Electric Confectionaires	50,000
Jonny Love	50,000	The Exiles	46,500
Julia Deans	50,000	The Tutts	50,000
Katchafire	50,000	The Valves	50,000
Ladi6	50,000	These Four Walls	50,000
Midnight Youth	50,000	Tim Finn	50,000
Motocade	50,000	Young Sid	49,400
Opensouls	50,000	Total	\$1,598,625

## NZ Music new recordings - all funded at \$10,000. Total \$230,000

#### Artist

Artisan Guns - Autumn Bang! Bang! Eche! - (You And Me) As Thick As Thieves Beneath The Silence - The Five Points Bionic Pixie - Broken Machine Black River Drive - Everywhere Dane Rumble - Always Be Here Dane Rumble - Don't Know What To Do Deach & Jay'O - One Word Devolo - Can't Let You Go Dictaphone Blues - You Put It In Me DJ CXL featuring Temple Jones - Number One Erakah - Infatuated

#### Artist

Esther Melody - Meet Me At The Water I Am Giant - City Limits Iva Lamkum - No Josh Leys - To Be Creating Kingston - Round We Go Miriam Clancy - When I Do One-Two - Feels Good Seth Haapu - Owe You Nothing The Black Dahlias - Do You Wanna The Earlybirds - Low The Lookie Loos - Shaky Laughter

### NZ Music television programmes

Programme	NZ On Air funding
C4 Live Specials	100,000
C4 Official Top 40	85,000
C4 Special Features/Jono's New Show	115,000

Programme	NZ On Air funding
Juice TV NZOwn	100,000
Vodafone New Zealand Music Awards 2008	140,000
Total	\$540,000

#### b.net stations funded

Station	NZ On Air funding
95bFM (Auckland)	180,000
Radio Control (Palmerston North)	55,000
Radio Active (Wellington)	100,000

Station	NZ On Air funding
RDU 98.5FM (Christchurch)	90,000
Radio One (Dunedin)	75,000
Total	\$500,000

#### NZ Music radio programmes

Programme and Station	NZ On Air funding
As Kiwi As (Classic Hits)	40,000
Down The Back Of The Couch (Kiwi FM)	50,000
Get Up (Kiwi FM)	50,000
High Noon Tea (Kiwi FM)	33,000
Homegrown (Rhema)	33,680
Independent, Alternative, New (Kiwi FM)	50,000
The Source (Flava)	50,000
The Word (ZM)	49,400
un-chart-ed (b.net)	55,465

#### NZ Music radio hits - all funded at \$5,000. Total \$100,000

#### Artist and Song

AKA Brown - The Only One Ammp - Go Anika Moa & Opshop - Beside You Delani - Another Day Dukes - Time Is A Train Hollie Smith - Sensitive To A Smile J Williams - Blow Ya Mind J Williams - Set It Off Josh Leys - Miracle Julie Ta'ale - Oh Baby

#### **Programme and Station** NZ On Air funding NZ Number Ones (Classic Hits) 25,700 Off The Record (The Rock) 50,000 SOUNZ Music Initiative (RNZ Concert) 100,000 Sidestreets (Kiwi FM) 37.000 The Drum 'n' Bass Show (Kiwi FM) 50.000 The Slab (The Edge) 36,000 Voices From The Wilderness (Kiwi FM) 50,000 Wired (More FM) 50,000 Total \$810,245

#### Artist and Song

Mumsdollar - Sticks & Stones Pearl - Life Is Beautiful Phil Madsen - Dancing On The Moon Pieter T featuring PNC & Dei Hamo - Business Pieter T featuring The Truth - Stay With Me The Feelers - Beautiful Feeling The Feelers - Whoever Said The Mint Chicks - Life Will Get Better Some Day Vince Harder - Strobelight Young Sid - My Letter

#### NZ Music videos - all funded at \$5,000. Total \$850,000

#### Artist and Song

Addison - It's Only A Matter Of Time An Emerald City - Qing Song Anika Moa & Opshop - Beside You Annabel Fay – Home Antiform - Crash Arms Reach - Stop Talking, Start Dancing Audio Empire - Paper Soldiers Autozamm - Drama Queen Bang! Bang! Eche! - 4 To The Floor Bionic Pixie - Quit Breathing Boh Runga - Be Careful Boh Runga - Evelyn Boh Runga - Names In The Sand Boh Runga - Starfish Bruce Conlon - City That Never Sleeps Bruce Conlon - Night & Day Cairo Knife Fight - Come Home To Me Charlie Ash - Goodboy Cobra Khan - Graze The Earth Cobra Khan - Liquid Separation Cobra Khan - Shutter Cobra Khan - Walk Through Fire Coco Solid - Turtle Pizza Cadillacs Collapsing Cities - In The Valley Collapsing Cities - Tazers Computers Want Me Dead - We Walk In Circles Crashpolitic - Golden Dream Cut Off Your Hands - Happy As Can Be Cut Off Your Hands - Let's Get Out Of Here Cut Off Your Hands - Turn Cold Dave Dobbyn - Wild Kisses Like Rain David Dallas - Indulge Me David Dallas - Little More Time

#### Artist and Song

dDub - We Are The Ones Dei Hamo - Body Language Dei Hamo - Hold U Down Dei Hamo - Lyka Teen Deja Voodoo - Girls With Guitars Deja Voodoo - Punisher Devolo - Too Shy Dimmer - Cold Water Dimmer - Degrees Of Existence Doppler - Oblivion Elemeno P - Anna Don't Let Go Ethical - Tied Up Part 2 False Start - I Come From A Place False Start - I Will Not Forget False Start - Veins Falter - Can We Save Yesterday Falter - Seconds Of July Fur Patrol - Hidden Agenda Fur Patrol - Little Fists Goldenhorse - Saying My Name Goodnight Nurse - Lay With Me Greg Johnson - I Got Opinions Haylee Fisher - Butterflies House Of Shem - Thinking About You Inverse Order - Quell Ivy Lies - I Lie Awake J Williams - Blow Ya Mind J Williams - Ghetto Flower J Williams - Set It Off J Williams - Why J Williams featuring Lavina Williams - Stand With You Jonny Love - My Sympathy Jonny Love - Take Me Home

#### Artist and Song

Jonny Love - The Last Day Of June Katchafire - Doesn't Anybody Kids Of 88 - My House Kids Of 88 - Sugar Pills Kidz In Space - Down Time Kidz In Space - Lose My Cool Kingston - I'll See The World Kirsten Morrell - Cherry Coloured Dreams Ladi6 - Dark Brown Ladi6 - Give Me The Light Lawrence Arabia - Apple Pie Bed Like You Crazy - Night Rider Side Kick Like You Crazy - Touch Me Little Bushman - Big Man Luger Boa - I Wanna Girlfriend Luger Boa - On My Mind Luke Buda - Weekend Dad Luke Thompson - Look The Other Way Luke Thompson - Satellites Lydia Cole - Tonight Mareko - Them Eyes Midnight Youth - All On Our Own Midnight Youth - Golden Love Midnight Youth - Learning To Fall Minuit - 25 Bucks Minuit - Aotearoa Motocade - Commandeering Motocade - Flying Saucer Motocade - Oldest Trick In The Book Mumsdollar - Catch Me If You Can Nat Rose - Reporua Nathan King - Eyes For You Nathan King - The Saddest Thing

## NZ Music videos

#### Artist and Song

Nesian Mystik - Mister Mister Nesian Mystik - R.S.V.P. **Opensouls - Hold You Close** Opshop - Smoke & Mirrors Over The Atlantic - Drama Pistol Youth - In My Eyes Pluto - Snake Charmer P-Money - Angels P-Money - Everything P-Money - Feel Good PNC - Bazooka Kid (Ooh Baby) PNC - Tonight PNC featuring Julie Ta'ale - Take Me Home Reb Fountain - January's Well Recloose - Catch A Leaf Rhian Sheehan - Part 3 Salmonella Dub - Freak Local Samuel Flynn Scott - All My Dreams Sarah Brown - Winter With You Savage - Hot Like Fire Savage - I Love The Islands Savage - Wild Out (Chooohooo) Sidekicknick - Should've Could've Would've SJD - Baby You're Oh So

#### Artist and Song

SJD - No Telling Where Sleepy Kid - Summer Skies Smashproof - Brother Smashproof - It's Friday Smashproof - Ordinary Life Sola Rosa featuring Bajka - Humanised Sola Rosa featuring Iva Lamkum - Turn Around Solstate - Rise Solstate - Turn The Other Way State Of Mind featuring Elitia Clarke - Butterfly Effects State Of Mind featuring Tiki - Kinetic State Of Mind featuring PNC - City On Fire Streetwise Scarlet - In The City Where The Devil Sleeps Streetwise Scarlet - Take Me Home Sweet & Irie - Jenny Sweet & Irie - Sweet & Irie Tha Feelstyle - Sometimes When It Rains The Black Seeds - Come To Me The Black Seeds - Make A Move The Brunettes - The Rollerskate Song The Checks - Back Of The Restaurant The Checks - Disco Thump The Checks - Til The Dance Is Over

#### Artist and Song

The Datsuns - Cruel Cruel Fate The Datsuns - Human Error The Datsuns - So Long The Earlybirds - Runaway The Exiles - ER The Feelers - Beautiful Feeling The Feelers - Whoever Said The Mint Chicks - Don't Sell Your Brain Out The Mint Chicks - Hot On Your Heels The Mint Chicks - I Can't Stop Being Foolish The Mots - It's Too Hard The Naked & Famous - Birds The Tutts - All Over Town The Tutts - Grow Up The Tutts - Odyssey These Four Walls - Sweet December Tiki featuring P Digsss - Faded Timmy Schumacher featuring Jason Kerrison - Sunrise Trei - Lead Me On Trigger Theory - A Soft Farewell Upper Hutt Posse - Ka Whawhai Tonu Matou Vince Harder - Lyrical Love Vince Harder - Without You With Hope - Feels Like Falling

## Appendix 4: Music promotion

Music promotion: New Zealand	NZ On Air funding
Hit Discs - Iwi Hit Disc	35,229
Hit Discs - Kiwi Hit Disc	33,552
Promotions - Advertising	33,355
Promotions - Fresh NZ Music	16,021
Promotions - NZ Music Awards	180,000
Promotions - NZ Music Month	5,000
Promotions - kiwihits.co.nz	17,156
Promotions - Radioscope	6,000
Plugging - Pluggers and support	244,076
Plugging - Plugger promotions	79,313
Total Music Promotion: New Zealand	\$649,702

Music Promotion: International	NZ On Air funding
International liaison	119,739
Radio shows	14,811
Representation	123,515
Trade fairs	192,125
Trade publications	102,150
Samplers	132,723
Digital	9,832
International Visitor Programme	13,057
Total Music Promotion: International	\$707,952

## Appendix 5: Digital and Archiving funding

### Archiving

Activity	Agency	NZ On Air funding
Television Programmes Archived and Preserved	NZ Film Archive	740,000
Radio Programmes Archived and Preserved	Sound Archives/Ngā Taonga Kōrero	600,000
Total Archiving		\$1,340,000

### **Digital strategy**

Programme or activity	Producer	NZ On Air funding
Digital Content Partnership Fund		
Rattle Ya Dags	Two Heads	164,997
Reservoir Hill	KHF Media	306,143
My Calendar Project	My Calendar Project	513,000
The-hub-tv	Taylormade Media	85,258
Funds remaining		416
Total Digital Content Partnership Fund		\$1,069,814*
NZ On Screen	NZ On Screen Trust	1,200,000

## Appendix 6: Māori broadcasting

Programme name	Genre	Broadcaster	Producer	Hours	NZ On Air funding
Hip Hop High	Arts & Culture	TV2	Black Inc Media	3.00	495,925
The Great Land Debate	Arts & Culture	MTS	Māori Television Service	2.00	90,497
I Am TV 2009	Children	TV2	Television New Zealand	35.00	1,445,338
Kaitangata Twitch	Children's Drama	MTS	Kaitangata Twitch Productions	6.50	3,513,146
Brown Bruthas	Comedy	TV3	Cinco Cine Film Productions	3.00	657,816
Aunty Moves In	Documentary/Factual	MTS	Kiwa Media	6.50	444,777
Te Ohaki	Documentary/Factual	TV One	Ponsonby Productions	4.00	549,290
Matariki	Drama	MTS	Filmwork	2.00	392,000
The Volcano	Drama	MTS	Whenua Films	2.00	400,000
Mokai (development)	Drama	TV2	M1 Productions	1.50	20,000
Nights In The Gardens Of Spain	Drama	TV One	Cinco Cine/Conbrio	1.50	1,395,827
Pukana subtitles 2009	Special Interest	TV3	Cinco Cine Film Productions	N/A	71,639
Television total				67.00	\$9,476,255

#### Radio

Programme name	Genre	Broadcaster	Producer	Hours	NZ On Air funding
Paakiwaha	Current Affairs	Waatea, Access, Iwi	UMA Broadcasting	96.00	75,000
Te Puutake	Youth Music	Waatea, Access, Iwi	Stretchmark Productions	50.00	133,500
Radio total				146.00	\$208,500

### Music

Funded activity	Genre	Output	NZ On Air funding
Iwi Hit Disc	4 volumes	40 tracks	35,229
Music Videos	11 videos featuring 8 Maori artists	11 videos	55,000
Music Recordings	2 Albums, 1 New Recording and 3 Radio Hits grants	6 grants	125,000
Music Radio shows	The Source		
	Stretchmark Productions for Flava FM	26 hours	50,000
NZ Music total			\$265,229

Note: Not including Maori content on funded stations (eg. Radio New Zealand, Access radio) or Maori stories included in long-running series such as *What Now?*, *Country Calendar*, etc.

## Directory

## Members

Neil Walter Edie Moke Paul Smith Nicole Hoey Michael Glading Murray Shaw

## Staff

Jane Wrightson	Chief Executive
Anita Roberts	Personal Assistant to CEO
Anna Cottrell	Project Advisor (part time)
Emma Westwood	Communications Advisor (part time)
Brendan Smyth	NZ Music Manager
David Ridler	Assistant NZ Music Manager
Glenn Usmar	Television Manager
Naomi Wallwork	Legal Affairs Executive
Teresa Tito	Executive Assistant Television
Keith Collins	Community Broadcasting Manager
Wayne Verhoeven	Chief Financial Officer
Hui-Ping Wu	Accountant
Christine Westwood	Finance & Administration Assistant (part time)
Trish Cross	Receptionist/Administrator (shared with BSA)

of Wellington

of Lyttelton

of Auckland

of Auckland

of Auckland

of Christchurch

## Office

## Auckland office (NZ Music)

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W: www.nzonair.govt.nz

www.kiwihits.co.nz

Chair Deputy Chair



# Proudly supporting local content for 20 years

And there's more coming your way in 2010:



Kaitangata Twitch for Maori Television



Hip Hop High for TV2



This Is Not My Life for TV2



New Opshop album in 2010



Sticky TV for TV3



Te Pa for TV One



11 community access radio stations



What's Really In Our ....? for TV3



7 Days for TV3



Radio New Zealand



Tagata Pasifika for TV One



Fifty Years of Television in NZ for Prime TV



What Now? for TV2



Outrageous Fortune series 6 for TV3



C4's **Decent Exposure** will unearth more fresh NZ music



Artsville - A Gallery Without Walls for TV One



